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A Summary of the National and State Economic Effects of the 1994 U.S. Army Corps of Engineers Recreation Research Program

by R. Scott Jackson, WES

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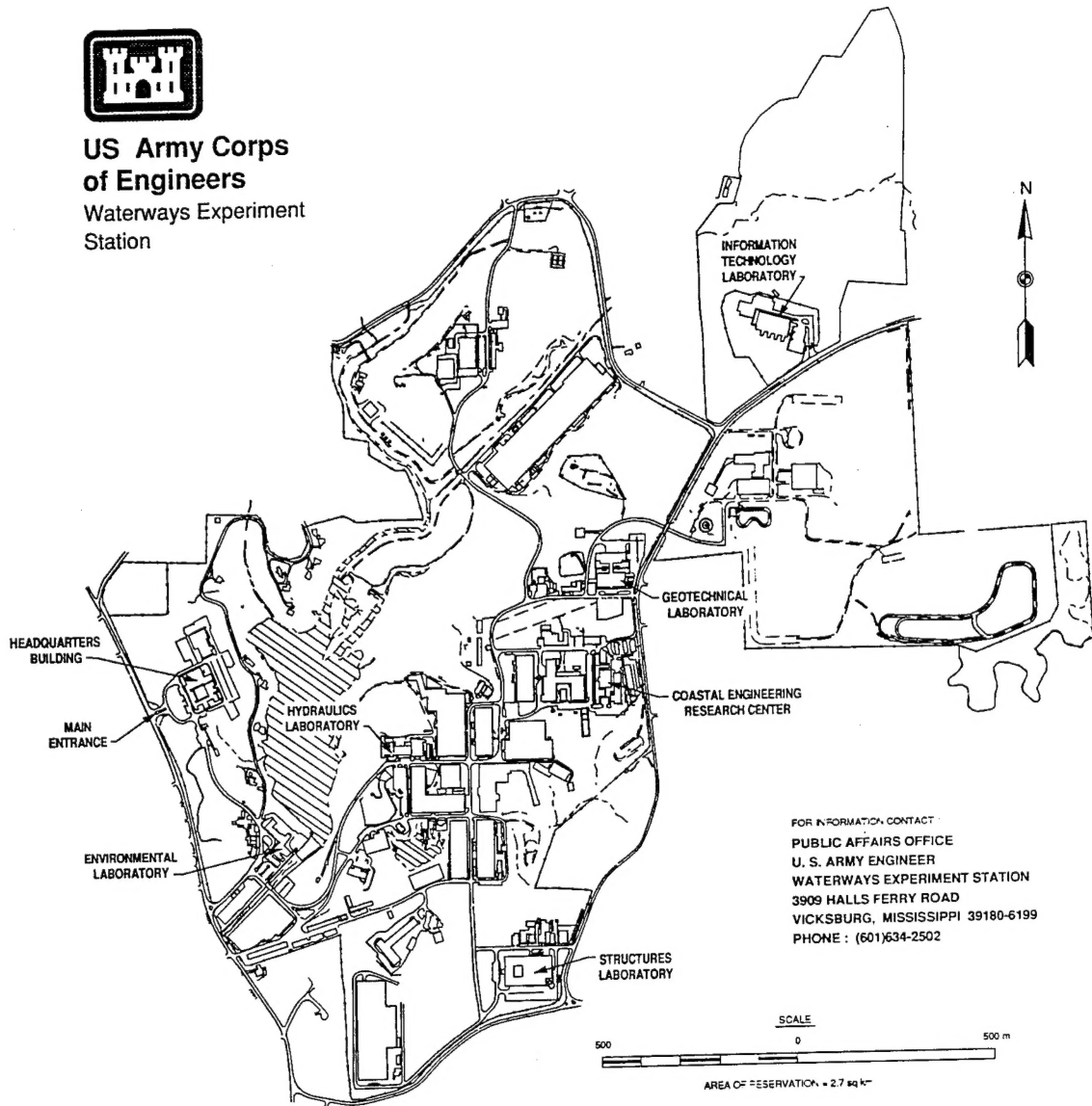
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Preface

The work reported herein was conducted as part of the Natural Resources Technical Support Program (NRTS). The NRTS is sponsored by the Headquarters, U.S. Army Corps of Engineers (HQUSACE), and is assigned to the U.S. Army Engineer Waterways Experiment Station (WES) under the purview of the Environmental Laboratory (EL). Funding was provided under Department of the Army Appropriation No. 96X3123. The NRTS is managed under the Environmental Resources Research and Assistance Programs (ERRAP), Mr. J. L. Decell, Manager. Mr. Russell K. Tillman was Assistant Manager, ERRAP. Technical Monitor during this study was Mr. David J. Wahus, CECW-ON.

The work reported herein was conducted by Mr. R. Scott Jackson, Natural Resources Division (NRD), EL, Drs. Daniel J. Stynes and Dennis B. Propst, Michigan State University, and Mr. Bruce D. Carlson, U.S. Army Engineer District, St. Paul. Mr. Bart A. Neal, Computer Sciences Corporation, provided analytical support. The work was conducted under the direct supervision of Mr. H. Roger Hamilton, Chief, Resources Analysis Branch, NRD, and under the general supervision of Dr. Robert M. Engler, Chief, NRD, and Dr. John W. Keeley, Director, EL.

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1 Introduction

The U.S. Army Corps of Engineers (CE) manages over 460 water resource development projects throughout the United States. These lake and river projects provide significant recreation opportunities and benefits to visitors. Spending by visitors on goods and services associated with the CE recreation program has an important influence on economic development in many regions of the United States and is an important component of the national economy.

Summary

In 1994, over \$12 billion was spent by visitors engaged in recreation at CE projects, resulting in \$5 billion in income and over 187,000 jobs in industries directly supplying goods and services to CE visitors. Direct income associated with CE visitor spending represents 0.1 percent of the U.S. economy and 1 in 700 jobs in the United States. Secondary effects of CE visitor spending accounted for an additional \$15 billion in income and 410,000 jobs. The total effect of visitor spending in 1994 accounted for 0.4 percent of income and 1 in 200 jobs in the United States.

The CE recreation program is an important component of the U.S. travel and tourism industry, representing over 1.6 percent of direct sales in the estimated \$600 billion industry.

Visitor spending and related impacts associated with the CE recreation program varies among the 42 States with CE projects. Eight States account for over 50 percent of the economic effects of the CE recreation program: Arkansas, Missouri, Texas, Georgia, Tennessee, Kentucky, Oklahoma, and Indiana. Most of the economic effects in these States are associated with recreation opportunities resulting in visitor spending in the State. However, most CE-related economic effects felt in Indiana are associated with durable goods, including motor homes and travel trailers manufactured in the State and purchased in other States by visitors to CE projects.

Purpose

This report describes the economic effects of the CE recreation program on the U.S. economy and estimates the economic effects on States in which CE projects are located.

Scope

Economic effects are based on trip and durable goods spending by visitors to CE projects during 1994. All visitors engaging in recreation activity related to CE projects, including activity associated with recreation areas managed by others, are included in the analysis. This encompasses day users, individuals camping at CE projects, and visitors staying overnight near CE projects and engaging in some type of recreation activity on the CE project. (Note: The latter are officially reported as day users by the CE.)

2 Methods

Overview

The economic impacts of the CE recreation program were determined by measuring spending by visitors to CE projects for recreation and applying this spending to a model of the regional economy. The average spending per trip was estimated from surveys of a representative sample of visitors. Visitors were divided into 12 distinct segments in order to better estimate spending patterns of different types of visitors. Total spending was obtained by multiplying the per visit spending of each segment by the number of visits from that segment and then summing across the 12 segments.

The regional economic impacts of this visitor spending were estimated by applying the total spending to a model of the regional economy. An input-output model is estimated for each region using the IMPLAN system and the 1990 databases for the region of interest. The input-output model helps to identify the local economic sectors benefitting from visitor spending, estimates the multiplier effects of this spending, and translates spending into regional income and employment effects. A discussion of regional economic concepts is presented in Appendix A.

Recreation Use

Recreation use was obtained from the 1994 Natural Resource Management System (1994 NRMS) database.¹ A visit is defined as the entry of one person onto a CE project to engage in one or more recreation activities. Camping visits were computed by summing fee camping visitor hours and dividing by an average length of stay of 2.8 nights (67.2 hr).

Prior to applying spending profiles, person visits were converted to party visits by dividing total camping visits by an average party size of 3.4 and day

¹ U.S. Army Corps of Engineers. (1994). Natural Resource Management System (NRMS), Washington, DC.

use visits by an average party size of 2.8. Average party sizes were obtained from visitor spending surveys conducted in 1989 and 1990.¹

To improve the accuracy of spending estimates, visitors were divided into 12 types or "segments." By estimating use and spending for distinct types of visitors, the analysis can better account for variations in spending by different types of visitors. For example, overnight visitors spend more than day users, and visitors who camp or boat will have a different pattern of spending from visitors who stay in motels or do not boat. The segmentation also divides visitors between local residents (living within 30 miles² of the project) and nonresidents.

CE recreation use was estimated by segment for the Nation and each State included in the analysis using visitation statistics, data from visitor surveys, and some judgment. The total number of day users and campers was taken from the recreation use reporting component of NRMS. It was estimated that 1 in 1,000 nonlocal day users stay overnight in the area near the project. This percentage of "other overnight" visitors was split out from the day use statistics. Nationally, 20 percent of visitors participate in boating activities based on NRMS statistics. Local and nonlocal percentages came from a survey conducted in 1989-90 at 12 representative CE projects across the Nation.¹

Visitor Spending

Trip and durable goods spending profiles were estimated for each of these 12 segments based on the national visitor spending survey.¹ Trip spending included goods and services consumed during a trip such as gas, food, and lodging. Durable goods are items that are used on multiple trips such as boating and camping equipment. A spending profile gives the average amount spent per party trip by each type of visitor. Spending was divided into 33 trip spending categories (e.g., camping fees, motel, groceries, restaurant meals, and gasoline) and 20 categories of durable equipment.

Total visitor spending was obtained by multiplying per party trip spending profiles for each segment times the number of party trips by a given segment and then summing the results across all segments.

¹ Propst, D. B., Stynes, D. J., Lee, J. H., and Jackson, R. S. (1992). "Development of spending profiles for recreation visitors to Corps of Engineers projects," Technical Report R-92-4, U.S. Army Engineer Waterways Experiment Station, Vicksburg, MS.

² To convert miles to kilometers, multiply by 1.609347.

Economic Impacts

As previously discussed, visitor spending was divided into two categories: trip spending and durable goods spending. This was done primarily because each type of spending has to be handled differently in the economic impact analysis process. This was particularly true when estimating the economic impacts of durable purchases at the State level. The following discussion presents how each type of spending was addressed.

Economic effects of trip spending

To estimate the economic effects of trip spending, spending was bridged to IMPLAN model sectors using MI-REC trip spending templates. An input-output model for the United States and each State included in the analysis was estimated using 1990 databases. Total impacts were divided into direct, indirect, and induced impacts. Sales, income, and jobs are the primary impact measures presented. Income is total income including wage and salary income, proprietor income, rents, and profits. Employment estimates are not full-time equivalents, but include part-time and seasonal jobs. All impact estimates are in 1990 dollars since both the IMPLAN databases and spending data are for 1990.

Economic effects of durable goods spending

The economic effects of durable goods purchases were estimated at the national level by estimating total spending on durable goods by all Corps visitors and using a one-fourth share of this spending (spending attributed to CE projects) as the final demand vector. This final demand change was supplied to the U.S. input-output model to estimate direct, indirect, induced, and total impacts at a national level.

Seven sectors accounted for 93 percent of all the direct effects of durable goods spending, five manufacturing sectors and the retail and wholesale trade sectors. The manufacturing effects accrue to the States that produce boats, engines, recreational vehicles (RVs), trailers, etc., while the margin effects (retail and wholesale) occur in the State where the durable good is bought. An allocation scheme was therefore used to assign these direct effects to each of the 50 States. The impacts related to the five manufacturing sectors were allocated to States in proportion to their share of total U.S. production in that sector. Margin effects were allocated to States in proportion to visitor spending on durable goods in each State, assuming that visitors to Corps projects in Georgia would buy their durable goods in Georgia. This allocated all but 7 percent of the direct effects of durable purchases to the individual States. The omitted 7 percent is largely smaller durables like rubber boats and sporting goods, which are left in an "unallocated" category, since the IMPLAN sectorization cannot as clearly determine where these goods may have been manufactured.

Secondary effects of durable goods spending were handled in a more simplified fashion than for trip spending. Given large interstate transfers associated with the manufacturing and sale of durable goods, it was not deemed useful to use individual State input-output models to estimate the secondary effects of durable purchases. Instead, multipliers were estimated for the seven sectors receiving 93 percent of durable spending and applied to all 42 States with Corps projects. Sales, income, and employment multipliers were estimated using the six States with the largest shares of direct durable sales effects (Indiana, Florida, California, Texas, Georgia, and Tennessee).

3 Results

Recreation Use

Recreational use of CE projects in 1994 was 389.0 million visits. Over 97 percent of all visits are associated with day users and less than 3 percent with campers (Table 1). This translates into 138.3 million party visits.

Table 1 Summary of Recreation Use Included in Analysis			
	Visits (millions)	Average Party Size	Party Visits (millions)
Day use	379.7	2.8	135.6
Camping	9.3	3.4	2.7
Total	389.0		138.3

Recreation party visits were computed for 12 visitor segments (Table 2). More than 60 percent of all visitor groups are local day users who do not boat. The second largest group is local day use boaters. Three-fourths of all visitor groups are from the local area. One percent of all groups were overnight visitors who used motels, vacation homes, and other overnight accommodations.

Visitor Spending

Over \$12 billion in visitor spending is estimated to have occurred in 1994 in association with recreational use of CE projects (Table 3). Over \$7.7 billion was spent for trip-related items and \$4.3 billion for durable goods. The majority (73 percent) of trip spending occurred in local counties adjacent to CE projects, while only 41 percent of spending on durable goods occurred

Table 2					
National CE Party Visits by Segment					
Party Visits (thousands)					
	Local	Percent	Nonlocal	Percent	Total
Day Use					
Boater	21,538	15.6	5,384	3.9	26,922
Nonboater	85,857	62.1	21,464	15.5	107,321
Camper					
Boater	165	0.1	385	0.3	550
Nonboater	658	0.5	1,535	1.1	2,193
Overnight					
Boater	27	0.0	245	0.2	272
Nonboater	108	0.1	976	0.7	1,084
Total	108,353	78.4	29,989	21.7	138,341

locally.¹ The \$12 billion in spending attributable to 1994 CE recreation visits provides the basis for estimating economic impacts in the next section.

Economic Effects

National effects

The \$12 billion (Table 3) in visitor spending associated with the CE recreation program results in direct effects of approximately \$5 billion in income and 186,000 jobs. When secondary effects are considered, the economic effects of CE visitor spending totals over \$20 billion in income and 597,000 jobs. Total effects represent 0.4 percent of U.S. jobs and 0.4 percent of employee income in the United States. Over one-half of total economic output, income, and jobs is associated with induced effects. The left side of Table 4 presents a summary of the economic effects of the CE recreation program.

The right side of Table 4 presents Type III multipliers. The Type III multiplier is presented to fully capture the secondary economic effects of CE visitor spending. The total Type III income multiplier is 4.18. This means

¹ Propst, D. B., Stynes, D. J., Lee, J. H., and Jackson, R. S. (1992). "Development of spending profiles for recreation visitors to Corps of Engineers projects," Technical Report R-92-4, U.S. Army Engineer Waterways Experiment Station, Vicksburg, MS.

Table 3 National CE Recreation Visitor Spending (1990 dollars)				
	Spending per Party Visit	Percent Local	Party Visits (thousands)	Total Spending (\$ million)
Trip	55.72	73	138,341	7,701
Durable goods	31.23 ¹	41	138,341	4,300
Total				12,001
¹ Twenty-five percent share of total durable good spending.				

Table 4 National Economic Effects of the CE Recreation Program (1990 dollars)				
	Direct	Secondary	Total	Type III Multiplier
Output/Sales (\$ million)				
Trip	6,728	21,927	28,654	4.26
Durable	3,002	8,366	11,368	3.79
Total	9,730	30,293	40,022	4.11
Income (\$ million)				
Trip	3,375	11,350	14,725	4.36
Durable	1,532	4,258	5,790	3.78
Total	4,907	15,608	20,515	4.18
Employment (thousand jobs)				
Trip	143	299	443	3.09
Durable	44	111	154	3.51
Total	187	410	597	3.19

that for each dollar in income directly associated with visitor spending, an additional \$3.18 in income is generated in the United States.

Economic sectors affected

One of the values of input-output analysis compared with other economic analysis tools is the ability to examine transactions on a sector-by-sector basis and thus understand the degree to which specific economic sectors benefit from visitor spending. Visitor spending impacts a variety of economic sectors

at the national level. The most immediately affected sectors are those directly receiving visitor spending, such as lodging, eating and drinking establishments, amusements, petroleum refining, and boat-building sectors. The direct economic effects of durable goods purchases are largely associated with a relatively few economic sectors. Table 5 summarizes the direct effect of CE visitor spending on durable goods. Those individual sectors for which CE visitor spending represents the largest portion of total U.S. sales are reported individually.

Table 5 Direct Economic Effects of CE Visitor Spending on Durable Goods (1990 dollars)				
	Sales (\$ millions)	Income (\$ millions)	Jobs	Percent of U.S. Jobs
Boat building and repair	1,057	629	12,231	21.37
Motor homes	559	180	4,635	25.91
Travel trailers	219	38	2,158	13.08
Internal combustion engine	90	31	463	0.56
Sporting goods	20	10	210	0.29
Wholesale	126	97	2,301	0.03
Retail	704	465	19,800	0.13
Other sectors	227	82	2,036	0.00
Total	3,002	1,532	43,834	0.03

Table 6 summarizes the national effects of recreation trip spending. Comparable tables for each of the 42 States with CE recreation projects are included in Appendix B. A glossary of terms used in Table 6 is presented as Appendix C. The national economy captures 87 percent of the \$7.7 billion in trip spending as direct effects. Petroleum and other imported goods bought by CE visitors account for the 13 percent of visitor spending that is not captured. The \$6.7 billion in sales to CE visitors produces \$3.4 billion in income and 143,000 jobs.

The trip spending multipliers reported for the whole United States are very high, reflecting substantial induced effects from respending of household income earned directly or indirectly from CE visitor spending. The corresponding Type I multipliers, which only included indirect effects, are 1.61 for sales, 1.92 for income, and 1.29 for jobs.

The sectors most immediately impacted by visitor trip spending are retail trade sectors, eating and drinking establishments, and recreation and amusement sectors. The direct effects in manufacturing and production sectors accrue to sectors manufacturing the goods bought by visitors, principally

Table 6
National Economic Effects of CE Visitor Trip Spending

Economic Measure	Direct	Multiplier	Total		
Output/sales (\$ MM)	\$6,727.82	4.26	\$28,654.41		
Total income (\$ MM)	\$3,374.82	4.36	\$14,725.02		
Jobs	143,362.19	3.09	442,566.15		
Capture rate, 87 percent	Effective spending multiplier		3.72		
Jobs					
	Direct	Secondary	Total	U.S. Total	Percent of U.S.
Manufacturing/production	19,650.68	63,807.16	83,457.84	34,060,292	0.25
Transportation and services	5,798.53	134,589.11	140,387.64	47,651,250	0.29
Recreation	17,759.99	8,188.61	5,948.60	2,475,441	1.05
Hotel	7,598.71	4,817.18	12,415.89	1,801,398	0.69
Food and drink	28,067.12	15,997.80	44,064.92	7,011,688	0.63
Retail	64,085.13	60,624.69	124,709.82	22,282,531	0.56
Government	402.02	11,179.42	11,581.44	21,870,600	0.05
Total	143,362.19	299,203.96	442,566.15	137,153,200	0.32
Income (\$ million)					
Manufacturing/production	981.49	3,190.57	4,172.06	1,585,015	0.26
Transportation and services	171.63	5,894.90	6,066.53	2,069,910	0.29
Recreation	279.44	142.14	421.58	42,382	0.99
Hotel	157.27	99.70	256.98	37,284	0.69
Food and drink	370.03	210.91	580.94	92,441	0.63
Retail	1,394.49	1,449.24	2,843.74	570,048	0.50
Government	20.46	362.74	383.20	677,100	0.06
Total	3,374.82	11,350.20	14,725.02	5,074,180	0.29
Sales (\$ million)					
Manufacturing/production	2,836.51	8,267.85	11,104.36	4,156,790	0.27
Transportation and services	374.41	10,113.06	10,487.47	3,536,103	0.30
Recreation	399.17	281.08	680.26	84,053	0.81
Hotel	268.80	170.40	439.20	63,723	0.69
Food and drink	764.51	435.76	1,200.28	190,990	0.63
Retail	2,042.32	2,085.24	4,127.56	808,435	0.51
Government	42.09	573.19	615.28	746,748	0.08
Total	6,727.82	21,926.59	28,654.41	9,586,842	0.30

petroleum refining, food processing, apparel, and sporting goods sectors. As the majority of CE visitors are day users or campers, CE programs have smaller absolute impacts on the hotel sector than other types of tourists. Even so, when all secondary effects are included, CE visitor spending on trips accounts for 1 in 92 jobs in the amusements sector and 1 in 140 in the hotel sector.

State Level Effects

The States impacted most by CE recreation programs based on the total job effects from CE visitor spending are Arkansas, Tennessee, Missouri, Texas, Kentucky, Georgia, Oklahoma, Indiana, Florida, and Ohio (Figure 1). Florida and Indiana rank relatively low in CE visitation and trip spending impacts, but benefit from durable goods purchases because of sizeable boat and RV manufacturing industries in these two States. Similar results are obtained based on sales (Figure 2).

Arkansas is the number one State in CE visitor spending impacts. CE projects in Arkansas hosted 12.6 million visitor parties in 1994, spending \$744 million on trips to CE projects. The State economy captured 62 percent of this spending as direct sales, including \$230 million in State income and 14,218 in direct jobs. With a State sales multiplier of 2.2, total sales effects in the State were over \$1 billion, providing \$515 million in income to the State economy. CE visitor spending supports over 2 percent of all jobs in the State (See Arkansas table in Appendix B).

Tables 7-9 summarize the impacts of both trip and durable goods spending by CE visitors to each of the 42 States with CE recreation projects. Table 7 reports sales effects, Table 8 income, and Table 9 jobs. Income includes both wage and salary income as well as proprietors income, rents, and profits. Jobs are not full-time equivalents.

Note that the sum of the impacts in the 42 States with CE projects will not always equal the corresponding impacts on the national economy for several reasons. First, some effects will accrue to the eight States without CE projects because they may manufacture durable goods bought by CE visitors. These States may also receive some enroute trip spending and will benefit from secondary effects as firms or households in one State and by goods and services from another. The row labeled "interstate transfers" captures these effects and balances the 42 State total with the national impacts. For jobs and income, differences may also be due to different income/sales and jobs/sales ratios between the States and the national average.

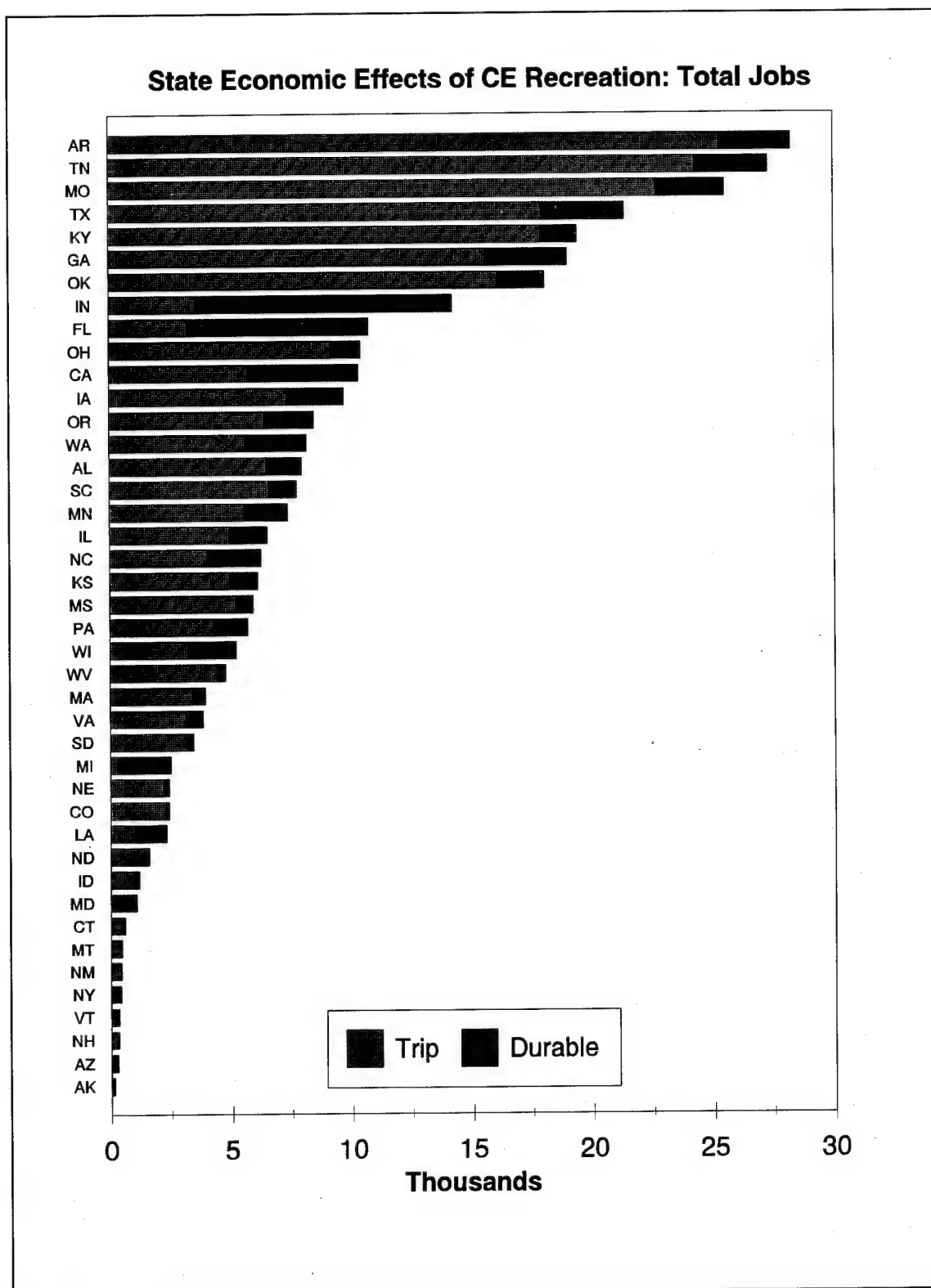


Figure 1. State economic effects of CE recreation: Total jobs

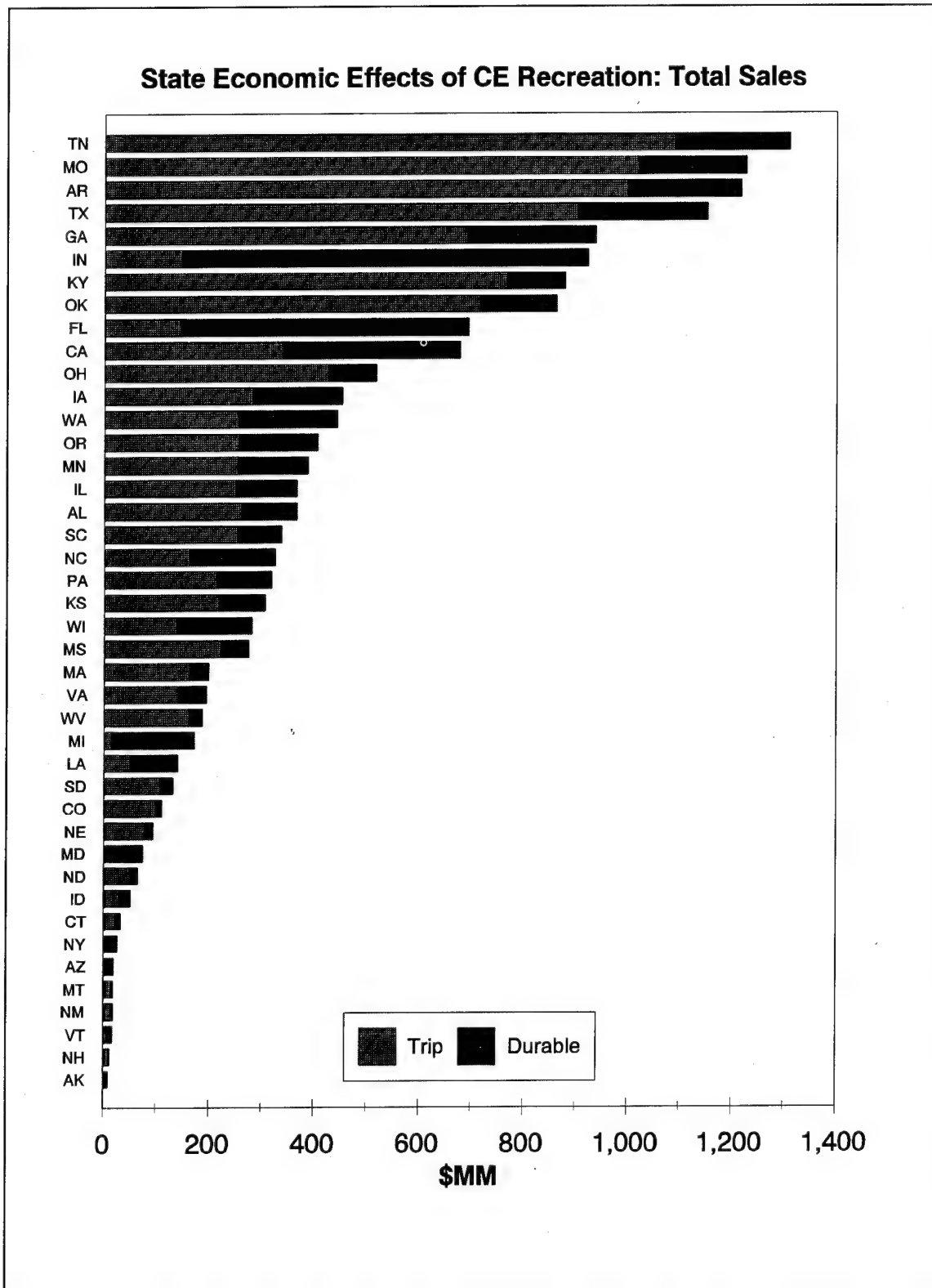


Figure 2. State economic effects of CE recreation: Total sales

Table 7
State Economic Effects of CE Recreation: Spending/Sales (\$ million)

State	Visits (thousands)	Spending		Direct Sales Effects			Total Sales Effects		
		Trip	Durable	Trip	Durable	Combined	Trip	Durable	Combined
AK	48	2	0	1	5	6	2	9	11
AL	3,934	234	116	126	55	181	261	106	366
AR	12,588	744	484	458	113	571	1,000	218	1,218
AZ	20	1	1	1	10	11	2	19	21
CA	3,780	189	66	141	176	317	339	339	678
CO	1,498	70	15	43	6	48	100	11	112
CT	439	21	6	12	6	18	23	11	34
FL	2,319	126	61	67	285	352	145	550	695
GA	9,307	557	362	314	129	442	691	248	939
IA	3,420	176	106	104	89	193	281	172	453
ID	498	28	18	15	10	25	33	19	52
IL	3,886	233	140	149	60	210	250	116	367
IN	2,449	119	34	73	403	475	147	777	924
KS	2,283	138	97	94	45	138	220	87	306
KY	9,416	488	190	349	59	408	767	113	880
LA	619	32	14	23	47	70	51	91	142
MA	2,350	109	23	65	19	84	164	36	200
MD	89	6	2	2	36	38	6	69	76
MI	262	12	1	6	82	88	14	158	172
MN	2,719	154	95	96	68	164	256	131	387
MO	10,197	593	395	361	107	468	1,021	207	1,228
MS	3,128	179	108	126	28	154	223	53	276
MT	184	11	7	7	3	10	15	5	20
NC	2,489	141	83	82	84	166	163	162	326
ND	545	34	28	23	7	30	53	13	66
NE	1,188	63	34	34	9	42	78	17	95
NH	211	10	2	5	1	6	12	2	13
NM	229	12	6	8	1	9	17	3	20
NY	120	6	2	4	11	15	6	22	28
OH	6,072	295	88	201	47	248	428	90	518
OK	7,546	466	371	330	75	406	718	145	863
OR	3,751	209	125	116	78	194	255	150	406
PA	2,638	153	97	105	54	159	214	105	319
SC	4,120	227	128	129	44	173	253	85	338
SD	1,535	92	59	49	12	61	108	24	132
TN	12,973	665	302	433	115	548	1,089	221	1,311
TX	10,323	585	329	420	130	549	903	250	1,153
VA	1,418	95	76	55	28	83	141	54	195
VT	122	6	1	3	6	10	7	13	19
WA	3,783	191	72	116	97	214	256	188	444
WI	1,418	95	84	52	74	126	139	143	282
WV	2,428	133	70	75	14	89	162	26	188
SUM	138,341	7,701	4,300	4,873	2,725	7,599	11,010	5,262	16,272
Interstate	-	-	-	1,855	277	2,131	17,645	6,106	23,750
U.S.	138,341	7,701	4,300	6,728	3,002	9,730	28,654	11,368	40,022

Table 8 State Economic Effects of CE Recreation: Income (\$ million)						
State	Direct Effects			Total Effects		
	Trip	Durable	Combined	Trip	Durable	Combined
AK	1	2	3	1	5	6
AL	67	27	94	139	55	193
AR	230	56	286	515	113	628
AZ	0	5	5	1	10	11
CA	73	87	160	186	175	362
CO	24	3	27	56	6	62
CT	7	3	10	14	6	19
FL	39	142	181	83	285	367
GA	179	64	243	387	128	516
IA	58	44	102	153	89	242
ID	8	5	13	18	10	28
IL	72	30	102	125	60	185
IN	36	200	237	75	402	477
KS	46	22	69	114	45	159
KY	166	29	195	380	59	438
LA	11	23	34	26	47	73
MA	40	9	49	97	19	116
MD	1	18	19	4	36	40
MI	4	41	44	8	82	90
MN	53	34	87	141	68	209
MO	202	53	256	557	107	664
MS	56	14	70	104	28	131
MT	3	1	5	8	3	10
NC	46	42	87	89	84	173
ND	11	3	15	27	7	34
NE	19	4	24	43	9	52
NH	3	0	4	7	1	8
NM	4	1	5	9	1	11
NY	2	6	8	3	11	14
OH	101	23	124	221	47	268
OK	163	37	200	374	75	449
OR	69	39	108	146	78	224
PA	51	27	78	109	54	164
SC	70	22	92	136	44	180
SD	27	6	33	58	12	71
TN	227	57	284	579	115	694
TX	217	65	282	485	130	614
VA	31	14	45	79	28	107
VT	2	3	5	4	6	10
WA	60	48	109	136	97	233
WI	29	37	66	75	74	149
WV	38	7	45	84	14	97
SUM	2,549	1,355	3,904	5,855	2,722	8,577
Interstate	826	177	1,003	8,870	3,067	11,937
U.S.	3,375	1,532	4,907	14,725	5,790	20,515

Table 9
State Economic Effects of CE Recreation: Jobs

State	Direct Effects			Total Effects		
	Trip	Durable	Combined	Trip	Durable	Combined
AK	30	65	94	39	120	158
AL	3,885	779	4,664	6,512	1,443	7,956
AR	14,219	1,606	15,824	25,305	2,975	28,280
AZ	20	143	163	35	265	300
CA	2,912	2,499	5,411	5,698	4,629	10,327
CO	1,234	83	1,317	2,273	154	2,426
CT	301	82	383	447	152	599
FL	1,916	4,056	5,973	3,234	7,515	10,749
GA	9,110	1,829	10,940	15,625	3,389	19,014
IA	3,823	1,265	5,088	7,376	2,344	9,720
ID	536	142	678	933	263	1,197
IL	3,390	858	4,248	4,939	1,589	6,528
IN	2,261	5,732	7,994	3,613	10,620	14,233
KS	2,658	638	3,296	4,937	1,182	6,118
KY	10,079	835	10,914	17,890	1,547	19,437
LA	574	672	1,246	1,062	1,245	2,307
MA	1,836	268	2,105	3,442	497	3,939
MD	70	512	582	133	948	1,081
MI	208	1,169	1,376	342	2,165	2,507
MN	2,732	969	3,701	5,560	1,795	7,355
MO	11,127	1,527	12,653	22,700	2,828	25,528
MS	3,406	394	3,800	5,211	729	5,940
MT	211	38	249	384	71	455
NC	2,586	1,197	3,783	4,031	2,217	6,249
ND	763	99	862	1,399	184	1,583
NE	1,332	125	1,457	2,203	231	2,434
NH	178	11	189	298	21	319
NM	230	21	251	412	39	451
NY	85	163	248	115	302	417
OH	5,424	665	6,089	9,198	1,231	10,429
OK	9,120	1,071	10,191	16,092	1,985	18,077
OR	3,799	1,109	4,907	6,424	2,054	8,478
PA	2,574	775	3,349	4,265	1,435	5,700
SC	4,172	624	4,796	6,584	1,156	7,740
SD	1,811	178	1,989	3,114	329	3,443
TN	12,745	1,632	14,377	24,301	3,024	27,324
TX	10,159	1,847	12,006	17,953	3,421	21,374
VA	1,615	400	2,014	3,113	741	3,854
VT	107	92	200	180	171	351
WA	3,227	1,387	4,614	5,606	2,569	8,175
WI	1,624	1,052	2,676	3,272	1,949	5,221
WV	2,574	193	2,767	4,419	358	4,778
SUM	140,663	38,800	179,463	250,671	71,882	322,553
Interstate	(2,902)	5,033	7,732	191,896	82,433	274,328
U.S.	143,362	43,833	187,195	442,566	154,315	596,881

Recreation Operation and Maintenance Cost Analysis

A useful measure of the regional economic effects of CE recreation management is the comparison of the cost of managing CE recreation resources to regional economic effects. Table 10 summarizes visitor spending, total sales, income, and employment effects for each State included in the analysis. In addition, the rate of visitor spending, sales, and income effects are presented on a per dollar of recreation operation and maintenance (O&M) cost basis. For example, the visitor spending rate for Arkansas is 56.4. This means that 56.4 dollars in visitor spending occur for each dollar of recreation O&M cost. Sales and income rates are computed in the same way as the visitor spending rate. Employment effects are presented on a job per \$10,000 in recreation O&M cost basis. The Arkansas jobs rate is 13, meaning that 13 jobs are associated with each \$10,000 in CE recreation-related O&M cost for CE projects in Arkansas. Recreation-related O&M costs used in the analysis are summarized in Appendix D.

Many of the States with the highest rates are those with relatively low recreation use. The top five States in terms of sales rates are Michigan, Maryland, New York, Indiana, and Florida (Figure 3). Rates for Indiana and Florida are high primarily because of the economic effects of durable goods spending. The remaining three states (Michigan, Maryland, and New York) have relatively small CE recreation programs that may not be representative of States with larger CE programs.

Over 40 percent of all recreation areas on CE projects are managed by other Federal, State, and local agencies. The rates presented in Table 10 do not include the costs borne by these agencies in managing areas on CE projects and, therefore, do not fully capture the cost of providing recreation opportunities at CE projects.

Table 10
Economic Effects of CE Recreation Compared With 1994 Recreation-Related
Operation and Maintenance (O&M) Cost¹

State	Recreation ¹ O&M Cost	Visitor Spending (\$ million)	Total Sales (\$ million)	Total Income (\$ million)	Total Jobs	Rate per Dollar of O&M Cost			Jobs ²
						Spending	Sales	Income	
AK	156.00	3	11	6	158	17.0	68.1	36.1	10.2
AL	5,893.44	350	366	193	7,956	59.4	62.1	32.8	13.5
AR	21,784.77	1,228	1,218	628	28,280	56.4	55.9	28.8	13.0
AZ	153.00	3	21	11	300	18.7	136.9	71.4	19.6
CA	9,389.00	255	678	362	10,327	27.1	72.2	38.5	11.0
CO	579.00	85	112	62	2,426	147.6	192.7	107.3	41.9
CT	686.00	27	34	19	599	39.5	49.7	28.2	8.7
FL	1,030.83	187	695	367	10,749	181.4	674.2	356.4	104.3
GA	13,546.28	919	939	516	19,014	67.9	69.3	38.1	14.0
IA	5,951.17	282	453	242	9,720	47.4	76.1	40.6	16.3
ID	2,201.65	46	52	28	1,197	20.9	23.8	12.8	5.4
IL	7,483.85	373	367	185	6,528	49.9	49.0	24.8	8.7
IN	1,361.09	153	924	477	14,233	112.4	678.9	350.7	104.6
KS	6,481.00	235	306	159	6,118	36.2	47.3	24.5	9.4
KY	6,436.32	677	880	438	19,437	105.3	136.8	68.1	30.2
LA	1,094.54	47	142	73	2,307	42.8	129.4	66.6	21.1
MA	1,426.00	132	200	116	3,939	92.7	140.3	81.0	27.6
MD	67.01	8	76	40	1,081	112.1	1,132.3	592.8	161.4
MI	116.00	13	172	90	2,507	111.1	1,486.3	773.0	216.1
MN	2,354.30	249	387	209	7,355	105.7	164.5	88.6	31.2
MO	11,621.72	987	1,228	664	25,528	84.9	105.6	57.1	22.0
MS	9,467.30	287	276	131	5,940	30.3	29.2	13.9	6.3
MT	1,322.00	18	20	10	455	13.8	15.4	7.9	3.4
NC	1,658.20	224	326	173	6,249	135.3	196.3	104.2	37.7
ND	1,186.03	62	66	34	1,583	52.2	55.8	28.8	13.3
NE	668.70	96	95	52	2,434	144.2	141.5	77.2	36.4
NH	537.00	12	13	8	319	21.6	25.0	14.7	5.9
NM	1,160.00	18	20	11	451	15.3	17.5	9.2	3.9
NY	32.63	8	28	14	417	242.3	847.3	443.9	127.8
OH	2,556.09	384	518	268	10,429	150.2	202.5	104.7	40.8
OK	12,033.18	837	863	449	18,077	69.6	71.7	37.3	15.0
OR	2,066.76	335	406	224	8,478	162.1	196.3	108.5	41.0
PA	6,694.18	250	319	164	5,700	37.4	47.6	24.4	8.5
SC	3,273.16	355	338	180	7,740	108.5	103.2	54.9	23.6
SD	3,242.51	152	132	71	3,443	46.9	40.8	21.8	10.6
TN	5,609.49	967	1,311	694	27,324	172.3	233.7	123.6	48.7
TX	25,444.82	913	1,153	614	21,374	35.9	45.3	24.1	8.4
VA	2,287.95	171	195	107	3,854	74.7	85.2	46.9	16.8
VT	394.00	7	19	10	351	18.5	48.9	25.9	8.9
WA	4,013.58	263	444	233	8,175	65.6	110.6	58.2	20.4
WI	684.85	179	282	149	5,221	261.5	411.1	217.7	76.2
WV	3,805.62	202	188	97	4,778	53.2	49.3	25.6	12.6
US	187,951.00	12,001	16,272	8,577	322,553	63.8	86.6	45.6	17.2

¹ 1994 recreation-related operation and maintenance cost consists of the FY94 budget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29."

² The jobs rate is expressed on a per \$10,000 of O&M cost basis.

Jobs per \$10,000 in CE Recreation O&M Cost

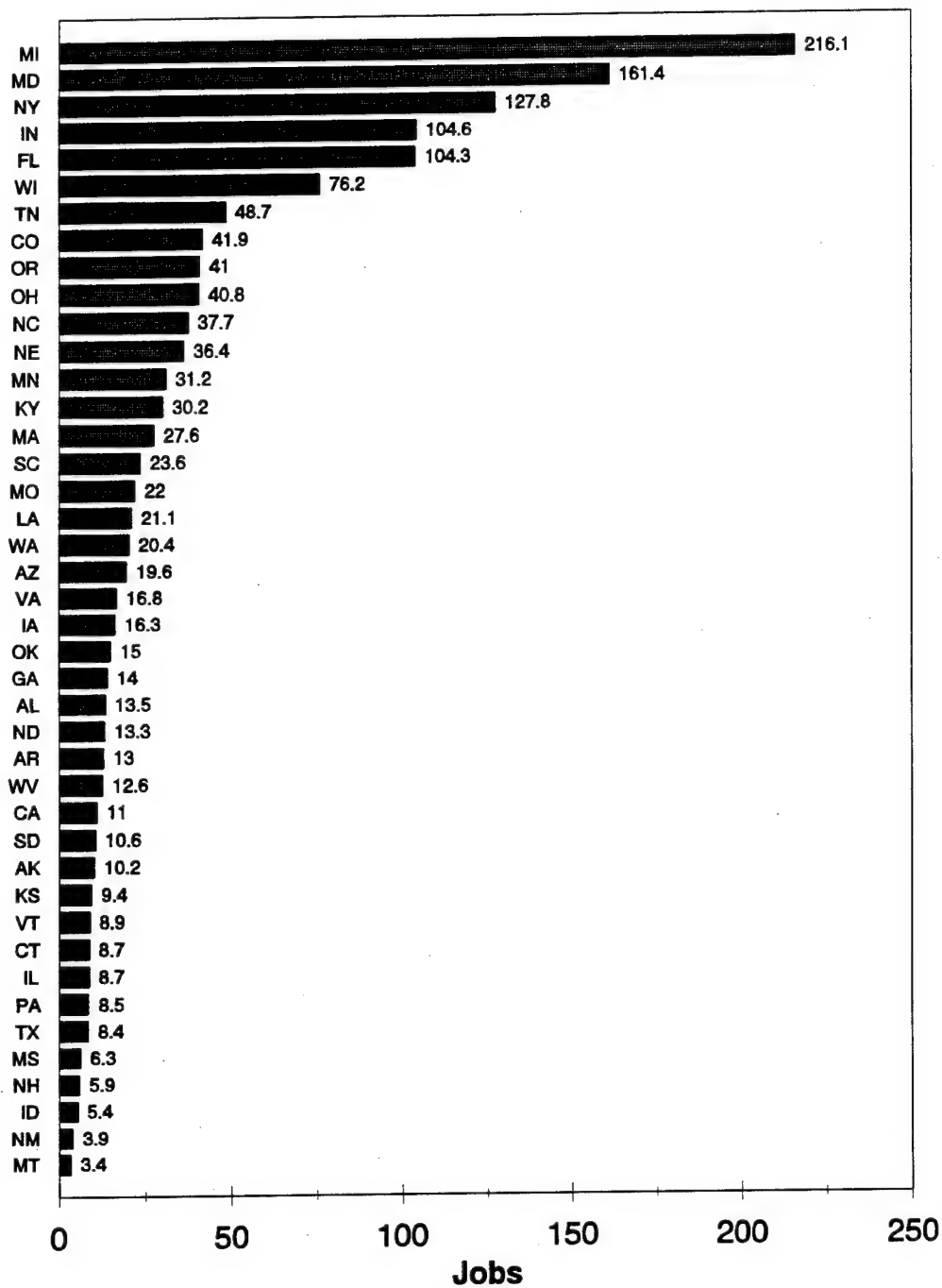


Figure 3. Jobs per \$10,000 in CE recreation O&M cost

4 Conclusions

Economic effects of visitor spending associated with recreational use of CE projects are a significant component of the national economy. Approximately 50 percent of these effects occur in eight States.

Economic effects presented in this report stem from purchases made by CE visitors and do not fully reflect the "value" or benefits to the visitor associated with recreational use of CE projects. Different methods, such as travel cost modeling and contingent valuation surveys, are required to measure consumer surplus "value" to users.

The process presented in this report to assess the economic effects of the current CE recreation program is an effective method for assessing the current CE recreation program. It would also be effective in evaluating the potential economic effects of natural resource allocation and management decisions affecting recreation opportunities at CE projects.

The accuracy of economic impact estimates presented in this report is dependent on several factors. These factors include the accuracy of overall use estimates, the allocation of total use to visitor segments, the application of spending profiles to visitor segment estimates, and the estimation of economic output, income, and jobs resulting from visitor spending.

Appendix A

Regional Economic Concepts

Overview of Regional Economic Concepts

An economic impact analysis estimates the changes in economic activity within a region resulting from some action.

Several measures of the changes in economic activity can be generated. The most widely used are changes in sales (or spending), changes in regional income, and changes in employment. The spending of visitors within the local area becomes sales or receipts for local businesses or other organizations selling products and services to visitors. Income is the sum of wage and salaries accruing to workers in these businesses and proprietor's income and profits. Employment is the number of jobs supported by the given level of sales. The IMPLAN estimates of jobs are not full-time equivalents, as they include part-time and seasonal jobs.

A region must be defined to identify what spending and economic activity to include. The region around Corps of Engineers (CE) projects are consistently defined to be all counties within 30 miles of a project. Only spending that takes place within 30 miles of the project is included as stimulating the changes in economic activity. Measures of impacts only include businesses within this approximately 30-mile region. The size of the region influences both the amount of spending captured and the multiplier effects.

For recreation and tourism, the action for which impacts are estimated is usually the opening or closing of a facility or more generally some change in the quantity or quality of facilities or marketing efforts that would alter the number of visitors, types of visitors, and spending in the local area. As with any impact analysis, an estimate of the changes with versus without the action is desired, not just before versus after.

The specific actions that correspond to the impact analyses reported here are hypothetical ones. The impact measures can be interpreted as estimates of changes in economic activity that would result from the closing of a project (for recreation). The estimates assume that all visits and associated spending

would be lost to the region if the CE project were unavailable for recreation. The validity of this assumption rests on the availability of other substitute opportunities in the area with the capacity to absorb additional use and the importance of recreation at the project as a motivation for trips that involve a visit to the area.

The assumption that all spending would be lost to the area is less tenable for local users. Much of this spending would simply shift to other sectors of the economy, although some would likely be lost as local residents choose to go outside the region for the recreation opportunities that might be lost. Visitors from outside the local area would presumably not come to this region if the recreation opportunities were not available. Hence, all of the spending on these trips would be lost to the region. To distinguish between local and nonlocal visitors, two distinct impact analyses may be carried out. An impact analysis only includes spending by visitors who reside outside of the local region. Their spending constitutes "new dollars" to the region. A significance analysis includes the effects of spending by all visitors, both those who reside in the local area and those who do not. The significance analysis should generally not be interpreted as an estimate of the loss to the local region if the project were closed, since much of the spending by local residents would likely stay within the region but perhaps be shifted to other sectors. The significance analysis is better seen as a measure of the importance or significance of the project (rather than impacts) within the local economy as it shows the size and nature of economic activity associated with visits to the project.

Other economic impact terms arise from the methods used to estimate impacts. The most widely accepted approaches are based on input-output models. An input-output model is a representation of the flows of economic activity within a region. The model captures what each business or sector must purchase from every other sector in order to produce a dollar's worth of goods or services. Using such a model, flows of economic activity associated with any change in spending may be traced either forwards (spending generating income that induces further spending) or backwards (purchases of meals leads restaurants to hire cooks, purchase additional utilities, and buy groceries). By tracing these linkages between sectors, input-output models can estimate secondary effects of visitor spending, usually presented in the form of multipliers.

Secondary effects of visitor spending are of two types: indirect and induced. Indirect effects are the changes in sales, income, or jobs in sectors within the region that supply goods and services to the tourism sectors. The increased sales in linen-supply firms resulting from more motel sales is an indirect effect of visitor spending. Induced effects are the increased sales within the region from household spending of the income earned in the tourism and supporting sectors. As households residing in the area, motel or CE project employees spend the income they earn from tourists on housing, utilities, groceries, etc. These represent induced effects.

Multipliers capture the size of the secondary effects, usually as a ratio of total effects to direct effects. Total effects are direct effects plus the secondary (indirect plus induced) effects. A sales multiplier of 2.0, for example, means that for every dollar received directly from a visitor, another dollar in sales is created within the region through indirect or induced effects. Multipliers are frequently misunderstood and misused and must be understood and applied with the context of the input-output model from which they are derived. A complete discussion of multipliers is beyond the scope here, but an attempt will be made to clarify the two most common sources of abuse by introducing the "capture rate" and discussing differences between the basic types of multipliers. Abuses largely come down to what a given type of multiplier should be multiplied by.

Multipliers should generally not be multiplied by total visitor spending. A sales multiplier is multiplied by a change in final demand within the region to yield the total change in sales including direct, indirect, and induced effects. Because of the way that input-output models are structured, all visitor spending does not accrue to the region as final demand. The primary problem is with retail purchases of goods. For goods that are manufactured outside of the region, only the retail margin and perhaps some portion of the wholesale and transportation margins appear as final demand for the region. The cost (producer price) to the retailer or wholesaler of the good itself leaks immediately out of the region's economy. The capture rate measures the portion of spending that accrues to the region as final demand. Only the spending that is "captured" by the local economy should be multiplied by a sales multiplier.

An example should illustrate. Suppose a tourist purchases a camera for \$100 while on a trip to the region. Assume the retail margin is 30 percent, or \$30. Assume the wholesaler and shipper reside outside the local area, as does the company that manufactured the camera. The direct effect or final demand change in the local region is only \$30; the other \$70 immediately goes outside the region to cover cost of the good and shipping and wholesale. The \$30 that does accrue to the region is placed in the retail trade sector. The input-output model examines the businesses that the retail store buys goods and services from to estimate indirect effects and uses the portion of the \$30 that goes to wages and salaries of employees to estimate induced effects. Assume that a gross sales multiplier for the retail trade sector, including both indirect and induced effects, is 2.0, i.e., every dollar of sales in retail trade creates another dollar of spending through secondary effects. Notice that the total impact on the region is not two times the original \$100 in spending, but instead two times the \$30 captured by the local economy = \$60. The correct result is obtained if visitor spending is multiplied times the capture rate times the sales multiplier. An adjusted or "effective multiplier" equal to the capture rate times the sales multiplier can be multiplied by visitor spending to yield the correct impact.

Besides sales multipliers, one can also produce income and employment multipliers. There are two quite distinct kinds of income and employment multipliers. Ratio type multipliers, like the sales multiplier, are simply the

ratio of total income (or jobs) to the direct income (or jobs). These multipliers should be multiplied by the direct income or jobs to yield a total. Keynesian income or employment multipliers (also called response coefficients) are ratios of total income (or jobs) to direct sales.

Appendix B

Summary Results of Trip Spending Impacts by State

SUMMARY RESULTS FOR STATE OF ALASKA
Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$1.32	1.40	\$1.85
Total Income (\$MM)	\$0.78	1.40	\$1.09
Jobs	29.69	1.30	38.53

Capture rate 87% Effective spending multiplier 0.84

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.58	0.49	1.07	66,300	0.00%
Trans & Services	1.51	4.49	6.00	97,442	0.01%
Recreation	6.41	0.31	6.72	6,784	0.10%
Hotel	1.46	0.00	1.46	6,067	0.02%
Eat & drink	7.20	0.33	7.53	14,177	0.05%
Retail	12.12	2.81	14.93	38,360	0.04%
Govt	0.41	0.41	0.82	97,650	0.00%
Total	29.69	8.84	38.53	326,780	0.01%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.13	0.03	0.16	8,001	0.00%
Trans & Services	0.05	0.17	0.22	5,245	0.00%
Recreation	0.09	0.00	0.09	93	0.10%
Hotel	0.04	0.00	0.04	148	0.02%
Eat & drink	0.15	0.01	0.15	288	0.05%
Retail	0.32	0.08	0.40	1,125	0.04%
Govt	0.02	0.01	0.03	4,027	0.00%
Total	0.78	0.31	1.09	18,928	0.01%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.32	0.08	0.39	16,464	0.00%
Trans & Services	0.09	0.29	0.38	8,850	0.00%
Recreation	0.12	0.01	0.13	189	0.07%
Hotel	0.05	0.00	0.05	225	0.02%
Eat & drink	0.26	0.01	0.27	509	0.05%
Retail	0.45	0.11	0.57	1,562	0.04%
Govt	0.03	0.02	0.05	4,361	0.00%
Total	1.32	0.53	1.85	32,161	0.01%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	5.5%	2,647	\$75.07	\$199	9%
R/D/NB	73.7%	35,167	\$35.01	\$1,231	56%
R/C/B	0.0%	0	\$188.58	\$0	0%
R/C/NB	0.0%	0	\$165.21	\$0	0%
R/O/B	0.0%	3	\$341.81	\$1	0%
R/O/NB	0.1%	44	\$164.34	\$7	0%
NR/D/B	1.4%	662	\$79.79	\$53	2%
NR/D/NB	18.4%	8,792	\$63.76	\$561	25%
NR/C/B	0.0%	0	\$301.46	\$0	0%
NR/C/NB	0.0%	0	\$337.07	\$0	0%
NR/O/B	0.1%	30	\$537.29	\$16	1%
NR/O/NB	0.8%	400	\$355.71	\$142	6%
Total	100.0%	47,745	\$46.33	\$2,210	100%

SUMMARY RESULTS FOR STATE OF ALABAMA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$125.82	2.07	\$260.56
Total Income (\$MM)	\$66.67	2.08	\$138.54
Jobs	3,885.26	1.68	6,512.29
Capture rate	87%	Effective spending multiplier	1.21

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	322.50	358.08	680.58	602,995	0.11%
Trans & Services	182.33	1,069.20	1,251.53	557,680	0.22%
Recreation	594.77	59.29	654.06	20,694	3.16%
Hotel	198.13	39.67	237.80	15,427	1.54%
Eat & drink	797.07	181.71	978.78	87,554	1.12%
Retail	1,764.68	791.21	2,555.89	321,690	0.79%
Govt	25.79	127.87	153.66	405,125	0.04%
Total	3,885.26	2,627.03	6,512.29	2,011,165	0.32%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	10.07	9.82	19.89	20,778	0.10%
Trans & Services	3.95	39.36	43.31	22,981	0.19%
Recreation	6.27	0.56	6.84	204	3.35%
Hotel	2.81	0.56	3.37	219	1.54%
Eat & drink	9.48	2.16	11.64	1,041	1.12%
Retail	32.93	15.37	48.30	6,855	0.70%
Govt	1.17	4.03	5.20	11,739	0.04%
Total	66.67	71.88	138.54	63,816	0.22%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	28.62	28.46	57.08	61,479	0.09%
Trans & Services	9.98	70.10	80.08	40,496	0.20%
Recreation	9.04	1.41	10.45	498	2.10%
Hotel	5.70	1.14	6.84	444	1.54%
Eat & drink	20.38	4.65	25.02	2,239	1.12%
Retail	49.28	22.87	72.15	10,056	0.72%
Govt	2.82	6.11	8.93	13,177	0.07%
Total	125.82	134.74	260.56	128,389	0.20%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	30.2%	1,186,845	\$75.07	\$89,096	38%
R/D/NB	48.4%	1,905,447	\$35.01	\$66,710	29%
R/C/B	0.1%	3,402	\$188.58	\$642	0%
R/C/NB	0.1%	5,462	\$165.21	\$902	0%
R/O/B	0.0%	1,499	\$341.81	\$512	0%
R/O/NB	0.1%	2,406	\$164.34	\$395	0%
NR/D/B	7.5%	296,711	\$79.79	\$23,675	10%
NR/D/NB	12.1%	476,362	\$63.76	\$30,373	13%
NR/C/B	0.2%	7,939	\$301.46	\$2,393	1%
NR/C/NB	0.3%	12,745	\$337.07	\$4,296	2%
NR/O/B	0.3%	13,487	\$537.29	\$7,246	3%
NR/O/NB	0.6%	21,653	\$355.71	\$7,702	3%
Total	100.0%	3,933,957	\$54.89	\$233,943	100%

SUMMARY RESULTS FOR STATE OF ARKANSAS
Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$457.85	2.19	\$1,000.44
Total Income (\$MM)	\$229.96	2.24	\$515.45
Jobs	14,218.82	1.78	25,305.23
Capture rate	87%	Effective spending multiplier	1.35

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	1,314.37	1,327.80	2,642.17	384,202	0.69%
Trans & Services	609.16	5,249.77	5,858.93	351,264	1.67%
Recreation	2,057.38	222.44	2,279.82	12,994	17.55%
Hotel	1,188.61	169.32	1,357.94	11,305	12.01%
Eat & drink	3,019.09	923.16	3,942.26	51,974	7.59%
Retail	5,964.52	2,946.34	8,910.85	187,141	4.76%
Govt	65.69	247.59	313.27	187,153	0.17%
Total	14,218.82	11,086.41	25,305.23	1,186,033	2.13%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	41.27	38.01	79.27	13,147	0.60%
Trans & Services	13.25	169.67	182.92	12,535	1.46%
Recreation	20.60	1.93	22.53	125	18.00%
Hotel	15.01	2.14	17.15	143	12.01%
Eat & drink	31.28	9.57	40.85	539	7.59%
Retail	105.52	54.46	159.98	3,780	4.23%
Govt	3.03	9.73	12.75	4,580	0.28%
Total	229.96	285.49	515.45	34,849	1.48%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	126.93	107.42	234.35	40,479	0.58%
Trans & Services	33.33	304.89	338.22	22,501	1.50%
Recreation	31.64	5.48	37.12	350	10.62%
Hotel	28.37	4.04	32.41	270	12.01%
Eat & drink	71.18	21.77	92.95	1,225	7.59%
Retail	158.52	81.30	239.82	5,564	4.31%
Govt	7.87	17.70	25.57	5,238	0.49%
Total	457.85	542.60	1,000.44	75,627	1.32%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	16.8%	2,119,318	\$75.07	\$159,097	21%
R/D/NB	59.8%	7,532,462	\$35.01	\$263,711	35%
R/C/B	0.2%	26,466	\$188.58	\$4,991	1%
R/C/NB	0.7%	94,065	\$165.21	\$15,540	2%
R/O/B	0.0%	2,676	\$341.81	\$915	0%
R/O/NB	0.1%	9,511	\$164.34	\$1,563	0%
NR/D/B	4.2%	529,830	\$79.79	\$42,275	6%
NR/D/NB	15.0%	1,883,115	\$63.76	\$120,067	16%
NR/C/B	0.5%	61,754	\$301.46	\$18,616	3%
NR/C/NB	1.7%	219,484	\$337.07	\$73,981	10%
NR/O/B	0.2%	24,083	\$537.29	\$12,940	2%
NR/O/NB	0.7%	85,596	\$355.71	\$30,447	4%
Total	100.0%	12,588,359	\$58.74	\$744,145	100%

SUMMARY RESULTS FOR STATE OF ARIZONA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$0.71	2.20	\$1.55
Total Income (\$MM)	\$0.41	2.18	\$0.89
Jobs	19.78	1.75	34.67
Capture rate	87%	Effective spending multiplier	1.07

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	1.14	1.19	2.33	390,568	0.00%
Trans & Services	1.15	8.02	9.17	683,526	0.00%
Recreation	2.79	0.47	3.26	33,030	0.01%
Hotel	1.05	0.33	1.38	44,365	0.00%
Eat & drink	3.17	0.00	3.17	111,742	0.00%
Retail	10.41	4.27	14.68	302,680	0.00%
Govt	0.07	0.61	0.68	303,074	0.00%
Total	19.78	14.89	34.67	1,868,985	0.00%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.05	0.04	0.09	14,795	0.00%
Trans & Services	0.03	0.31	0.34	27,602	0.00%
Recreation	0.04	0.01	0.05	431	0.01%
Hotel	0.02	0.01	0.03	830	0.00%
Eat & drink	0.04	0.00	0.04	1,330	0.00%
Retail	0.23	0.09	0.32	7,103	0.00%
Govt	0.00	0.02	0.02	9,832	0.00%
Total	0.41	0.48	0.89	61,924	0.00%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.11	0.11	0.22	41,418	0.00%
Trans & Services	0.08	0.54	0.62	47,198	0.00%
Recreation	0.06	0.01	0.08	958	0.01%
Hotel	0.03	0.01	0.04	1,327	0.00%
Eat & drink	0.08	0.00	0.08	2,892	0.00%
Retail	0.34	0.14	0.48	10,378	0.00%
Govt	0.01	0.04	0.04	11,627	0.00%
Total	0.71	0.85	1.55	115,797	0.00%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	61.0%	12,284	\$75.07	\$922	64%
R/D/NB	18.2%	3,669	\$35.01	\$128	9%
R/C/B	0.0%	0	\$188.58	\$0	0%
R/C/NB	0.0%	0	\$165.21	\$0	0%
R/O/B	0.1%	16	\$341.81	\$5	0%
R/O/NB	0.0%	5	\$164.34	\$1	0%
NR/D/B	15.2%	3,071	\$79.79	\$245	17%
NR/D/NB	4.6%	917	\$63.76	\$58	4%
NR/C/B	0.0%	0	\$301.46	\$0	0%
NR/C/NB	0.0%	0	\$337.07	\$0	0%
NR/O/B	0.7%	140	\$537.29	\$75	5%
NR/O/NB	0.2%	42	\$355.71	\$15	1%
Total	100.0%	20,143	\$72.04	\$1,450	100%

SUMMARY RESULTS FOR STATE OF CALIFORNIA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$141.34	2.40	\$339.13
Total Income (\$MM)	\$73.07	2.55	\$186.33
Jobs	2,912.30	1.96	5,697.67
Capture rate	87%	Effective spending multiplier	1.80

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	263.86	310.84	574.70	3,883,650	0.01%
Trans & Services	132.52	1,468.73	1,601.25	6,003,308	0.03%
Recreation	391.67	85.97	477.63	437,327	0.11%
Hotel	153.08	57.24	210.32	218,425	0.10%
Eat & drink	693.14	184.10	877.24	858,831	0.10%
Retail	1,269.23	602.35	1,871.58	2,561,924	0.07%
Govt	8.80	76.14	84.94	2,556,822	0.00%
Total	2,912.30	2,785.36	5,697.67	16,520,287	0.03%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	14.46	14.34	28.80	196,674	0.01%
Trans & Services	4.25	71.73	75.98	293,475	0.03%
Recreation	7.60	2.24	9.84	13,614	0.07%
Hotel	3.48	1.30	4.78	4,967	0.10%
Eat & drink	10.41	2.76	13.17	12,896	0.10%
Retail	32.41	16.67	49.08	77,154	0.06%
Govt	0.46	4.22	4.68	89,798	0.01%
Total	73.07	113.26	186.33	688,579	0.03%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	46.31	36.44	82.75	466,810	0.02%
Trans & Services	8.51	118.64	127.15	480,697	0.03%
Recreation	10.66	3.76	14.42	23,359	0.06%
Hotel	5.51	2.06	7.57	7,862	0.10%
Eat & drink	20.74	5.51	26.25	25,698	0.10%
Retail	48.79	24.80	73.59	112,746	0.07%
Govt	0.83	6.59	7.42	97,858	0.01%
Total	141.34	197.79	339.13	1,215,030	0.03%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	8.6%	326,964	\$75.07	\$24,545	13%
R/D/NB	69.8%	2,639,998	\$35.01	\$92,426	49%
R/C/B	0.0%	1,121	\$188.58	\$211	0%
R/C/NB	0.2%	9,048	\$165.21	\$1,495	1%
R/O/B	0.0%	413	\$341.81	\$141	0%
R/O/NB	0.1%	3,333	\$164.34	\$548	0%
NR/D/B	2.2%	81,741	\$79.79	\$6,522	3%
NR/D/NB	17.5%	660,000	\$63.76	\$42,082	22%
NR/C/B	0.1%	2,615	\$301.46	\$788	0%
NR/C/NB	0.6%	21,111	\$337.07	\$7,116	4%
NR/O/B	0.1%	3,716	\$537.29	\$1,996	1%
NR/O/NB	0.8%	30,000	\$355.71	\$10,671	6%
Total	100.0%	3,780,058	\$49.75	\$188,542	100%

SUMMARY RESULTS FOR STATE OF COLORADO

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$42.54	2.36	\$100.36
Total Income (\$MM)	\$23.83	2.36	\$56.29
Jobs	1,233.87	1.84	2,272.78

Capture rate	87%	Effective spending multiplier	1.43
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	47.79	87.58	135.37	427,222	0.03%
Trans & Services	52.38	542.59	594.97	744,711	0.08%
Recreation	187.38	36.07	223.45	47,722	0.47%
Hotel	53.70	15.26	68.96	36,430	0.19%
Eat & drink	313.25	71.52	384.77	118,244	0.33%
Retail	574.97	261.31	836.28	308,062	0.27%
Govt	4.41	24.56	28.97	333,785	0.01%
Total	1,233.87	1,038.90	2,272.78	2,016,176	0.11%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	3.05	3.55	6.59	22,775	0.03%
Trans & Services	1.33	20.43	21.76	30,676	0.07%
Recreation	3.00	0.47	3.48	646	0.54%
Hotel	0.92	0.26	1.18	624	0.19%
Eat & drink	3.83	0.87	4.70	1,444	0.33%
Retail	11.50	5.70	17.20	7,614	0.23%
Govt	0.21	1.17	1.37	10,347	0.01%
Total	23.83	32.46	56.29	74,126	0.08%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.95	8.91	16.86	51,860	0.03%
Trans & Services	2.84	35.23	38.06	51,807	0.07%
Recreation	4.17	1.01	5.18	1,251	0.41%
Hotel	1.91	0.54	2.46	1,298	0.19%
Eat & drink	8.21	1.87	10.08	3,098	0.33%
Retail	17.08	8.36	25.44	10,796	0.24%
Govt	0.38	1.89	2.27	11,383	0.02%
Total	42.54	57.81	100.36	131,494	0.08%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	5.0%	74,815	\$75.07	\$5,616	8%
R/D/NB	74.0%	1,108,461	\$35.01	\$38,807	55%
R/C/B	0.0%	81	\$188.58	\$15	0%
R/C/NB	0.1%	1,206	\$165.21	\$199	0%
R/O/B	0.0%	94	\$341.81	\$32	0%
R/O/NB	0.1%	1,400	\$164.34	\$230	0%
NR/D/B	1.2%	18,704	\$79.79	\$1,492	2%
NR/D/NB	18.5%	277,115	\$63.76	\$17,669	25%
NR/C/B	0.0%	190	\$301.46	\$57	0%
NR/C/NB	0.2%	2,814	\$337.07	\$948	1%
NR/O/B	0.1%	850	\$537.29	\$457	1%
NR/O/NB	0.8%	12,596	\$355.71	\$4,481	6%
Total	100.0%	1,498,327	\$46.80	\$70,005	100%

SUMMARY RESULTS FOR STATE OF CONNECTICUT

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$12.23	1.88	\$22.97
Total Income (\$MM)	\$7.42	1.83	\$13.57
Jobs	301.34	1.48	447.40

Capture rate	87%	Effective spending multiplier	1.09
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	13.67	13.99	27.66	498,784	0.01%
Trans & Services	13.12	60.56	73.68	789,098	0.01%
Recreation	43.77	1.07	44.84	32,097	0.14%
Hotel	15.06	2.15	17.21	13,301	0.13%
Eat & drink	72.93	15.03	87.96	81,845	0.11%
Retail	142.18	50.61	192.79	327,631	0.06%
Govt	0.61	2.65	3.26	245,886	0.00%
Total	301.34	146.06	447.40	1,988,642	0.02%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.79	0.70	1.48	28,534	0.01%
Trans & Services	0.43	3.59	4.01	35,733	0.01%
Recreation	0.79	0.02	0.81	462	0.18%
Hotel	0.32	0.05	0.37	284	0.13%
Eat & drink	1.23	0.25	1.48	1,381	0.11%
Retail	3.81	1.43	5.25	10,270	0.05%
Govt	0.04	0.12	0.17	8,725	0.00%
Total	7.42	6.15	13.57	85,389	0.02%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	1.63	1.52	3.15	61,504	0.01%
Trans & Services	0.88	6.36	7.24	61,694	0.01%
Recreation	1.20	0.04	1.23	1,045	0.12%
Hotel	0.53	0.08	0.60	464	0.13%
Eat & drink	2.35	0.48	2.83	2,633	0.11%
Retail	5.55	2.06	7.61	14,349	0.05%
Govt	0.09	0.21	0.31	9,400	0.00%
Total	12.23	10.74	22.97	151,089	0.02%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	9.0%	39,362	\$75.07	\$2,955	14%
R/D/NB	70.1%	307,552	\$35.01	\$10,767	51%
R/C/B	0.0%	19	\$188.58	\$4	0%
R/C/NB	0.0%	152	\$165.21	\$25	0%
R/O/B	0.0%	50	\$341.81	\$17	0%
R/O/NB	0.1%	388	\$164.34	\$64	0%
NR/D/B	2.2%	9,840	\$79.79	\$785	4%
NR/D/NB	17.5%	76,888	\$63.76	\$4,902	23%
NR/C/B	0.0%	45	\$301.46	\$14	0%
NR/C/NB	0.1%	354	\$337.07	\$119	1%
NR/O/B	0.1%	447	\$537.29	\$240	1%
NR/O/NB	0.8%	3,495	\$355.71	\$1,243	6%
Total	100.0%	438,592	\$48.13	\$21,136	100%

SUMMARY RESULTS FOR STATE OF FLORIDA
Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$67.46	2.15	\$144.85
Total Income (\$MM)	\$38.98	2.12	\$82.77
Jobs	1,916.36	1.69	3,234.21
Capture rate	87%	Effective spending multiplier	1.17

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	112.42	128.34	240.76	1,314,095	0.02%
Trans & Services	91.52	655.97	747.49	2,562,571	0.03%
Recreation	198.09	31.89	229.98	173,674	0.13%
Hotel	103.08	17.44	120.52	151,230	0.08%
Eat & drink	439.50	0.02	439.52	413,336	0.11%
Retail	966.41	430.99	1,397.39	1,227,838	0.11%
Govt	5.33	53.21	58.54	1,045,579	0.01%
Total	1,916.36	1,317.85	3,234.21	6,888,323	0.05%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	3.96	4.17	8.13	44,781	0.02%
Trans & Services	2.26	28.06	30.32	106,767	0.03%
Recreation	4.68	0.50	5.18	3,109	0.17%
Hotel	2.12	0.36	2.48	3,115	0.08%
Eat & drink	6.18	0.00	6.18	5,815	0.11%
Retail	19.55	9.01	28.56	28,672	0.10%
Govt	0.23	1.69	1.91	31,847	0.01%
Total	38.98	43.79	82.77	224,107	0.04%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	9.67	10.51	20.18	125,416	0.02%
Trans & Services	5.39	49.11	54.50	181,054	0.03%
Recreation	6.80	1.10	7.90	5,734	0.14%
Hotel	3.79	0.64	4.43	5,560	0.08%
Eat & drink	12.40	0.00	12.40	11,663	0.11%
Retail	28.95	13.28	42.24	41,771	0.10%
Govt	0.45	2.76	3.21	35,368	0.01%
Total	67.46	77.39	144.85	406,564	0.04%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	15.6%	360,644	\$75.07	\$27,074	21%
R/D/NB	62.5%	1,449,458	\$35.01	\$50,746	40%
R/C/B	0.1%	1,983	\$188.58	\$374	0%
R/C/NB	0.3%	7,970	\$165.21	\$1,317	1%
R/O/B	0.0%	455	\$341.81	\$156	0%
R/O/NB	0.1%	1,830	\$164.34	\$301	0%
NR/D/B	3.9%	90,161	\$79.79	\$7,194	6%
NR/D/NB	15.6%	362,364	\$63.76	\$23,104	18%
NR/C/B	0.2%	4,627	\$301.46	\$1,395	1%
NR/C/NB	0.8%	18,597	\$337.07	\$6,268	5%
NR/O/B	0.2%	4,098	\$537.29	\$2,202	2%
NR/O/NB	0.7%	16,471	\$355.71	\$5,859	5%
Total	100.0%	2,318,660	\$53.52	\$125,989	100%

SUMMARY RESULTS FOR STATE OF GEORGIA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$313.86	2.20	\$690.62
Total income (\$MM)	\$178.91	2.17	\$387.50
Jobs	9,110.18	1.72	15,624.80

Capture rate	87%	Effective spending multiplier	1.26
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	803.97	840.94	1,644.91	926,931	0.18%
Trans & Services	398.55	2,910.98	3,309.53	1,138,721	0.29%
Recreation	1,342.03	177.90	1,519.93	46,676	3.26%
Hotel	529.06	108.31	637.37	45,519	1.40%
Eat & drink	1,816.47	387.77	2,204.25	192,288	1.15%
Retail	4,194.41	1,816.03	6,010.44	639,289	0.94%
Govt	25.68	272.69	298.37	678,896	0.04%
Total	9,110.18	6,514.62	15,624.80	3,668,320	0.43%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	27.80	27.88	55.68	34,929	0.16%
Trans & Services	10.30	125.44	135.73	53,628	0.25%
Recreation	18.29	2.28	20.57	587	3.50%
Hotel	10.15	2.08	12.22	873	1.40%
Eat & drink	23.78	5.08	28.85	2,517	1.15%
Retail	87.29	39.20	126.50	17,185	0.74%
Govt	1.32	6.64	7.96	18,227	0.04%
Total	178.91	208.59	387.50	127,946	0.30%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	67.11	75.01	142.11	103,486	0.14%
Trans & Services	25.17	215.64	240.82	89,975	0.27%
Recreation	26.01	4.91	30.92	1,285	2.41%
Hotel	17.67	3.62	21.29	1,520	1.40%
Eat & drink	48.86	10.43	59.29	5,172	1.15%
Retail	125.59	55.93	181.52	23,359	0.78%
Govt	3.45	11.23	14.68	20,048	0.07%
Total	313.86	376.76	690.62	244,846	0.28%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	22.6%	2,099,402	\$75.07	\$157,602	28%
R/D/NB	54.7%	5,094,247	\$35.01	\$178,350	32%
R/C/B	0.2%	19,651	\$188.58	\$3,706	1%
R/C/NB	0.5%	47,683	\$165.21	\$7,878	1%
R/O/B	0.0%	2,651	\$341.81	\$906	0%
R/O/NB	0.1%	6,432	\$164.34	\$1,057	0%
NR/D/B	5.6%	524,851	\$79.79	\$41,878	8%
NR/D/NB	13.7%	1,273,562	\$63.76	\$81,202	15%
NR/C/B	0.5%	45,852	\$301.46	\$13,823	2%
NR/C/NB	1.2%	111,261	\$337.07	\$37,503	7%
NR/O/B	0.3%	23,857	\$537.29	\$12,818	2%
NR/O/NB	0.6%	57,889	\$355.71	\$20,592	4%
Total	100.0%	9,307,337	\$59.06	\$557,313	100%

SUMMARY RESULTS FOR STATE OF IOWA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$103.66	2.71	\$281.36
Total Income (\$MM)	\$57.80	2.65	\$153.06
Jobs	3,823.09	1.93	7,376.23

Capture rate	87%	Effective spending multiplier	1.49
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	169.57	332.47	502.04	475,352	0.11%
Trans & Services	154.72	1,813.55	1,968.27	521,032	0.38%
Recreation	580.54	95.50	676.04	22,516	3.00%
Hotel	264.72	47.87	312.60	13,493	2.32%
Eat & drink	886.55	149.73	1,036.28	84,272	1.23%
Retail	1,760.99	990.58	2,751.58	275,788	1.00%
Govt	5.99	123.44	129.44	234,498	0.06%
Total	3,823.09	3,553.14	7,376.23	1,626,951	0.45%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	5.80	10.43	16.22	17,242	0.09%
Trans & Services	3.83	60.78	64.61	16,871	0.38%
Recreation	6.57	0.87	7.45	210	3.55%
Hotel	3.25	0.59	3.84	166	2.32%
Eat & drink	8.24	1.39	9.63	783	1.23%
Retail	29.74	17.84	47.58	5,659	0.84%
Govt	0.37	3.35	3.73	6,007	0.06%
Total	57.80	95.26	153.06	46,937	0.33%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	15.75	28.77	44.52	52,994	0.08%
Trans & Services	8.81	111.44	120.25	30,979	0.39%
Recreation	9.47	2.19	11.66	541	2.16%
Hotel	6.56	1.19	7.74	334	2.32%
Eat & drink	19.51	3.29	22.80	1,854	1.23%
Retail	42.69	25.36	68.04	7,789	0.87%
Govt	0.89	5.46	6.35	6,595	0.10%
Total	103.66	177.70	281.36	101,086	0.28%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	8.1%	277,238	\$75.07	\$20,812	12%
R/D/NB	69.8%	2,385,857	\$35.01	\$83,529	47%
R/C/B	0.1%	1,786	\$188.58	\$337	0%
R/C/NB	0.4%	15,369	\$165.21	\$2,539	1%
R/O/B	0.0%	350	\$341.81	\$120	0%
R/O/NB	0.1%	3,012	\$164.34	\$495	0%
NR/D/B	2.0%	69,309	\$79.79	\$5,530	3%
NR/D/NB	17.4%	596,464	\$63.76	\$38,031	22%
NR/C/B	0.1%	4,167	\$301.46	\$1,256	1%
NR/C/NB	1.0%	35,861	\$337.07	\$12,088	7%
NR/O/B	0.1%	3,150	\$537.29	\$1,693	1%
NR/O/NB	0.8%	27,112	\$355.71	\$9,644	5%
Total	100.0%	3,419,675	\$55.07	\$176,073	100%

SUMMARY RESULTS FOR STATE OF IDAHO

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$14.63	2.26	\$33.04
Total Income (\$MM)	\$8.28	2.21	\$18.30
Jobs	535.74	1.74	933.18

Capture rate	87%	Effective spending multiplier	1.14
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	19.50	33.28	52.78	165,013	0.03%
Trans & Services	25.48	189.39	214.86	159,425	0.13%
Recreation	92.02	13.33	105.35	9,208	1.14%
Hotel	38.03	10.14	48.17	7,603	0.63%
Eat & drink	110.86	32.72	143.58	27,616	0.52%
Retail	248.81	105.61	354.42	85,672	0.41%
Govt	1.05	12.97	14.02	92,292	0.02%
Total	535.74	397.44	933.18	546,829	0.17%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.67	0.98	1.65	6,258	0.03%
Trans & Services	0.54	6.18	6.71	5,338	0.13%
Recreation	0.98	0.11	1.09	82	1.34%
Hotel	0.44	0.12	0.56	89	0.63%
Eat & drink	1.08	0.32	1.40	270	0.52%
Retail	4.53	2.01	6.53	1,789	0.37%
Govt	0.04	0.30	0.34	2,252	0.02%
Total	8.28	10.02	18.30	16,078	0.11%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	1.77	2.62	4.39	16,821	0.03%
Trans & Services	1.41	11.13	12.53	9,454	0.13%
Recreation	1.44	0.30	1.74	214	0.82%
Hotel	0.80	0.21	1.01	159	0.63%
Eat & drink	2.51	0.74	3.25	625	0.52%
Retail	6.61	2.92	9.52	2,566	0.37%
Govt	0.10	0.50	0.60	2,401	0.03%
Total	14.63	18.42	33.04	32,241	0.10%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	23.6%	117,345	\$75.07	\$8,809	32%
R/D/NB	55.2%	274,950	\$35.01	\$9,626	35%
R/C/B	0.0%	224	\$188.58	\$42	0%
R/C/NB	0.1%	524	\$165.21	\$87	0%
R/O/B	0.0%	148	\$341.81	\$51	0%
R/O/NB	0.1%	347	\$164.34	\$57	0%
NR/D/B	5.9%	29,336	\$79.79	\$2,341	8%
NR/D/NB	13.8%	68,738	\$63.76	\$4,383	16%
NR/C/B	0.1%	522	\$301.46	\$157	1%
NR/C/NB	0.2%	1,222	\$337.07	\$412	1%
NR/O/B	0.3%	1,333	\$537.29	\$716	3%
NR/O/NB	0.6%	3,124	\$355.71	\$1,111	4%
Total	100.0%	497,813	\$58.07	\$27,792	100%

SUMMARY RESULTS FOR STATE OF ILLINOIS

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$149.33	1.68	\$250.41
Total Income (\$MM)	\$72.01	1.74	\$125.20
Jobs	3,389.85	1.46	4,938.91

Capture rate	87%	Effective spending multiplier	1.13
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	194.90	198.84	393.74	1,520,319	0.03%
Trans & Services	135.97	621.14	757.11	2,399,488	0.03%
Recreation	536.01	38.48	574.50	99,260	0.58%
Hotel	244.62	18.10	262.72	55,372	0.47%
Eat & drink	809.46	110.16	919.61	323,519	0.28%
Retail	1,457.42	500.50	1,957.92	1,078,519	0.18%
Govt	11.47	61.84	73.31	847,110	0.01%
Total	3,389.85	1,549.05	4,938.91	6,323,587	0.08%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	13.51	10.15	23.66	80,015	0.03%
Trans & Services	4.45	28.18	32.63	110,024	0.03%
Recreation	7.51	0.56	8.08	1,516	0.53%
Hotel	4.84	0.36	5.19	1,095	0.47%
Eat & drink	10.81	1.47	12.28	4,319	0.28%
Retail	30.11	10.79	40.90	31,066	0.13%
Govt	0.77	1.69	2.46	26,005	0.01%
Total	72.01	53.20	125.20	254,040	0.05%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	50.54	29.02	79.56	204,293	0.04%
Trans & Services	9.58	48.54	58.12	187,134	0.03%
Recreation	10.92	1.14	12.06	3,301	0.37%
Hotel	8.69	0.64	9.33	1,966	0.47%
Eat & drink	22.36	3.04	25.40	8,935	0.28%
Retail	45.63	16.21	61.84	42,783	0.14%
Govt	1.61	2.48	4.09	29,062	0.01%
Total	149.33	101.08	250.41	477,474	0.05%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	13.8%	535,846	\$75.07	\$40,226	17%
R/D/NB	62.1%	2,413,711	\$35.01	\$84,504	36%
R/C/B	0.2%	8,799	\$188.58	\$1,659	1%
R/C/NB	1.0%	39,633	\$165.21	\$6,548	3%
R/O/B	0.0%	677	\$341.81	\$231	0%
R/O/NB	0.1%	3,048	\$164.34	\$501	0%
NR/D/B	3.4%	133,962	\$79.79	\$10,689	5%
NR/D/NB	15.5%	603,428	\$63.76	\$38,475	16%
NR/C/B	0.5%	20,530	\$301.46	\$6,189	3%
NR/C/NB	2.4%	92,477	\$337.07	\$31,171	13%
NR/O/B	0.2%	6,089	\$537.29	\$3,272	1%
NR/O/NB	0.7%	27,429	\$355.71	\$9,757	4%
Total	100.0%	3,885,627	\$57.21	\$233,221	100%

SUMMARY RESULTS FOR STATE OF INDIANA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$72.67	2.02	\$146.61
Total Income (\$MM)	\$36.40	2.06	\$75.13
Jobs	2,261.23	1.60	3,613.17

Capture rate	87%	Effective spending multiplier	1.24
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	106.68	161.34	268.02	931,059	0.03%
Trans & Services	86.51	593.17	679.68	939,089	0.07%
Recreation	471.95	45.50	517.45	45,849	1.13%
Hotel	104.35	21.54	125.89	23,754	0.53%
Eat & drink	518.52	52.19	570.71	175,735	0.32%
Retail	967.93	429.47	1,397.40	501,169	0.28%
Govt	5.29	48.73	54.02	411,047	0.01%
Total	2,261.23	1,351.94	3,613.17	3,027,702	0.12%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	5.52	6.11	11.63	40,883	0.03%
Trans & Services	2.07	22.27	24.34	35,189	0.07%
Recreation	4.55	0.45	5.00	439	1.14%
Hotel	1.58	0.33	1.91	360	0.53%
Eat & drink	5.75	0.58	6.33	1,950	0.32%
Retail	16.64	7.87	24.51	10,775	0.23%
Govt	0.28	1.13	1.42	10,913	0.01%
Total	36.40	38.74	75.13	100,510	0.07%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	19.19	17.42	36.60	110,698	0.03%
Trans & Services	4.79	39.59	44.38	62,454	0.07%
Recreation	6.34	1.05	7.40	1,097	0.67%
Hotel	2.82	0.58	3.40	642	0.53%
Eat & drink	12.98	1.31	14.28	4,398	0.32%
Retail	25.87	12.12	37.99	15,733	0.24%
Govt	0.68	1.88	2.55	11,975	0.02%
Total	72.67	73.94	146.61	206,997	0.07%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	10.2%	248,751	\$75.07	\$18,674	16%
R/D/NB	69.0%	1,690,849	\$35.01	\$59,197	50%
R/C/B	0.0%	3	\$188.58	\$1	0%
R/C/NB	0.0%	18	\$165.21	\$3	0%
R/O/B	0.0%	314	\$341.81	\$107	0%
R/O/NB	0.1%	2,135	\$164.34	\$351	0%
NR/D/B	2.5%	62,188	\$79.79	\$4,962	4%
NR/D/NB	17.3%	422,712	\$63.76	\$26,952	23%
NR/C/B	0.0%	6	\$301.46	\$2	0%
NR/C/NB	0.0%	42	\$337.07	\$14	0%
NR/O/B	0.1%	2,827	\$537.29	\$1,519	1%
NR/O/NB	0.8%	19,214	\$355.71	\$6,835	6%
Total	100.0%	2,449,059	\$48.39	\$118,616	100%

SUMMARY RESULTS FOR STATE OF KANSAS

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$93.65	2.35	\$219.85
Total Income (\$MM)	\$46.43	2.46	\$114.00
Jobs	2,657.92	1.86	4,936.53

Capture rate	87%	Effective spending multiplier	1.61
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	114.93	202.39	317.32	404,507	0.08%
Trans & Services	110.69	1,152.75	1,263.44	467,962	0.27%
Recreation	449.40	54.39	503.78	18,659	2.70%
Hotel	229.16	28.79	257.95	10,919	2.36%
Eat & drink	553.50	167.34	720.85	72,033	1.00%
Retail	1,187.70	613.05	1,800.75	234,381	0.77%
Govt	12.55	59.89	72.44	271,104	0.03%
Total	2,657.92	2,278.61	4,936.53	1,479,565	0.33%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.16	7.55	14.71	15,899	0.09%
Trans & Services	2.77	42.23	45.00	18,269	0.25%
Recreation	4.22	0.48	4.70	165	2.85%
Hotel	2.62	0.33	2.95	125	2.36%
Eat & drink	6.19	1.87	8.06	805	1.00%
Retail	22.96	12.52	35.48	5,387	0.66%
Govt	0.51	2.60	3.11	6,940	0.04%
Total	46.43	67.57	114.00	47,589	0.24%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	27.90	21.42	49.32	44,111	0.11%
Trans & Services	6.42	76.27	82.68	32,442	0.25%
Recreation	6.14	1.24	7.38	433	1.71%
Hotel	5.56	0.70	6.26	265	2.36%
Eat & drink	13.59	4.11	17.70	1,768	1.00%
Retail	32.82	17.69	50.51	7,370	0.69%
Govt	1.22	4.78	6.00	7,797	0.08%
Total	93.65	126.21	219.85	94,187	0.23%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	12.7%	289,900	\$75.07	\$21,763	16%
R/D/NB	63.0%	1,438,023	\$35.01	\$50,345	37%
R/C/B	0.2%	5,114	\$188.58	\$964	1%
R/C/NB	1.1%	25,366	\$165.21	\$4,191	3%
R/O/B	0.0%	366	\$341.81	\$125	0%
R/O/NB	0.1%	1,816	\$164.34	\$298	0%
NR/D/B	3.2%	72,475	\$79.79	\$5,783	4%
NR/D/NB	15.7%	359,506	\$63.76	\$22,922	17%
NR/C/B	0.5%	11,932	\$301.46	\$3,597	3%
NR/C/NB	2.6%	59,187	\$337.07	\$19,950	15%
NR/O/B	0.1%	3,294	\$537.29	\$1,770	1%
NR/O/NB	0.7%	16,341	\$355.71	\$5,813	4%
Total	100.0%	2,283,319	\$59.85	\$137,521	100%

SUMMARY RESULTS FOR STATE OF KENTUCKY

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$349.42	2.20	\$767.18
Total Income (\$MM)	\$165.98	2.29	\$379.80
Jobs	10,079.39	1.77	17,890.15
Capture rate	87%	Effective spending multiplier	1.60

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	958.19	994.14	1,952.33	575,676	0.34%
Trans & Services	370.54	3,374.46	3,745.00	562,239	0.67%
Recreation	1,859.31	202.94	2,062.25	29,729	6.94%
Hotel	518.20	132.79	650.99	17,320	3.76%
Eat & drink	2,013.87	534.11	2,547.98	98,310	2.59%
Retail	4,318.05	2,224.49	6,542.54	304,131	2.15%
Govt	41.24	347.84	389.07	310,462	0.13%
Total	10,079.39	7,810.77	17,890.15	1,897,867	0.94%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	36.60	30.77	67.37	22,105	0.30%
Trans & Services	9.35	123.27	132.62	19,472	0.68%
Recreation	15.51	1.70	17.22	315	5.46%
Hotel	7.33	1.88	9.21	245	3.76%
Eat & drink	24.13	6.40	30.53	1,178	2.59%
Retail	71.07	39.30	110.37	6,117	1.80%
Govt	1.99	10.48	12.47	8,718	0.14%
Total	165.98	213.81	379.80	58,151	0.65%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	130.01	98.01	228.02	67,188	0.34%
Trans & Services	21.10	223.65	244.74	35,981	0.68%
Recreation	22.94	4.63	27.57	812	3.39%
Hotel	14.10	3.61	17.71	471	3.76%
Eat & drink	51.57	13.68	65.25	2,517	2.59%
Retail	105.12	57.58	162.69	8,708	1.87%
Govt	4.59	16.60	21.19	9,687	0.22%
Total	349.42	417.76	767.18	125,364	0.61%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	10.9%	1,024,497	\$75.07	\$76,909	16%
R/D/NB	67.3%	6,338,345	\$35.01	\$221,905	45%
R/C/B	0.1%	4,988	\$188.58	\$941	0%
R/C/NB	0.3%	30,858	\$165.21	\$5,098	1%
R/O/B	0.0%	1,294	\$341.81	\$442	0%
R/O/NB	0.1%	8,003	\$164.34	\$1,315	0%
NR/D/B	2.7%	256,124	\$79.79	\$20,436	4%
NR/D/NB	16.8%	1,584,586	\$63.76	\$101,033	21%
NR/C/B	0.1%	11,638	\$301.46	\$3,508	1%
NR/C/NB	0.8%	72,003	\$337.07	\$24,270	5%
NR/O/B	0.1%	11,642	\$537.29	\$6,255	1%
NR/O/NB	0.8%	72,027	\$355.71	\$25,621	5%
Total	100.0%	9,416,005	\$50.85	\$487,734	100%

SUMMARY RESULTS FOR STATE OF LOUISIANA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$23.08	2.19	\$50.51
Total Income (\$MM)	\$11.03	2.33	\$25.73
Jobs	574.12	1.85	1,062.07

Capture rate	87%	Effective spending multiplier	1.56
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	47.39	44.00	91.39	449,748	0.02%
Trans & Services	26.13	244.20	270.33	658,595	0.04%
Recreation	80.15	9.84	89.99	22,711	0.40%
Hotel	22.35	8.41	30.76	23,789	0.13%
Eat & drink	117.29	31.95	149.24	98,337	0.15%
Retail	277.78	127.91	405.69	316,877	0.13%
Govt	3.03	21.64	24.67	396,068	0.01%
Total	574.12	487.95	1,062.07	1,966,125	0.05%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	2.27	1.62	3.89	35,542	0.01%
Trans & Services	0.62	9.38	10.00	25,506	0.04%
Recreation	1.04	0.11	1.16	294	0.39%
Hotel	0.38	0.14	0.52	400	0.13%
Eat & drink	1.46	0.40	1.86	1,227	0.15%
Retail	5.13	2.51	7.64	6,838	0.11%
Govt	0.13	0.53	0.66	9,531	0.01%
Total	11.03	14.70	25.73	79,338	0.03%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.84	4.53	12.38	87,164	0.01%
Trans & Services	1.49	16.69	18.18	46,699	0.04%
Recreation	1.52	0.28	1.80	701	0.26%
Hotel	0.75	0.28	1.03	800	0.13%
Eat & drink	3.15	0.86	4.01	2,641	0.15%
Retail	8.01	3.88	11.90	10,410	0.11%
Govt	0.31	0.90	1.21	10,534	0.01%
Total	23.08	27.42	50.51	158,950	0.03%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	18.6%	115,349	\$75.07	\$8,659	27%
R/D/NB	60.6%	374,661	\$35.01	\$13,117	40%
R/C/B	0.0%	3	\$188.58	\$1	0%
R/C/NB	0.0%	9	\$165.21	\$2	0%
R/O/B	0.0%	146	\$341.81	\$50	0%
R/O/NB	0.1%	473	\$164.34	\$78	0%
NR/D/B	4.7%	28,837	\$79.79	\$2,301	7%
NR/D/NB	15.1%	93,665	\$63.76	\$5,972	18%
NR/C/B	0.0%	7	\$301.46	\$2	0%
NR/C/NB	0.0%	21	\$337.07	\$7	0%
NR/O/B	0.2%	1,311	\$537.29	\$704	2%
NR/O/NB	0.7%	4,258	\$355.71	\$1,514	5%
Total	100.0%	618,739	\$52.29	\$32,407	100%

SUMMARY RESULTS FOR STATE OF MASSACHUSETTS

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$65.07	2.51	\$163.64
Total Income (\$MM)	\$39.51	2.45	\$96.73
Jobs	1,836.38	1.87	3,442.09
Capture rate	87%	Effective spending multiplier	1.50

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	132.05	153.49	285.54	794,255	0.04%
Trans & Services	75.85	795.10	870.95	1,519,776	0.06%
Recreation	345.00	58.51	403.51	62,782	0.64%
Hotel	62.98	28.39	91.37	37,839	0.24%
Eat & drink	422.03	117.83	539.86	178,548	0.30%
Retail	794.73	396.64	1,191.37	598,688	0.20%
Govt	3.74	55.75	59.49	456,003	0.01%
Total	1,836.38	1,605.71	3,442.09	3,647,891	0.09%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	5.43	6.65	12.08	39,225	0.03%
Trans & Services	2.17	35.34	37.51	66,084	0.06%
Recreation	4.35	0.72	5.07	766	0.66%
Hotel	1.58	0.71	2.29	949	0.24%
Eat & drink	6.74	1.88	8.63	2,853	0.30%
Retail	18.99	10.04	29.03	17,393	0.17%
Govt	0.25	1.87	2.12	14,865	0.01%
Total	39.51	57.22	96.73	142,136	0.07%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	11.76	14.75	26.51	88,802	0.03%
Trans & Services	4.49	60.52	65.01	111,690	0.06%
Recreation	6.31	1.63	7.94	1,746	0.45%
Hotel	2.73	1.23	3.96	1,638	0.24%
Eat & drink	12.68	3.54	16.22	5,366	0.30%
Retail	26.57	13.91	40.48	23,749	0.17%
Govt	0.54	2.99	3.53	16,289	0.02%
Total	65.07	98.57	163.64	249,280	0.07%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	6.0%	140,023	\$75.07	\$10,512	10%
R/D/NB	73.2%	1,720,185	\$35.01	\$60,224	55%
R/C/B	0.0%	22	\$188.58	\$4	0%
R/C/NB	0.0%	270	\$165.21	\$45	0%
R/O/B	0.0%	177	\$341.81	\$60	0%
R/O/NB	0.1%	2,172	\$164.34	\$357	0%
NR/D/B	1.5%	35,006	\$79.79	\$2,793	3%
NR/D/NB	18.3%	430,046	\$63.76	\$27,420	25%
NR/C/B	0.0%	51	\$301.46	\$15	0%
NR/C/NB	0.0%	630	\$337.07	\$212	0%
NR/O/B	0.1%	1,591	\$537.29	\$855	1%
NR/O/NB	0.8%	19,548	\$355.71	\$6,953	6%
Total	100.0%	2,349,720	\$46.54	\$109,450	100%

SUMMARY RESULTS FOR STATE OF MARYLAND

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$2.48	2.61	\$6.48
Total Income (\$MM)	\$1.48	2.57	\$3.82
Jobs	70.11	1.90	133.21

Capture rate	87%	Effective spending multiplier	1.45
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	3.27	5.28	8.55	502,619	0.00%
Trans & Services	3.30	34.94	38.25	1,009,110	0.00%
Recreation	11.94	2.44	14.38	50,701	0.03%
Hotel	3.05	1.05	4.10	24,820	0.02%
Eat & drink	15.60	0.00	15.60	145,457	0.01%
Retail	32.75	16.57	49.32	439,300	0.01%
Govt	0.19	2.84	3.03	526,006	0.00%
Total	70.11	63.11	133.21	2,698,013	0.00%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.14	0.22	0.36	21,855	0.00%
Trans & Services	0.09	1.56	1.65	46,332	0.00%
Recreation	0.17	0.03	0.20	679	0.03%
Hotel	0.07	0.02	0.09	548	0.02%
Eat & drink	0.24	0.00	0.24	2,224	0.01%
Retail	0.76	0.41	1.18	11,772	0.01%
Govt	0.01	0.08	0.09	18,310	0.00%
Total	1.48	2.33	3.82	101,720	0.00%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.33	0.51	0.84	54,877	0.00%
Trans & Services	0.20	2.65	2.86	77,059	0.00%
Recreation	0.24	0.07	0.31	1,437	0.02%
Hotel	0.11	0.04	0.15	881	0.02%
Eat & drink	0.46	0.00	0.46	4,312	0.01%
Retail	1.11	0.60	1.70	16,830	0.01%
Govt	0.02	0.13	0.15	19,538	0.00%
Total	2.48	4.00	6.48	174,935	0.00%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	47.4%	42,126	\$75.07	\$3,162	54%
R/D/NB	31.8%	28,308	\$35.01	\$991	17%
R/C/B	0.0%	0	\$188.58	\$0	0%
R/C/NB	0.0%	0	\$165.21	\$0	0%
R/O/B	0.1%	53	\$341.81	\$18	0%
R/O/NB	0.0%	36	\$164.34	\$6	0%
NR/D/B	11.8%	10,531	\$79.79	\$840	14%
NR/D/NB	8.0%	7,077	\$63.76	\$451	8%
NR/C/B	0.0%	0	\$301.46	\$0	0%
NR/C/NB	0.0%	0	\$337.07	\$0	0%
NR/O/B	0.5%	479	\$537.29	\$257	4%
NR/O/NB	0.4%	322	\$355.71	\$114	2%
Total	100.0%	88,932	\$65.68	\$5,841	100%

SUMMARY RESULTS FOR STATE OF MICHIGAN

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$6.36	2.19	\$13.94
Total Income (\$MM)	\$3.60	2.13	\$7.67
Jobs	207.92	1.65	342.12

Capture rate	87%	Effective spending multiplier	1.20
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	6.13	12.37	18.50	1,210,685	0.00%
Trans & Services	7.23	58.44	65.67	1,557,757	0.00%
Recreation	34.79	4.65	39.44	72,650	0.05%
Hotel	10.11	2.23	12.34	40,148	0.03%
Eat & drink	56.82	8.54	65.36	271,365	0.02%
Retail	92.43	42.78	135.21	796,570	0.02%
Govt	0.41	5.19	5.60	652,207	0.00%
Total	207.92	134.20	342.12	4,601,382	0.01%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.31	0.55	0.86	72,043	0.00%
Trans & Services	0.21	2.29	2.50	63,148	0.00%
Recreation	0.48	0.07	0.56	1,078	0.05%
Hotel	0.16	0.04	0.20	637	0.03%
Eat & drink	0.67	0.10	0.77	3,183	0.02%
Retail	1.74	0.88	2.63	19,826	0.01%
Govt	0.03	0.15	0.17	20,197	0.00%
Total	3.60	4.08	7.67	180,114	0.00%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.86	1.47	2.33	196,456	0.00%
Trans & Services	0.43	4.15	4.58	110,413	0.00%
Recreation	0.68	0.14	0.82	2,281	0.04%
Hotel	0.28	0.06	0.35	1,125	0.03%
Eat & drink	1.44	0.22	1.66	6,892	0.02%
Retail	2.61	1.31	3.91	28,166	0.01%
Govt	0.06	0.23	0.29	21,978	0.00%
Total	6.36	7.58	13.94	367,311	0.00%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	1.6%	4,084	\$75.07	\$307	3%
R/D/NB	77.6%	203,475	\$35.01	\$7,124	61%
R/C/B	0.0%	0	\$188.58	\$0	0%
R/C/NB	0.0%	0	\$165.21	\$0	0%
R/O/B	0.0%	5	\$341.81	\$2	0%
R/O/NB	0.1%	257	\$164.34	\$42	0%
NR/D/B	0.4%	1,021	\$79.79	\$81	1%
NR/D/NB	19.4%	50,869	\$63.76	\$3,243	28%
NR/C/B	0.0%	0	\$301.46	\$0	0%
NR/C/NB	0.0%	0	\$337.07	\$0	0%
NR/O/B	0.0%	46	\$537.29	\$25	0%
NR/O/NB	0.9%	2,312	\$355.71	\$822	7%
Total	100.0%	262,070	\$44.42	\$11,647	100%

SUMMARY RESULTS FOR STATE OF MINNESOTA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$95.90	2.67	\$255.87
Total Income (\$MM)	\$52.73	2.67	\$140.62
Jobs	2,732.38	2.03	5,559.93

Capture rate	87%	Effective spending multiplier	1.64
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	152.49	280.32	432.80	703,213	0.06%
Trans & Services	116.01	1,410.01	1,526.02	915,173	0.17%
Recreation	452.18	99.03	551.22	52,558	1.05%
Hotel	143.64	48.63	192.27	29,188	0.66%
Eat & drink	551.49	202.33	753.82	139,844	0.54%
Retail	1,311.77	698.29	2,010.06	444,927	0.45%
Govt	4.80	88.94	93.74	354,654	0.03%
Total	2,732.38	2,827.54	5,559.93	2,639,557	0.21%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.98	10.65	18.63	30,878	0.06%
Trans & Services	3.26	54.91	58.18	34,519	0.17%
Recreation	5.38	1.08	6.46	555	1.16%
Hotel	2.14	0.72	2.86	434	0.66%
Eat & drink	6.26	2.30	8.56	1,588	0.54%
Retail	27.37	15.31	42.68	11,100	0.38%
Govt	0.34	2.91	3.25	10,462	0.03%
Total	52.73	87.88	140.62	89,538	0.16%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	23.32	28.43	51.74	79,312	0.07%
Trans & Services	7.57	96.36	103.92	60,140	0.17%
Recreation	7.64	2.45	10.09	1,341	0.75%
Hotel	4.02	1.36	5.38	816	0.66%
Eat & drink	13.60	4.99	18.59	3,448	0.54%
Retail	39.04	21.66	60.69	15,295	0.40%
Govt	0.72	4.74	5.46	11,533	0.05%
Total	95.90	159.97	255.87	171,886	0.15%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	24.7%	670,742	\$75.07	\$50,353	33%
R/D/NB	54.1%	1,470,153	\$35.01	\$51,470	34%
R/C/B	0.1%	1,445	\$188.58	\$273	0%
R/C/NB	0.1%	3,168	\$165.21	\$523	0%
R/O/B	0.0%	847	\$341.81	\$289	0%
R/O/NB	0.1%	1,856	\$164.34	\$305	0%
NR/D/B	6.2%	167,685	\$79.79	\$13,380	9%
NR/D/NB	13.5%	367,538	\$63.76	\$23,434	15%
NR/C/B	0.1%	3,372	\$301.46	\$1,017	1%
NR/C/NB	0.3%	7,391	\$337.07	\$2,491	2%
NR/O/B	0.3%	7,622	\$537.29	\$4,095	3%
NR/O/NB	0.6%	16,706	\$355.71	\$5,943	4%
Total	100.0%	2,718,527	\$57.24	\$153,573	100%

SUMMARY RESULTS FOR STATE OF MISSOURI

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$360.73	2.83	\$1,020.66
Total Income (\$MM)	\$202.25	2.75	\$556.59
Jobs	11,126.65	2.04	22,699.79

Capture rate	87%	Effective spending multiplier	1.70
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	952.55	1,311.56	2,264.11	775,719	0.29%
Trans & Services	471.93	5,765.54	6,237.47	1,057,732	0.59%
Recreation	1,791.93	356.41	2,148.34	49,267	4.36%
Hotel	739.37	202.24	941.62	33,684	2.80%
Eat & drink	2,168.64	873.99	3,042.63	159,922	1.90%
Retail	4,980.80	2,750.09	7,730.89	478,347	1.62%
Govt	21.42	313.31	334.73	423,074	0.08%
Total	11,126.65	11,573.14	22,699.79	2,977,745	0.76%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	28.79	42.41	71.21	31,451	0.23%
Trans & Services	13.15	227.07	240.21	40,267	0.60%
Recreation	21.09	4.48	25.57	640	4.00%
Hotel	11.50	3.15	14.64	524	2.80%
Eat & drink	24.73	9.97	34.69	1,823	1.90%
Retail	101.77	59.68	161.45	11,627	1.39%
Govt	1.24	7.58	8.81	11,324	0.08%
Total	202.25	354.34	556.59	97,655	0.57%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	75.74	120.67	196.41	89,707	0.22%
Trans & Services	29.87	401.59	431.46	70,902	0.61%
Recreation	29.67	9.45	39.12	1,365	2.87%
Hotel	20.43	5.59	26.02	931	2.80%
Eat & drink	54.44	21.94	76.38	4,014	1.90%
Retail	147.76	85.30	233.06	16,050	1.45%
Govt	2.81	15.40	18.21	12,609	0.14%
Total	360.73	659.93	1,020.66	195,578	0.52%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	22.3%	2,279,078	\$75.07	\$171,090	29%
R/D/NB	55.5%	5,659,549	\$35.01	\$198,141	33%
R/C/B	0.1%	14,971	\$188.58	\$2,823	0%
R/C/NB	0.4%	37,176	\$165.21	\$6,142	1%
R/O/B	0.0%	2,878	\$341.81	\$984	0%
R/O/NB	0.1%	7,146	\$164.34	\$1,174	0%
NR/D/B	5.6%	569,769	\$79.79	\$45,462	8%
NR/D/NB	13.9%	1,414,887	\$63.76	\$90,213	15%
NR/C/B	0.3%	34,932	\$301.46	\$10,531	2%
NR/C/NB	0.9%	86,745	\$337.07	\$29,239	5%
NR/O/B	0.3%	25,899	\$537.29	\$13,915	2%
NR/O/NB	0.6%	64,313	\$355.71	\$22,877	4%
Total	100.0%	10,197,342	\$58.93	\$592,591	100%

SUMMARY RESULTS FOR STATE OF MISSISSIPPI

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$126.40	1.76	\$222.77
Total income (\$MM)	\$56.28	1.84	\$103.53
Jobs	3,406.10	1.53	5,210.99

Capture rate	87%	Effective spending multiplier	1.25
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	336.07	255.44	591.50	383,505	0.15%
Trans & Services	143.30	665.08	808.38	293,607	0.28%
Recreation	592.84	34.07	626.91	10,183	6.16%
Hotel	194.62	30.22	224.83	8,916	2.52%
Eat & drink	655.52	127.62	783.14	48,092	1.63%
Retail	1,470.41	603.72	2,074.13	186,150	1.11%
Govt	13.34	88.75	102.09	247,592	0.04%
Total	3,406.10	1,804.89	5,210.99	1,178,045	0.44%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	12.93	7.57	20.50	12,124	0.17%
Trans & Services	2.90	24.87	27.77	10,989	0.25%
Recreation	5.17	0.24	5.40	68	7.98%
Hotel	2.53	0.39	2.92	116	2.52%
Eat & drink	6.95	1.35	8.30	510	1.63%
Retail	25.22	10.74	35.96	3,550	1.01%
Govt	0.58	2.09	2.67	5,694	0.05%
Total	56.28	47.25	103.53	33,050	0.31%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	48.67	24.69	73.37	38,096	0.19%
Trans & Services	7.78	46.67	54.45	19,902	0.27%
Recreation	7.31	0.62	7.93	201	3.94%
Hotel	4.93	0.77	5.70	226	2.52%
Eat & drink	16.08	3.13	19.21	1,180	1.63%
Retail	39.98	16.88	56.86	5,462	1.04%
Govt	1.65	3.61	5.26	6,246	0.08%
Total	126.40	96.37	222.77	71,313	0.31%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	23.6%	738,774	\$75.07	\$55,460	31%
R/D/NB	54.7%	1,710,016	\$35.01	\$59,868	33%
R/C/B	0.1%	3,249	\$188.58	\$613	0%
R/C/NB	0.2%	7,520	\$165.21	\$1,242	1%
R/O/B	0.0%	933	\$341.81	\$319	0%
R/O/NB	0.1%	2,159	\$164.34	\$355	0%
NR/D/B	5.9%	184,694	\$79.79	\$14,737	8%
NR/D/NB	13.7%	427,504	\$63.76	\$27,258	15%
NR/C/B	0.2%	7,581	\$301.46	\$2,285	1%
NR/C/NB	0.6%	17,547	\$337.07	\$5,915	3%
NR/O/B	0.3%	8,395	\$537.29	\$4,511	3%
NR/O/NB	0.6%	19,432	\$355.71	\$6,912	4%
Total	100.0%	3,127,804	\$57.06	\$179,473	100%

SUMMARY RESULTS FOR STATE OF MONTANA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$7.12	2.13	\$15.14
Total Income (\$MM)	\$3.48	2.23	\$7.74
Jobs	211.10	1.82	384.24

Capture rate	87%	Effective spending multiplier	1.39
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	9.48	12.05	21.53	100,976	0.02%
Trans & Services	10.03	83.64	93.67	140,708	0.07%
Recreation	36.11	6.30	42.41	10,125	0.42%
Hotel	14.11	4.65	18.76	8,349	0.22%
Eat & drink	41.51	14.24	55.75	25,931	0.21%
Retail	99.41	46.19	145.60	68,066	0.21%
Govt	0.45	6.07	6.52	79,115	0.01%
Total	211.10	173.14	384.24	433,270	0.09%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.53	0.35	0.89	4,660	0.02%
Trans & Services	0.20	2.65	2.85	4,519	0.06%
Recreation	0.38	0.05	0.44	88	0.50%
Hotel	0.18	0.06	0.24	106	0.22%
Eat & drink	0.43	0.15	0.58	268	0.22%
Retail	1.73	0.84	2.57	1,323	0.19%
Govt	0.02	0.16	0.18	1,989	0.01%
Total	3.48	4.26	7.74	12,953	0.06%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	2.39	1.12	3.51	12,917	0.03%
Trans & Services	0.53	4.94	5.47	8,365	0.07%
Recreation	0.54	0.14	0.68	215	0.32%
Hotel	0.32	0.11	0.43	190	0.22%
Eat & drink	0.94	0.32	1.26	585	0.22%
Retail	2.35	1.14	3.49	1,794	0.19%
Govt	0.04	0.26	0.30	2,127	0.01%
Total	7.12	8.02	15.14	26,193	0.06%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	27.2%	49,995	\$75.07	\$3,753	34%
R/D/NB	51.0%	93,793	\$35.01	\$3,284	30%
R/C/B	0.1%	253	\$188.58	\$48	0%
R/C/NB	0.3%	475	\$165.21	\$79	1%
R/O/B	0.0%	63	\$341.81	\$22	0%
R/O/NB	0.1%	118	\$164.34	\$19	0%
NR/D/B	6.8%	12,499	\$79.79	\$997	9%
NR/D/NB	12.7%	23,448	\$63.76	\$1,495	14%
NR/C/B	0.3%	591	\$301.46	\$178	2%
NR/C/NB	0.6%	1,109	\$337.07	\$374	3%
NR/O/B	0.3%	568	\$537.29	\$305	3%
NR/O/NB	0.6%	1,066	\$355.71	\$379	3%
Total	100.0%	183,980	\$59.32	\$10,933	100%

SUMMARY RESULTS FOR STATE OF NORTH CAROLINA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$81.91	1.99	\$163.25
Total Income (\$MM)	\$45.66	1.94	\$88.77
Jobs	2,585.93	1.56	4,031.41

Capture rate	87%	Effective spending multiplier	1.16
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	224.19	219.11	443.30	1,271,750	0.03%
Trans & Services	103.75	528.54	632.29	1,023,227	0.06%
Recreation	416.29	40.32	456.61	48,766	0.94%
Hotel	158.73	22.12	180.85	35,611	0.51%
Eat & drink	515.43	100.24	615.68	190,532	0.32%
Retail	1,158.02	480.78	1,638.80	626,569	0.26%
Govt	9.51	54.36	63.87	641,396	0.01%
Total	2,585.93	1,445.48	4,031.41	3,837,851	0.11%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.67	7.29	14.96	48,676	0.03%
Trans & Services	2.51	22.84	25.35	41,192	0.06%
Recreation	4.92	0.45	5.38	536	1.00%
Hotel	2.43	0.34	2.77	546	0.51%
Eat & drink	6.28	1.22	7.50	2,322	0.32%
Retail	21.42	9.44	30.87	14,082	0.22%
Govt	0.41	1.52	1.93	17,846	0.01%
Total	45.66	43.11	88.77	125,201	0.07%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	18.39	20.08	38.46	134,868	0.03%
Trans & Services	6.17	40.72	46.89	71,620	0.07%
Recreation	6.89	0.96	7.85	1,196	0.66%
Hotel	4.45	0.62	5.07	998	0.51%
Eat & drink	13.39	2.60	15.99	4,949	0.32%
Retail	31.72	13.86	45.58	20,008	0.23%
Govt	0.92	2.49	3.41	19,321	0.02%
Total	81.91	81.34	163.25	252,960	0.06%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	19.2%	476,854	\$75.07	\$35,797	25%
R/D/NB	58.7%	1,461,542	\$35.01	\$51,169	36%
R/C/B	0.1%	3,095	\$188.58	\$584	0%
R/C/NB	0.4%	9,486	\$165.21	\$1,567	1%
R/O/B	0.0%	602	\$341.81	\$206	0%
R/O/NB	0.1%	1,845	\$164.34	\$303	0%
NR/D/B	4.8%	119,214	\$79.79	\$9,512	7%
NR/D/NB	14.7%	365,385	\$63.76	\$23,297	17%
NR/C/B	0.3%	7,222	\$301.46	\$2,177	2%
NR/C/NB	0.9%	22,134	\$337.07	\$7,461	5%
NR/O/B	0.2%	5,419	\$537.29	\$2,911	2%
NR/O/NB	0.7%	16,608	\$355.71	\$5,908	4%
Total	100.0%	2,489,406	\$56.61	\$140,892	100%

SUMMARY RESULTS FOR STATE OF NORTH DAKOTA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$22.53	2.34	\$52.68
Total Income (\$MM)	\$11.25	2.41	\$27.16
Jobs	762.63	1.83	1,398.95

Capture rate	87%	Effective spending multiplier	1.51
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	26.37	50.12	76.49	95,475	0.08%
Trans & Services	32.85	298.49	331.34	116,803	0.28%
Recreation	154.93	19.07	174.00	6,806	2.56%
Hotel	64.64	16.06	80.71	5,185	1.56%
Eat & drink	137.18	51.95	189.13	19,917	0.95%
Retail	342.83	173.71	516.54	62,638	0.82%
Govt	3.82	26.92	30.75	71,546	0.04%
Total	762.63	636.32	1,398.95	378,370	0.37%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	1.85	1.51	3.37	2,939	0.11%
Trans & Services	0.65	10.04	10.68	3,906	0.27%
Recreation	0.96	0.10	1.06	34	3.13%
Hotel	0.69	0.17	0.86	55	1.56%
Eat & drink	1.25	0.47	1.72	181	0.95%
Retail	5.72	3.02	8.74	1,276	0.69%
Govt	0.13	0.60	0.73	1,814	0.04%
Total	11.25	15.91	27.16	10,204	0.27%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	6.62	4.45	11.06	8,289	0.13%
Trans & Services	1.71	18.59	20.30	7,251	0.28%
Recreation	1.42	0.32	1.74	134	1.30%
Hotel	1.31	0.33	1.64	105	1.56%
Eat & drink	2.96	1.12	4.08	430	0.95%
Retail	8.21	4.31	12.52	1,796	0.70%
Govt	0.30	1.04	1.33	1,969	0.07%
Total	22.53	30.15	52.68	19,974	0.26%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	27.0%	147,342	\$75.07	\$11,061	32%
R/D/NB	49.9%	271,929	\$35.01	\$9,520	28%
R/C/B	0.3%	1,677	\$188.58	\$316	1%
R/C/NB	0.6%	3,095	\$165.21	\$511	1%
R/O/B	0.0%	186	\$341.81	\$64	0%
R/O/NB	0.1%	343	\$164.34	\$56	0%
NR/D/B	6.8%	36,835	\$79.79	\$2,939	9%
NR/D/NB	12.5%	67,982	\$63.76	\$4,335	13%
NR/C/B	0.7%	3,913	\$301.46	\$1,179	3%
NR/C/NB	1.3%	7,221	\$337.07	\$2,434	7%
NR/O/B	0.3%	1,674	\$537.29	\$900	3%
NR/O/NB	0.6%	3,090	\$355.71	\$1,099	3%
Total	100.0%	545,287	\$64.10	\$34,415	100%

SUMMARY RESULTS FOR STATE OF NEBRASKA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$33.68	2.31	\$77.71
Total Income (\$MM)	\$19.24	2.23	\$42.88
Jobs	1,332.49	1.65	2,202.83

Capture rate	87%	Effective spending multiplier	1.21
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	46.93	69.37	116.30	253,960	0.05%
Trans & Services	53.38	372.90	426.28	331,731	0.13%
Recreation	245.77	27.20	272.97	15,465	1.77%
Hotel	83.84	14.79	98.62	8,475	1.16%
Eat & drink	292.20	63.10	355.30	51,233	0.69%
Retail	605.50	279.27	884.77	165,573	0.53%
Govt	4.88	43.72	48.60	160,940	0.03%
Total	1,332.49	870.34	2,202.83	987,377	0.22%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	1.42	2.12	3.54	8,472	0.04%
Trans & Services	1.20	13.58	14.78	11,410	0.13%
Recreation	2.02	0.21	2.23	115	1.94%
Hotel	1.00	0.18	1.17	101	1.16%
Eat & drink	2.90	0.63	3.53	509	0.69%
Retail	10.47	5.15	15.63	3,526	0.44%
Govt	0.23	1.78	2.00	5,097	0.04%
Total	19.24	23.64	42.88	29,229	0.15%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	3.85	6.05	9.90	25,997	0.04%
Trans & Services	2.86	24.96	27.83	20,433	0.14%
Recreation	3.09	0.55	3.65	347	1.05%
Hotel	1.93	0.34	2.27	195	1.16%
Eat & drink	6.64	1.43	8.07	1,164	0.69%
Retail	14.83	7.23	22.05	4,797	0.46%
Govt	0.48	3.46	3.94	6,944	0.06%
Total	33.68	44.03	77.71	59,877	0.13%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	11.7%	139,413	\$75.07	\$10,466	17%
R/D/NB	66.3%	787,397	\$35.01	\$27,567	44%
R/C/B	0.1%	813	\$188.58	\$153	0%
R/C/NB	0.4%	4,591	\$165.21	\$758	1%
R/O/B	0.0%	176	\$341.81	\$60	0%
R/O/NB	0.1%	994	\$164.34	\$163	0%
NR/D/B	2.9%	34,853	\$79.79	\$2,781	4%
NR/D/NB	16.6%	196,849	\$63.76	\$12,551	20%
NR/C/B	0.2%	1,897	\$301.46	\$572	1%
NR/C/NB	0.9%	10,712	\$337.07	\$3,611	6%
NR/O/B	0.1%	1,584	\$537.29	\$851	1%
NR/O/NB	0.8%	8,948	\$355.71	\$3,183	5%
Total	100.0%	1,188,226	\$53.94	\$62,716	100%

SUMMARY RESULTS FOR STATE OF NEW HAMPSHIRE

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$5.28	2.26	\$11.91
Total Income (\$MM)	\$3.25	2.18	\$7.09
Jobs	177.56	1.68	298.08

Capture rate	87%	Effective spending multiplier	1.23
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.56	11.13	18.69	179,991	0.01%
Trans & Services	6.84	58.69	65.53	221,050	0.03%
Recreation	29.28	3.55	32.83	13,061	0.25%
Hotel	7.80	2.74	10.54	9,694	0.11%
Eat & drink	43.72	0.00	43.72	33,320	0.13%
Retail	82.09	40.94	123.03	118,013	0.10%
Govt	0.27	3.47	3.74	81,166	0.00%
Total	177.56	120.52	298.08	656,295	0.05%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.25	0.37	0.62	7,299	0.01%
Trans & Services	0.17	2.40	2.57	8,434	0.03%
Recreation	0.40	0.04	0.45	185	0.24%
Hotel	0.13	0.05	0.17	160	0.11%
Eat & drink	0.61	0.00	0.61	461	0.13%
Retail	1.68	0.90	2.57	2,786	0.09%
Govt	0.01	0.09	0.10	2,251	0.00%
Total	3.25	3.84	7.09	21,575	0.03%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.61	0.92	1.53	18,353	0.01%
Trans & Services	0.37	4.19	4.56	14,858	0.03%
Recreation	0.59	0.10	0.69	384	0.18%
Hotel	0.27	0.09	0.36	330	0.11%
Eat & drink	1.17	0.00	1.17	895	0.13%
Retail	2.24	1.19	3.42	3,655	0.09%
Govt	0.03	0.15	0.18	2,423	0.01%
Total	5.28	6.63	11.91	40,897	0.03%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	2.9%	6,100	\$75.07	\$458	5%
R/D/NB	76.0%	160,517	\$35.01	\$5,620	58%
R/C/B	0.0%	10	\$188.58	\$2	0%
R/C/NB	0.1%	272	\$165.21	\$45	0%
R/O/B	0.0%	8	\$341.81	\$3	0%
R/O/NB	0.1%	203	\$164.34	\$33	0%
NR/D/B	0.7%	1,525	\$79.79	\$122	1%
NR/D/NB	19.0%	40,129	\$63.76	\$2,559	26%
NR/C/B	0.0%	24	\$301.46	\$7	0%
NR/C/NB	0.3%	634	\$337.07	\$214	2%
NR/O/B	0.0%	69	\$537.29	\$37	0%
NR/O/NB	0.9%	1,824	\$355.71	\$649	7%
Total	100.0%	211,317	\$46.00	\$9,748	100%

SUMMARY RESULTS FOR STATE OF NEW MEXICO

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$7.94	2.20	\$17.49
Total Income (\$MM)	\$4.02	2.29	\$9.19
Jobs	229.89	1.79	412.34

Capture rate	87%	Effective spending multiplier	1.45
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	12.33	15.49	27.82	143,343	0.02%
Trans & Services	9.57	87.01	96.58	244,218	0.04%
Recreation	35.51	5.37	40.88	11,272	0.36%
Hotel	16.24	3.78	20.02	13,613	0.15%
Eat & drink	52.38	11.71	64.09	45,443	0.14%
Retail	102.94	51.58	154.52	111,195	0.14%
Govt	0.92	7.51	8.43	175,923	0.00%
Total	229.89	182.45	412.34	745,007	0.06%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.66	0.52	1.18	6,934	0.02%
Trans & Services	0.22	3.23	3.46	9,098	0.04%
Recreation	0.43	0.06	0.49	139	0.35%
Hotel	0.24	0.06	0.29	199	0.15%
Eat & drink	0.60	0.13	0.73	517	0.14%
Retail	1.84	0.98	2.81	2,242	0.13%
Govt	0.04	0.20	0.24	5,206	0.00%
Total	4.02	5.17	9.19	24,335	0.04%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	2.26	1.50	3.76	17,920	0.02%
Trans & Services	0.53	5.76	6.28	16,213	0.04%
Recreation	0.63	0.14	0.77	317	0.24%
Hotel	0.42	0.10	0.52	353	0.15%
Eat & drink	1.30	0.29	1.59	1,126	0.14%
Retail	2.72	1.44	4.16	3,273	0.13%
Govt	0.09	0.33	0.42	5,621	0.01%
Total	7.94	9.55	17.49	44,823	0.04%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	9.2%	21,123	\$75.07	\$1,586	13%
R/D/NB	68.5%	156,570	\$35.01	\$5,482	46%
R/C/B	0.1%	156	\$188.58	\$29	0%
R/C/NB	0.5%	1,157	\$165.21	\$191	2%
R/O/B	0.0%	27	\$341.81	\$9	0%
R/O/NB	0.1%	198	\$164.34	\$32	0%
NR/D/B	2.3%	5,281	\$79.79	\$421	4%
NR/D/NB	17.1%	39,143	\$63.76	\$2,496	21%
NR/C/B	0.2%	364	\$301.46	\$110	1%
NR/C/NB	1.2%	2,700	\$337.07	\$910	8%
NR/O/B	0.1%	240	\$537.29	\$129	1%
NR/O/NB	0.8%	1,779	\$355.71	\$633	5%
Total	100.0%	228,737	\$52.80	\$12,028	100%

SUMMARY RESULTS FOR STATE OF NEW YORK
Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$3.61	1.54	\$5.56
Total Income (\$MM)	\$1.99	1.54	\$3.05
Jobs	84.62	1.36	115.12
Capture rate	87%	Effective spending multiplier	0.94

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	8.01	4.94	12.96	1,825,131	0.00%
Trans & Services	3.31	11.11	14.42	4,102,404	0.00%
Recreation	13.73	0.55	14.27	229,399	0.01%
Hotel	2.85	0.15	3.01	88,676	0.00%
Eat & drink	20.07	1.80	21.88	407,011	0.01%
Retail	36.31	11.35	47.65	1,504,785	0.00%
Govt	0.34	0.59	0.93	1,563,335	0.00%
Total	84.62	30.50	115.12	9,720,741	0.00%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.42	0.25	0.67	97,127	0.00%
Trans & Services	0.11	0.48	0.58	227,651	0.00%
Recreation	0.22	0.01	0.23	5,144	0.00%
Hotel	0.07	0.00	0.08	2,266	0.00%
Eat & drink	0.32	0.03	0.35	6,503	0.01%
Retail	0.82	0.27	1.09	45,431	0.00%
Govt	0.03	0.03	0.06	55,176	0.00%
Total	1.99	1.06	3.05	439,298	0.00%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.98	0.61	1.59	217,752	0.00%
Trans & Services	0.23	0.80	1.03	372,825	0.00%
Recreation	0.31	0.02	0.32	9,706	0.00%
Hotel	0.14	0.01	0.15	4,308	0.00%
Eat & drink	0.63	0.06	0.69	12,769	0.01%
Retail	1.27	0.41	1.68	66,107	0.00%
Govt	0.05	0.04	0.10	61,640	0.00%
Total	3.61	1.95	5.56	745,107	0.00%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	12.5%	14,941	\$75.07	\$1,122	19%
R/D/NB	66.7%	80,060	\$35.01	\$2,803	47%
R/C/B	0.0%	0	\$188.58	\$0	0%
R/C/NB	0.0%	0	\$165.21	\$0	0%
R/O/B	0.0%	19	\$341.81	\$6	0%
R/O/NB	0.1%	101	\$164.34	\$17	0%
NR/D/B	3.1%	3,735	\$79.79	\$298	5%
NR/D/NB	16.7%	20,015	\$63.76	\$1,276	21%
NR/C/B	0.0%	0	\$301.46	\$0	0%
NR/C/NB	0.0%	0	\$337.07	\$0	0%
NR/O/B	0.1%	170	\$537.29	\$91	2%
NR/O/NB	0.8%	910	\$355.71	\$324	5%
Total	100.0%	119,950	\$49.32	\$5,937	100%

SUMMARY RESULTS FOR STATE OF OHIO

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$201.30	2.12	\$427.58
Total Income (\$MM)	\$101.08	2.19	\$220.89
Jobs	5,424.25	1.70	9,198.06

Capture rate	87%	Effective spending multiplier	1.45
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	258.27	430.63	688.90	1,566,872	0.04%
Trans & Services	201.24	1,729.73	1,930.97	1,970,782	0.10%
Recreation	795.43	115.36	910.79	91,120	1.00%
Hotel	319.74	53.02	372.77	42,697	0.87%
Eat & drink	1,332.72	140.42	1,473.14	329,678	0.45%
Retail	2,505.70	1,187.14	3,692.85	982,144	0.38%
Govt	11.14	117.50	128.65	778,600	0.02%
Total	5,424.25	3,773.81	9,198.06	5,761,893	0.16%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	15.58	17.41	33.00	77,288	0.04%
Trans & Services	5.43	71.43	76.86	74,859	0.10%
Recreation	11.90	1.51	13.41	1,160	1.16%
Hotel	5.00	0.83	5.83	668	0.87%
Eat & drink	15.31	1.61	16.93	3,788	0.45%
Retail	47.21	23.83	71.04	22,970	0.31%
Govt	0.64	3.18	3.82	22,249	0.02%
Total	101.08	119.82	220.89	202,982	0.11%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	60.39	51.31	111.69	206,207	0.05%
Trans & Services	11.91	126.75	138.66	131,531	0.11%
Recreation	16.55	3.09	19.65	2,415	0.81%
Hotel	8.18	1.36	9.54	1,093	0.87%
Eat & drink	33.31	3.51	36.82	8,241	0.45%
Retail	69.48	34.68	104.16	32,265	0.32%
Govt	1.48	5.58	7.06	24,679	0.03%
Total	201.30	226.28	427.58	406,430	0.11%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	7.2%	434,817	\$75.07	\$32,642	11%
R/D/NB	71.5%	4,341,271	\$35.01	\$151,988	51%
R/C/B	0.0%	1,124	\$188.58	\$212	0%
R/C/NB	0.2%	11,220	\$165.21	\$1,854	1%
R/O/B	0.0%	549	\$341.81	\$188	0%
R/O/NB	0.1%	5,481	\$164.34	\$901	0%
NR/D/B	1.8%	108,704	\$79.79	\$8,674	3%
NR/D/NB	17.9%	1,085,318	\$63.76	\$69,200	23%
NR/C/B	0.0%	2,622	\$301.46	\$790	0%
NR/C/NB	0.4%	26,180	\$337.07	\$8,825	3%
NR/O/B	0.1%	4,941	\$537.29	\$2,655	1%
NR/O/NB	0.8%	49,333	\$355.71	\$17,548	6%
Total	100.0%	6,071,560	\$48.51	\$295,475	100%

SUMMARY RESULTS FOR STATE OF OKLAHOMA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$330.49	2.17	\$717.92
Total Income (\$MM)	\$162.72	2.30	\$373.69
Jobs	9,119.91	1.76	16,092.47
Capture rate	87%	Effective spending multiplier	1.52

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	520.81	735.41	1,256.22	419,017	0.30%
Trans & Services	381.52	3,640.83	4,022.36	507,386	0.79%
Recreation	1,288.62	186.07	1,474.68	20,451	7.21%
Hotel	971.32	108.40	1,079.72	12,878	8.38%
Eat & drink	1,931.03	0.03	1,931.06	80,135	2.41%
Retail	3,984.15	1,991.97	5,976.12	242,193	2.47%
Govt	42.47	309.84	352.31	319,202	0.11%
Total	9,119.91	6,972.56	16,092.47	1,601,262	1.00%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	28.56	24.38	52.94	24,283	0.22%
Trans & Services	9.36	135.96	145.31	19,065	0.76%
Recreation	14.80	1.96	16.76	226	7.42%
Hotel	12.38	1.38	13.76	164	8.38%
Eat & drink	22.45	0.00	22.45	932	2.41%
Retail	73.20	39.29	112.48	5,251	2.14%
Govt	1.99	8.00	9.99	8,439	0.12%
Total	162.72	210.97	373.69	58,360	0.64%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	99.54	69.17	168.70	56,288	0.30%
Trans & Services	22.14	238.89	261.04	34,020	0.77%
Recreation	22.05	4.73	26.78	540	4.96%
Hotel	23.77	2.65	26.42	315	8.38%
Eat & drink	48.94	0.00	48.94	2,031	2.41%
Retail	109.63	58.37	168.00	7,665	2.19%
Govt	4.43	13.61	18.03	9,381	0.19%
Total	330.49	387.42	717.92	110,241	0.65%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	8.7%	652,969	\$75.07	\$49,018	11%
R/D/NB	65.9%	4,972,199	\$35.01	\$174,077	37%
R/C/B	0.2%	15,439	\$188.58	\$2,912	1%
R/C/NB	1.6%	117,567	\$165.21	\$19,423	4%
R/O/B	0.0%	824	\$341.81	\$282	0%
R/O/NB	0.1%	6,278	\$164.34	\$1,032	0%
NR/D/B	2.2%	163,242	\$79.79	\$13,025	3%
NR/D/NB	16.5%	1,243,050	\$63.76	\$79,257	17%
NR/C/B	0.5%	36,025	\$301.46	\$10,860	2%
NR/C/NB	3.6%	274,324	\$337.07	\$92,466	20%
NR/O/B	0.1%	7,420	\$537.29	\$3,987	1%
NR/O/NB	0.7%	56,502	\$355.71	\$20,098	4%
Total	100.0%	7,545,841	\$62.71	\$466,437	100%

SUMMARY RESULTS FOR STATE OF OREGON

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$115.88	2.20	\$255.27
Total Income (\$MM)	\$69.49	2.11	\$146.43
Jobs	3,798.81	1.69	6,424.31

Capture rate	87%	Effective spending multiplier	1.20
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	195.58	256.72	452.30	441,282	0.10%
Trans & Services	144.94	1,146.77	1,291.71	530,030	0.24%
Recreation	678.40	99.06	777.46	29,037	2.68%
Hotel	235.30	54.76	290.06	21,756	1.33%
Eat & drink	777.64	178.54	956.18	88,509	1.08%
Retail	1,760.68	786.21	2,546.89	271,502	0.94%
Govt	6.27	103.44	109.72	237,324	0.05%
Total	3,798.81	2,625.51	6,424.31	1,619,440	0.40%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.90	8.02	15.92	15,156	0.11%
Trans & Services	4.32	44.21	48.53	19,791	0.25%
Recreation	7.43	1.02	8.45	285	2.97%
Hotel	3.66	0.85	4.51	338	1.33%
Eat & drink	9.53	2.19	11.72	1,085	1.08%
Retail	36.19	16.86	53.05	6,728	0.79%
Govt	0.45	3.79	4.24	7,055	0.06%
Total	69.49	76.94	146.43	50,438	0.29%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	21.03	22.42	43.45	42,396	0.10%
Trans & Services	9.55	80.65	90.20	34,825	0.26%
Recreation	10.50	2.28	12.78	709	1.80%
Hotel	6.07	1.41	7.48	561	1.33%
Eat & drink	19.36	4.44	23.80	2,203	1.08%
Retail	48.38	22.44	70.82	8,862	0.80%
Govt	1.00	5.74	6.74	7,773	0.09%
Total	115.88	139.39	255.27	97,330	0.26%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	20.3%	760,430	\$75.07	\$57,085	27%
R/D/NB	58.0%	2,176,471	\$35.01	\$76,198	36%
R/C/B	0.1%	3,353	\$188.58	\$632	0%
R/C/NB	0.3%	9,597	\$165.21	\$1,586	1%
R/O/B	0.0%	960	\$341.81	\$328	0%
R/O/NB	0.1%	2,748	\$164.34	\$452	0%
NR/D/B	5.1%	190,107	\$79.79	\$15,169	7%
NR/D/NB	14.5%	544,118	\$63.76	\$34,693	17%
NR/C/B	0.2%	7,824	\$301.46	\$2,359	1%
NR/C/NB	0.6%	22,393	\$337.07	\$7,548	4%
NR/O/B	0.2%	8,641	\$537.29	\$4,643	2%
NR/O/NB	0.7%	24,733	\$355.71	\$8,798	4%
Total	100.0%	3,751,375	\$56.63	\$209,490	100%

SUMMARY RESULTS FOR STATE OF PENNSYLVANIA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$104.71	2.04	\$213.66
Total Income (\$MM)	\$51.05	2.14	\$109.25
Jobs	2,574.48	1.66	4,264.89

Capture rate	87%	Effective spending multiplier	1.40
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	250.19	245.63	495.82	1,585,088	0.03%
Trans & Services	105.86	817.56	923.42	2,294,994	0.04%
Recreation	371.68	55.48	427.16	97,188	0.44%
Hotel	181.57	34.39	215.96	60,840	0.35%
Eat & drink	565.89	0.01	565.90	298,376	0.19%
Retail	1,094.21	483.45	1,577.66	1,060,048	0.15%
Govt	5.08	53.90	58.98	795,787	0.01%
Total	2,574.48	1,690.41	4,264.89	6,192,321	0.07%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	12.31	9.97	22.28	73,681	0.03%
Trans & Services	3.32	36.32	39.64	94,241	0.04%
Recreation	5.54	0.75	6.30	1,268	0.50%
Hotel	3.34	0.63	3.98	1,121	0.35%
Eat & drink	6.98	0.00	6.98	3,680	0.19%
Retail	19.25	8.74	27.99	25,863	0.11%
Govt	0.30	1.77	2.08	24,201	0.01%
Total	51.05	58.19	109.25	224,055	0.05%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	41.65	28.16	69.81	193,512	0.04%
Trans & Services	7.25	62.91	70.16	165,233	0.04%
Recreation	7.70	1.53	9.23	2,579	0.36%
Hotel	5.28	1.00	6.28	1,769	0.35%
Eat & drink	14.45	0.00	14.45	7,619	0.19%
Retail	27.70	12.53	40.23	35,185	0.11%
Govt	0.68	2.82	3.50	26,291	0.01%
Total	104.71	108.96	213.66	432,187	0.05%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	19.1%	503,796	\$75.07	\$37,820	25%
R/D/NB	58.3%	1,537,560	\$35.01	\$53,830	35%
R/C/B	0.2%	4,498	\$188.58	\$848	1%
R/C/NB	0.5%	13,727	\$165.21	\$2,268	1%
R/O/B	0.0%	636	\$341.81	\$217	0%
R/O/NB	0.1%	1,941	\$164.34	\$319	0%
NR/D/B	4.8%	125,949	\$79.79	\$10,049	7%
NR/D/NB	14.6%	384,390	\$63.76	\$24,509	16%
NR/C/B	0.4%	10,495	\$301.46	\$3,164	2%
NR/C/NB	1.2%	32,030	\$337.07	\$10,796	7%
NR/O/B	0.2%	5,725	\$537.29	\$3,076	2%
NR/O/NB	0.7%	17,472	\$355.71	\$6,215	4%
Total	100.0%	2,638,220	\$58.04	\$153,112	100%

SUMMARY RESULTS FOR STATE OF SOUTH CAROLINA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$128.98	1.96	\$252.98
Total Income (\$MM)	\$70.10	1.94	\$135.84
Jobs	4,171.72	1.58	6,583.96

Capture rate	87%	Effective spending multiplier	1.10
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	317.18	334.16	651.34	588,513	0.11%
Trans & Services	181.93	970.72	1,152.65	487,634	0.24%
Recreation	548.82	54.81	603.63	24,962	2.42%
Hotel	247.44	31.35	278.78	27,070	1.03%
Eat & drink	868.15	157.99	1,026.14	100,351	1.02%
Retail	1,986.87	806.53	2,793.40	299,904	0.93%
Govt	21.34	56.67	78.00	381,661	0.02%
Total	4,171.72	2,412.23	6,583.96	1,910,095	0.34%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	8.46	9.67	18.13	20,639	0.09%
Trans & Services	3.82	36.11	39.93	19,352	0.21%
Recreation	8.06	0.58	8.65	288	3.01%
Hotel	3.94	0.50	4.44	431	1.03%
Eat & drink	10.32	1.88	12.20	1,193	1.02%
Retail	34.86	14.89	49.75	6,012	0.83%
Govt	0.64	2.10	2.74	10,284	0.03%
Total	70.10	65.74	135.84	58,198	0.23%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	22.72	28.01	50.74	61,436	0.08%
Trans & Services	9.83	63.05	72.88	33,386	0.22%
Recreation	11.82	1.52	13.33	612	2.18%
Hotel	7.50	0.95	8.45	820	1.03%
Eat & drink	22.32	4.06	26.38	2,580	1.02%
Retail	53.41	22.70	76.11	9,075	0.84%
Govt	1.38	3.71	5.10	11,165	0.05%
Total	128.98	124.00	252.98	119,074	0.21%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	21.5%	884,226	\$75.07	\$66,379	29%
R/D/NB	57.3%	2,358,617	\$35.01	\$82,575	36%
R/C/B	0.0%	2,058	\$188.58	\$388	0%
R/C/NB	0.1%	5,489	\$165.21	\$907	0%
R/O/B	0.0%	1,116	\$341.81	\$382	0%
R/O/NB	0.1%	2,978	\$164.34	\$489	0%
NR/D/B	5.4%	221,057	\$79.79	\$17,638	8%
NR/D/NB	14.3%	589,654	\$63.76	\$37,596	17%
NR/C/B	0.1%	4,801	\$301.46	\$1,447	1%
NR/C/NB	0.3%	12,807	\$337.07	\$4,317	2%
NR/O/B	0.2%	10,048	\$537.29	\$5,399	2%
NR/O/NB	0.7%	26,802	\$355.71	\$9,534	4%
Total	100.0%	4,119,654	\$55.64	\$227,051	100%

SUMMARY RESULTS FOR STATE OF SOUTH DAKOTA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$48.82	2.22	\$108.16
Total Income (\$MM)	\$26.88	2.17	\$58.24
Jobs	1,810.90	1.72	3,113.95

Capture rate	87%	Effective spending multiplier	1.20
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	75.79	113.47	189.26	116,396	0.16%
Trans & Services	72.19	607.93	680.12	121,417	0.56%
Recreation	264.08	40.07	304.15	7,057	4.31%
Hotel	148.64	29.34	177.98	6,672	2.67%
Eat & drink	384.01	91.45	475.45	22,642	2.10%
Retail	862.06	363.07	1,225.13	68,008	1.80%
Govt	4.12	57.74	61.86	70,386	0.09%
Total	1,810.90	1,303.06	3,113.95	412,578	0.75%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	2.70	3.11	5.82	3,494	0.17%
Trans & Services	1.62	19.22	20.84	3,625	0.57%
Recreation	3.04	0.34	3.38	60	5.64%
Hotel	1.82	0.36	2.18	82	2.67%
Eat & drink	3.65	0.87	4.52	215	2.10%
Retail	13.88	6.20	20.08	1,286	1.56%
Govt	0.16	1.27	1.43	1,710	0.08%
Total	26.88	31.36	58.24	10,471	0.56%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	6.82	8.40	15.22	9,879	0.15%
Trans & Services	4.13	35.87	40.00	6,761	0.59%
Recreation	4.51	0.88	5.39	161	3.36%
Hotel	3.54	0.70	4.23	159	2.67%
Eat & drink	8.67	2.06	10.73	511	2.10%
Retail	20.79	9.21	30.00	1,861	1.61%
Govt	0.37	2.20	2.58	1,858	0.14%
Total	48.82	59.34	108.16	21,190	0.51%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	17.4%	266,432	\$75.07	\$20,001	22%
R/D/NB	59.0%	906,358	\$35.01	\$31,732	34%
R/C/B	0.2%	3,725	\$188.58	\$702	1%
R/C/NB	0.8%	12,671	\$165.21	\$2,093	2%
R/O/B	0.0%	336	\$341.81	\$115	0%
R/O/NB	0.1%	1,144	\$164.34	\$188	0%
NR/D/B	4.3%	66,608	\$79.79	\$5,315	6%
NR/D/NB	14.8%	226,590	\$63.76	\$14,447	16%
NR/C/B	0.6%	8,691	\$301.46	\$2,620	3%
NR/C/NB	1.9%	29,565	\$337.07	\$9,966	11%
NR/O/B	0.2%	3,028	\$537.29	\$1,627	2%
NR/O/NB	0.7%	10,300	\$355.71	\$3,664	4%
Total	100.0%	1,535,448	\$58.83	\$92,469	100%

SUMMARY RESULTS FOR STATE OF TENNESSEE

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$433.27	2.51	\$1,089.43
Total Income (\$MM)	\$227.35	2.55	\$579.08
Jobs	12,744.76	1.91	24,300.71
Capture rate	87%	Effective spending multiplier	1.61

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	1,317.23	1,531.54	2,848.76	808,496	0.35%
Trans & Services	527.48	5,347.86	5,875.34	830,887	0.71%
Recreation	2,062.63	377.87	2,440.50	46,133	5.29%
Hotel	601.27	171.82	773.10	34,642	2.23%
Eat & drink	2,636.90	668.93	3,305.83	135,159	2.45%
Retail	5,571.64	2,890.19	8,461.83	456,961	1.85%
Govt	27.61	567.74	595.35	396,901	0.15%
Total	12,744.76	11,555.95	24,300.71	2,709,179	0.90%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	34.68	45.03	79.71	27,757	0.29%
Trans & Services	13.02	202.45	215.47	30,939	0.70%
Recreation	25.26	4.20	29.47	520	5.67%
Hotel	12.80	3.66	16.46	737	2.23%
Eat & drink	33.89	8.60	42.49	1,737	2.45%
Retail	106.25	59.44	165.69	10,380	1.60%
Govt	1.45	28.35	29.80	12,912	0.23%
Total	227.35	351.73	579.08	84,982	0.68%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	100.36	133.60	233.96	83,509	0.28%
Trans & Services	30.20	353.79	383.99	53,949	0.71%
Recreation	35.87	9.23	45.10	1,108	4.07%
Hotel	23.07	6.59	29.67	1,329	2.23%
Eat & drink	73.10	18.54	91.65	3,747	2.45%
Retail	167.16	91.93	259.08	15,553	1.67%
Govt	3.51	42.48	45.99	15,221	0.30%
Total	433.27	656.16	1,089.43	174,418	0.62%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	9.7%	1,263,157	\$75.07	\$94,825	14%
R/D/NB	68.5%	8,881,334	\$35.01	\$310,935	47%
R/C/B	0.0%	6,131	\$188.58	\$1,156	0%
R/C/NB	0.3%	43,106	\$165.21	\$7,122	1%
R/O/B	0.0%	1,595	\$341.81	\$545	0%
R/O/NB	0.1%	11,214	\$164.34	\$1,843	0%
NR/D/B	2.4%	315,789	\$79.79	\$25,197	4%
NR/D/NB	17.1%	2,220,333	\$63.76	\$141,568	21%
NR/C/B	0.1%	14,305	\$301.46	\$4,312	1%
NR/C/NB	0.8%	100,582	\$337.07	\$33,903	5%
NR/O/B	0.1%	14,354	\$537.29	\$7,712	1%
NR/O/NB	0.8%	100,924	\$355.71	\$35,900	5%
Total	100.0%	12,972,824	\$52.10	\$665,019	100%

SUMMARY RESULTS FOR STATE OF TEXAS

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$419.71	2.15	\$902.79
Total Income (\$MM)	\$217.33	2.23	\$484.88
Jobs	10,158.96	1.77	17,952.77
Capture rate	87%	Effective spending multiplier	1.56

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	819.73	917.05	1,736.78	2,168,314	0.08%
Trans & Services	412.31	3,531.46	3,943.77	3,053,065	0.13%
Recreation	1,465.95	217.73	1,683.68	117,463	1.43%
Hotel	657.38	150.62	808.01	95,793	0.84%
Eat & drink	2,105.22	524.37	2,629.59	457,857	0.57%
Retail	4,650.87	2,135.19	6,786.07	1,470,111	0.46%
Govt	47.49	317.38	364.87	1,516,967	0.02%
Total	10,158.96	7,793.80	17,952.77	8,879,570	0.20%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	43.71	36.68	80.39	140,351	0.06%
Trans & Services	11.45	161.96	173.41	135,403	0.13%
Recreation	20.79	2.97	23.76	1,532	1.55%
Hotel	11.46	2.62	14.08	1,669	0.84%
Eat & drink	28.37	7.07	35.44	6,170	0.57%
Retail	99.27	48.34	147.61	38,171	0.39%
Govt	2.28	7.90	10.18	43,296	0.02%
Total	217.33	267.55	484.88	366,592	0.13%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	142.66	98.55	241.22	332,241	0.07%
Trans & Services	25.95	277.88	303.83	234,074	0.13%
Recreation	28.92	6.17	35.09	3,235	1.08%
Hotel	20.12	4.61	24.74	2,932	0.84%
Eat & drink	57.25	14.26	71.51	12,452	0.57%
Retail	140.21	67.59	207.80	51,911	0.40%
Govt	4.59	14.01	18.60	48,564	0.04%
Total	419.71	483.08	902.79	685,409	0.13%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	15.0%	1,552,549	\$75.07	\$116,550	20%
R/D/NB	62.2%	6,419,827	\$35.01	\$224,758	38%
R/C/B	0.1%	15,023	\$188.58	\$2,833	0%
R/C/NB	0.6%	62,121	\$165.21	\$10,263	2%
R/O/B	0.0%	1,960	\$341.81	\$670	0%
R/O/NB	0.1%	8,106	\$164.34	\$1,332	0%
NR/D/B	3.8%	388,137	\$79.79	\$30,969	5%
NR/D/NB	15.5%	1,604,957	\$63.76	\$102,332	18%
NR/C/B	0.3%	35,054	\$301.46	\$10,567	2%
NR/C/NB	1.4%	144,949	\$337.07	\$48,858	8%
NR/O/B	0.2%	17,643	\$537.29	\$9,479	2%
NR/O/NB	0.7%	72,953	\$355.71	\$25,950	4%
Total	100.0%	10,323,278	\$55.89	\$584,562	100%

SUMMARY RESULTS FOR STATE OF VIRGINIA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$54.67	2.58	\$140.79
Total Income (\$MM)	\$31.08	2.55	\$79.25
Jobs	1,614.53	1.93	3,113.19

Capture rate	87%	Effective spending multiplier	1.53
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	118.61	169.62	288.23	844,193	0.03%
Trans & Services	73.24	716.77	790.00	1,195,930	0.07%
Recreation	241.10	44.72	285.81	52,834	0.54%
Hotel	156.22	33.94	190.16	47,764	0.40%
Eat & drink	329.16	90.18	419.34	168,511	0.25%
Retail	686.58	381.83	1,068.41	557,559	0.19%
Govt	9.63	61.60	71.23	823,095	0.01%
Total	1,614.53	1,498.66	3,113.19	3,689,886	0.08%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	4.19	5.55	9.74	33,481	0.03%
Trans & Services	1.90	30.32	32.22	52,715	0.06%
Recreation	3.19	0.52	3.71	600	0.62%
Hotel	2.90	0.63	3.54	888	0.40%
Eat & drink	4.29	1.18	5.47	2,198	0.25%
Retail	14.24	8.36	22.60	13,473	0.17%
Govt	0.35	1.61	1.96	28,099	0.01%
Total	31.08	48.17	79.25	131,454	0.06%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	10.57	14.25	24.82	88,811	0.03%
Trans & Services	4.36	52.46	56.81	89,182	0.06%
Recreation	4.44	1.13	5.57	1,319	0.42%
Hotel	4.95	1.07	6.02	1,512	0.40%
Eat & drink	8.90	2.44	11.34	4,556	0.25%
Retail	20.79	12.11	32.90	19,094	0.17%
Govt	0.67	2.65	3.32	29,599	0.01%
Total	54.67	86.12	140.79	234,073	0.06%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	13.3%	187,927	\$75.07	\$14,108	15%
R/D/NB	60.2%	853,669	\$35.01	\$29,887	31%
R/C/B	0.4%	5,554	\$188.58	\$1,047	1%
R/C/NB	1.8%	25,227	\$165.21	\$4,168	4%
R/O/B	0.0%	237	\$341.81	\$81	0%
R/O/NB	0.1%	1,078	\$164.34	\$177	0%
NR/D/B	3.3%	46,982	\$79.79	\$3,749	4%
NR/D/NB	15.1%	213,417	\$63.76	\$13,607	14%
NR/C/B	0.9%	12,958	\$301.46	\$3,906	4%
NR/C/NB	4.2%	58,863	\$337.07	\$19,841	21%
NR/O/B	0.2%	2,136	\$537.29	\$1,147	1%
NR/O/NB	0.7%	9,701	\$355.71	\$3,451	4%
Total	100.0%	1,417,748	\$64.90	\$95,170	100%

SUMMARY RESULTS FOR STATE OF VERMONT

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$3.07	2.19	\$6.72
Total Income (\$MM)	\$1.74	2.14	\$3.72
Jobs	107.39	1.67	179.80
Capture rate	87%	Effective spending multiplier	1.16

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	4.28	6.93	11.21	97,950	0.01%
Trans & Services	4.68	34.40	39.08	109,030	0.04%
Recreation	21.89	2.44	24.33	6,851	0.36%
Hotel	5.81	1.24	7.05	12,013	0.06%
Eat & drink	26.06	4.31	30.37	16,435	0.18%
Retail	44.55	20.10	64.65	54,083	0.12%
Govt	0.12	2.99	3.11	48,949	0.01%
Total	107.39	72.41	179.80	345,311	0.05%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.12	0.19	0.31	3,152	0.01%
Trans & Services	0.09	1.24	1.33	3,653	0.04%
Recreation	0.24	0.02	0.27	72	0.37%
Hotel	0.11	0.02	0.13	230	0.06%
Eat & drink	0.35	0.06	0.40	219	0.18%
Retail	0.82	0.40	1.21	1,137	0.11%
Govt	0.01	0.06	0.06	1,277	0.00%
Total	1.74	1.98	3.72	9,741	0.04%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	0.35	0.54	0.90	9,643	0.01%
Trans & Services	0.22	2.21	2.43	6,621	0.04%
Recreation	0.35	0.06	0.41	165	0.25%
Hotel	0.20	0.04	0.25	424	0.06%
Eat & drink	0.71	0.12	0.83	447	0.18%
Retail	1.22	0.58	1.80	1,673	0.11%
Govt	0.02	0.10	0.11	1,430	0.01%
Total	3.07	3.65	6.72	20,402	0.03%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	0.5%	612	\$75.07	\$46	1%
R/D/NB	77.6%	94,691	\$35.01	\$3,315	57%
R/C/B	0.0%	3	\$188.58	\$1	0%
R/C/NB	0.4%	524	\$165.21	\$86	1%
R/O/B	0.0%	1	\$341.81	\$0	0%
R/O/NB	0.1%	120	\$164.34	\$20	0%
NR/D/B	0.1%	153	\$79.79	\$12	0%
NR/D/NB	19.4%	23,673	\$63.76	\$1,509	26%
NR/C/B	0.0%	8	\$301.46	\$2	0%
NR/C/NB	1.0%	1,222	\$337.07	\$412	7%
NR/O/B	0.0%	7	\$537.29	\$4	0%
NR/O/NB	0.9%	1,076	\$355.71	\$383	7%
Total	100.0%	122,088	\$47.39	\$5,790	100%

SUMMARY RESULTS FOR STATE OF WASHINGTON

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$116.44	2.20	\$255.75
Total Income (\$MM)	\$60.06	2.27	\$136.16
Jobs	3,227.34	1.74	5,605.77

Capture rate	87%	Effective spending multiplier	1.34
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	143.17	242.94	386.12	719,208	0.05%
Trans & Services	146.94	1,152.31	1,299.25	901,756	0.14%
Recreation	674.18	96.78	770.96	55,419	1.39%
Hotel	156.45	41.14	197.59	28,669	0.69%
Eat & drink	720.30	118.73	839.03	152,396	0.55%
Retail	1,372.20	616.58	1,988.78	441,709	0.45%
Govt	14.10	109.94	124.04	478,448	0.03%
Total	3,227.34	2,378.43	5,605.77	2,777,605	0.20%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	7.50	8.45	15.95	30,145	0.05%
Trans & Services	3.79	46.15	49.93	35,544	0.14%
Recreation	7.19	1.04	8.22	604	1.36%
Hotel	2.51	0.66	3.17	460	0.69%
Eat & drink	9.33	1.54	10.87	1,974	0.55%
Retail	29.10	13.70	42.81	11,326	0.38%
Govt	0.64	4.56	5.20	16,068	0.03%
Total	60.06	76.09	136.16	96,120	0.14%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	25.59	22.85	48.43	78,932	0.06%
Trans & Services	8.62	79.99	88.61	61,573	0.14%
Recreation	10.08	2.39	12.47	1,413	0.88%
Hotel	4.84	1.27	6.11	887	0.69%
Eat & drink	19.82	3.27	23.09	4,194	0.55%
Retail	46.20	21.63	67.83	17,591	0.39%
Govt	1.30	7.91	9.20	19,138	0.05%
Total	116.44	139.30	255.75	183,727	0.14%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	13.6%	514,522	\$75.07	\$38,625	20%
R/D/NB	65.4%	2,475,405	\$35.01	\$86,664	45%
R/C/B	0.0%	418	\$188.58	\$79	0%
R/C/NB	0.1%	2,010	\$165.21	\$332	0%
R/O/B	0.0%	650	\$341.81	\$222	0%
R/O/NB	0.1%	3,126	\$164.34	\$514	0%
NR/D/B	3.4%	128,630	\$79.79	\$10,263	5%
NR/D/NB	16.4%	618,851	\$63.76	\$39,458	21%
NR/C/B	0.0%	975	\$301.46	\$294	0%
NR/C/NB	0.1%	4,690	\$337.07	\$1,581	1%
NR/O/B	0.2%	5,847	\$537.29	\$3,141	2%
NR/O/NB	0.7%	28,130	\$355.71	\$10,006	5%
Total	100.0%	3,783,252	\$50.52	\$191,179	100%

SUMMARY RESULTS FOR STATE OF WISCONSON

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$51.88	2.68	\$138.88
Total Income (\$MM)	\$28.96	2.60	\$75.29
Jobs	1,623.91	2.02	3,272.40

Capture rate	87%	Effective spending multiplier	1.44
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	115.23	172.09	287.32	841,316	0.03%
Trans & Services	73.69	825.26	898.95	876,668	0.10%
Recreation	264.91	45.30	310.22	45,174	0.69%
Hotel	95.58	26.86	122.44	28,468	0.43%
Eat & drink	272.50	137.87	410.38	165,646	0.25%
Retail	799.32	412.19	1,211.51	451,480	0.27%
Govt	2.68	28.91	31.59	380,005	0.01%
Total	1,623.91	1,648.49	3,272.40	2,788,757	0.12%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	4.86	5.94	10.81	36,065	0.03%
Trans & Services	1.94	29.06	31.00	30,570	0.10%
Recreation	2.94	0.47	3.41	460	0.74%
Hotel	1.20	0.34	1.53	356	0.43%
Eat & drink	2.75	1.39	4.15	1,675	0.25%
Retail	15.09	7.92	23.01	9,769	0.24%
Govt	0.18	1.21	1.39	10,181	0.01%
Total	28.96	46.33	75.29	89,077	0.08%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	11.88	16.13	28.00	100,321	0.03%
Trans & Services	5.01	52.60	57.61	55,235	0.10%
Recreation	4.16	1.07	5.24	1,148	0.46%
Hotel	2.30	0.65	2.95	685	0.43%
Eat & drink	6.28	3.18	9.46	3,817	0.25%
Retail	21.84	11.42	33.26	13,799	0.24%
Govt	0.41	1.96	2.37	11,029	0.02%
Total	51.88	87.00	138.88	186,033	0.07%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	48.9%	693,199	\$75.07	\$52,038	55%
R/D/NB	30.1%	426,549	\$35.01	\$14,933	16%
R/C/B	0.1%	763	\$188.58	\$144	0%
R/C/NB	0.0%	469	\$165.21	\$78	0%
R/O/B	0.1%	875	\$341.81	\$299	0%
R/O/NB	0.0%	539	\$164.34	\$89	0%
NR/D/B	12.2%	173,300	\$79.79	\$13,828	15%
NR/D/NB	7.5%	106,637	\$63.76	\$6,799	7%
NR/C/B	0.1%	1,779	\$301.46	\$536	1%
NR/C/NB	0.1%	1,095	\$337.07	\$369	0%
NR/O/B	0.6%	7,877	\$537.29	\$4,232	4%
NR/O/NB	0.3%	4,847	\$355.71	\$1,724	2%
Total	100.0%	1,417,930	\$67.80	\$95,070	100%

SUMMARY RESULTS FOR STATE OF WEST VIRGINIA

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$75.48	2.14	\$161.54
Total Income (\$MM)	\$38.30	2.19	\$83.86
Jobs	2,573.50	1.72	4,419.35

Capture rate	87%	Effective spending multiplier	1.22
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JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	179.32	184.65	363.97	207,527	0.18%
Trans & Services	117.23	775.92	893.15	233,446	0.38%
Recreation	417.96	43.24	461.20	11,047	4.17%
Hotel	159.77	34.61	194.38	9,294	2.09%
Eat & drink	584.03	140.14	724.17	38,230	1.89%
Retail	1,109.01	595.17	1,704.18	131,745	1.29%
Govt	6.19	72.11	78.30	137,830	0.06%
Total	2,573.50	1,845.85	4,419.35	769,119	0.57%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	5.28	4.72	10.00	9,814	0.10%
Trans & Services	2.36	27.15	29.51	8,889	0.33%
Recreation	4.38	0.38	4.77	121	3.95%
Hotel	2.50	0.54	3.05	146	2.09%
Eat & drink	6.06	1.45	7.51	397	1.89%
Retail	17.45	9.82	27.27	2,508	1.09%
Govt	0.27	1.49	1.76	3,322	0.05%
Total	38.30	45.56	83.86	25,196	0.33%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	16.98	14.50	31.48	25,078	0.13%
Trans & Services	5.95	48.88	54.84	16,795	0.33%
Recreation	6.70	1.01	7.71	338	2.28%
Hotel	4.81	1.04	5.85	280	2.09%
Eat & drink	13.80	3.31	17.11	903	1.89%
Retail	26.48	14.83	41.31	3,696	1.12%
Govt	0.76	2.48	3.24	3,585	0.09%
Total	75.48	86.06	161.54	50,675	0.32%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	11.4%	277,621	\$75.07	\$20,841	16%
R/D/NB	65.9%	1,599,957	\$35.01	\$56,014	42%
R/C/B	0.1%	2,522	\$188.58	\$476	0%
R/C/NB	0.6%	14,537	\$165.21	\$2,402	2%
R/O/B	0.0%	351	\$341.81	\$120	0%
R/O/NB	0.1%	2,020	\$164.34	\$332	0%
NR/D/B	2.9%	69,405	\$79.79	\$5,538	4%
NR/D/NB	16.5%	399,989	\$63.76	\$25,503	19%
NR/C/B	0.2%	5,886	\$301.46	\$1,774	1%
NR/C/NB	1.4%	33,919	\$337.07	\$11,433	9%
NR/O/B	0.1%	3,155	\$537.29	\$1,695	1%
NR/O/NB	0.7%	18,181	\$355.71	\$6,467	5%
Total	100.0%	2,427,543	\$54.42	\$132,595	100%

SUMMARY RESULTS FOR THE UNITED STATES

Trip Spending Impacts

Economic measure	DIRECT	Multiplier	TOTAL
Output/Sales (\$MM)	\$6,727.82	4.26	\$28,654.41
Total Income (\$MM)	\$3,374.82	4.36	\$14,725.02
Jobs	143,362.19	3.09	442,566.15
Capture rate	87%	Effective spending multiplier	3.72

JOBS

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	19,650.68	63,807.16	83,457.84	34,060,292	0.25%
Trans & Services	5,798.53	134,589.11	140,387.64	47,651,250	0.29%
Recreation	17,759.99	8,188.61	25,948.60	2,475,441	1.05%
Hotel	7,598.71	4,817.18	12,415.89	1,801,398	0.69%
Eat & drink	28,067.12	15,997.80	44,064.92	7,011,688	0.63%
Retail	64,085.13	60,624.69	124,709.82	22,282,531	0.56%
Govt	402.02	11,179.42	11,581.44	21,870,600	0.05%
Total	143,362.19	299,203.96	442,566.15	137,153,200	0.32%

INCOME (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	981.49	3,190.57	4,172.06	1,585,015	0.26%
Trans & Services	171.63	5,894.90	6,066.53	2,069,910	0.29%
Recreation	279.44	142.14	421.58	42,382	0.99%
Hotel	157.27	99.70	256.98	37,284	0.69%
Eat & drink	370.03	210.91	580.94	92,441	0.63%
Retail	1,394.49	1,449.24	2,843.74	570,048	0.50%
Govt	20.46	362.74	383.20	677,100	0.06%
Total	3,374.82	11,350.20	14,725.02	5,074,180	0.29%

SALES (\$MM)

	DIRECT	SECONDARY	TOTAL	STATE	PCT
Manf/Prod.	2,836.51	8,267.85	11,104.36	4,156,790	0.27%
Trans & Services	374.41	10,113.06	10,487.47	3,536,103	0.30%
Recreation	399.17	281.08	680.26	84,053	0.81%
Hotel	268.80	170.40	439.20	63,723	0.69%
Eat & drink	764.51	435.76	1,200.28	190,990	0.63%
Retail	2,042.32	2,085.24	4,127.56	808,435	0.51%
Govt	42.09	573.19	615.28	746,748	0.08%
Total	6,727.82	21,926.59	28,654.41	9,586,842	0.30%

VISITS AND SPENDING BY SEGMENT

Segment	SHARE	PARTY TRIPS	SPENDING PER VISIT	TOTAL SPENDING (\$ 000's)	PCT
R/D/B	15.6%	21,537,815	\$75.07	\$1,616,844	21%
R/D/NB	62.1%	85,856,502	\$35.01	\$3,005,836	39%
R/C/B	0.1%	165,007	\$188.58	\$31,117	0%
R/C/NB	0.5%	657,769	\$165.21	\$108,670	1%
R/O/B	0.0%	27,194	\$341.81	\$9,295	0%
R/O/NB	0.1%	108,405	\$164.34	\$17,815	0%
NR/D/B	3.9%	5,384,454	\$79.79	\$429,626	6%
NR/D/NB	15.5%	21,464,125	\$63.76	\$1,368,553	18%
NR/C/B	0.3%	385,016	\$301.46	\$116,067	2%
NR/C/NB	1.1%	1,534,795	\$337.07	\$517,333	7%
NR/O/B	0.2%	244,748	\$537.29	\$131,501	2%
NR/O/NB	0.7%	975,642	\$355.71	\$347,046	5%
Total	100.0%	138,341,472	\$55.72	\$7,699,702	100%

Appendix C

Glossary of Economic Terms

Glossary of Economic Impact Terms

The following terms are used in the State economic impact reports presented in Appendix B and other parts of this report. The terms are presented in the order they appear in the Appendix B reports.

Trip Spending Spending by visitors on items consumed during a trip such as gas, food, and lodging.

Direct Changes in economic activity within those economic sectors directly receiving visitor spending, e.g., increased sales income and employment in motels, campgrounds, gas stations, boat dealers, and other retail establishments.

Multiplier This estimates the amount of indirect and induced (secondary) activity associated with direct effects.

$$\text{multiplier} = \frac{\text{direct} + \text{secondary}}{\text{direct}}$$

Total Direct + secondary effects. It can also be computed as

$$\text{direct} \times \text{multiplier} = \text{total}$$

Output/Sales The value of all sales required to meet demand associated with visitor spending. Value is "carried over" through each step in the production process.

\$MM Million dollars.

Total Income	Employee wages and salaries, proprietor compensation, rents, and profits.
Jobs	Full- and part-time jobs, not full-time equivalents.
Capture Rate	The economic activity remaining in the region of interest after the first round of spending.
Effective Spending Multiplier	Multiplier \times capture rate.
Secondary	The sum of INDIRECT and INDUCED effects.
Indirect Effects	The economic activity in economic sectors supplying goods and services to those businesses directly serving visitors, e.g., linen supply services to hotels and businesses selling goods and services used to manufacture boats and camping equipment.
Induced Effects	The economic activity resulting from household spending by proprietors and employees earning income from economic activity associated with direct and indirect effects.
State	Total jobs income or sales occurring within the State in 1990.
PCT	Percent of State economic activity associated with Corps of Engineers (CE) visitor trip spending.

Sector Definitions

Manf/Prod	A group of economic sectors associated with manufacturing and production businesses.
Trans and Services	A group of economic sectors associated with transportation and service businesses.
Hotel	The hotel economic sector.
Eat and Drink	A group of economic sectors associated with food and beverage businesses.
Retail	A group of economic sectors associated with wholesale and retail businesses.
Govt	Federal, State, and local government.

Total	The sum of the seven aggregate sectors identified.
Segment	Visitors are divided into 12 groups (segments) based on spending behavior. Segments are based on whether the visitor (a) is a resident of the local region, (b) participated in boating, and (c) was a day user, camper, or used other overnight facilities.
Share	The percent of total party trips (visits) represented by each segment.
Party Trips	A visit by a party to a CE project. Average party size used was 2.8 for day users and 3.4 for campers. (This term will be changed to party visit in the final set of tables.)
Spending per Party Visit	Average spending for a segment. These values were derived from visitor spending surveys.
Total Spending	Party trips \times spending per visit.
Total Spending PCT	Percent of total spending associated with a segment.

Appendix D

1994 Recreation Operation and Maintenance Cost

1994 Recreation Operation and Maintenance (O&M) Costs¹

State	CWIS	NRMS KeyProj	Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
AK	72738	G172738	CHENA RIVER LAKES	156	156.00
			Total O&M expenditures from projects in adjacent states		0.00
AK Total					156.00
AL	1680	K568001	BLACK WARRIOR & TOMBIGBEE LAKES	1,813	1,813.00
AL	8590		ROBERT F. HENRY L&D - R.E. "BOB" WOODRUFF LAKE	1,032	1,032.00
AL	11230	K503390	ALABAMA RIVER LAKES CLAIBORNE	815	47.49
AL	11230	K511220	ALABAMA RIVER LAKES DANNELLY	—	393.39
AL	11230	K508590	ALABAMA RIVER LAKES WOODRUFF	—	374.12
AL	18070	K501038	TENNESSEE-TOMBIGBEE GAINESVILLE	4,303	295.60
			Total O&M expenditures from projects in adjacent states		1,937.84
AL Total					5,893.44
AR	520	M400746	DAVID D. TERRY LOCK & DAM - ARK.RIV.NAV.SYS	3,710	791.50
AR	520	M400753	JOHN PAUL HAMMERSCHMIDT LAKE	—	674.81
AR	520	M400747	MURRAY LOCK & DAM - ARK.RIV.NAV.SYS	—	838.25
AR	520	M400741	NORRELL LOCK & DAM - ARK.RIV.NAV.SYS	—	28.47
AR	520	M400743	POOL 3 LOCK & DAM - ARK.RIV.NAV.SYS	—	54.53
AR	520	M400744	POOL 4 LOCK & DAM - ARK.RIV.NAV.SYS	—	318.79
AR	520	M400745	POOL 5 LOCK & DAM - ARK.RIV.NAV.SYS	—	105.12
AR	520	M400749	ROCKEFELLER LAKE-ORM & L & D-ARK.RIV.NAV.SYS	—	205.17
AR	520	M400748	TOAD SUCK FERRY LOCK & DAM-ARK.RIV.NAV.SYS	—	443.17
AR	520	M400742	WILBUR D. MILLS LOCK & DAM-ARK.RIV.NAV.SYS	—	250.18
AR	820	M474912	BULL SHOALS LAKE	1,451	1,014.57
AR	1230	M401230	BEAVER LAKE	2,054	2,054.00
AR	1740	B401730	LAKE OUACHITA	2,335	2,335.00
AR	1800	M401800	BLUE MOUNTAIN LAKE	324	324.00
AR	4460	M404450	DARDANELLE LAKE - ARK.RIV.NAV.SYS	1,138	1,138.00
AR	4620	M404620	DEQUEEN LAKE	371	371.00
AR	4770	M404770	DIERKS LAKE	397	397.00
AR	6550	M406550	GILLHAM LAKE	425	425.00
AR	7070	M407070	GREERS FERRY LAKE	2,874	2,874.00
AR	11240	M411240	MILLWOOD LAKE	734	734.00
AR	12180	B412170	LAKE GREESON	1,407	1,407.00
AR	12620	M412620	NIMROD LAKE	542	542.00
AR	12830	M412830	NORFORK LAKE	1,341	1,266.92
AR	13460	B427042	OUACHITA-BLACK RIVERS (4 L&D, CALION POOL)	899	92.37
AR	13460	B427043	OUACHITA-BLACK RIVERS (4 L&D, FELSETHAL POOL)	—	150.09
AR	22480	M413520	OZARK LAKE - ARK.RIV.NAV.SYS	722	722.00
AR	36011	B404530	DEGRAY LAKE	2,167	2,167.00
			Total O&M expenditures from projects in adjacent states		60.82
AR Total					21,784.77
AZ	190	L100190	ALAMO LAKE	144	144.00
AZ	13560	L113560	PAINTED ROCK DAM	9	9.00
			Total O&M expenditures from projects in adjacent states		0.00

¹ 1994 Recreation related Operation and Maintenance Costs consists of the FY94 budget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29".

² Where more than one project is associated with a CWIS number, the total O&M budget is reported with the first project listed.

1994 Recreation Operation and Maintenance (O&M) Costs¹

State	CWIS	NRMS KeyProj	Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
AZ Total					153.00
CA	1590	L201600	BLACK BUTTE LAKE	831	831.00
CA	2090	L268004	EASTMAN LAKE	713	713.00
CA	4230	L274645	LAKE MENDOCINO	1,191	1,191.00
CA	4990	L204990	LAKE SONOMA	1,000	1,000.00
CA	7510	L268006	HENSLEY LAKE	733	733.00
CA	9190	L175234	HANSEN DAM	196	36.43
CA	9190	L175313	SALINAS DAM SANTA MARGARITA LAKE	—	6.05
CA	9190	L100761	SANTA FE DAM	—	14.66
CA	9190	L175232	SEPULVEDA DAM	—	77.82
CA	9190	L174743	WHITTIER NARROWS DAM	—	61.04
CA	10750	L210750	MARTIS CREEK LAKE	72	72.00
CA	12390	L212390	NEW HOGAN LAKE	774	774.00
CA	12460	L212460	STANISLAUS RIVER PARKS	574	574.00
CA	14040	L214040	PINE FLAT LAKE	556	556.00
CA	15810	L205580	HARRY L ENGLEBRIGHT LAKE	443	443.00
CA	16290	L174726	BREA DAM	49	10.05
CA	16290	L174727	CARBON CANYON DAM	—	7.87
CA	16290	L174729	FULLERTON DAM	—	8.40
CA	16290	L174732	PRADO DAM	—	22.68
CA	17680	L217680	SUCCESS LAKE	919	919.00
CA	18090	L218090	LAKE KAWEAH	579	579.00
CA	76029	L301092	S F BAY MODEL REGIONAL VISITOR CENTER	759	759.00
CA	60130	L111700	MOJAVE RIVER DAM	—	—
Total O&M expenditures from projects in adjacent states					0.00
CA Total					9,389.00
CO	3020	C203020	CHATFIELD LAKE	110	110.00
CO	3070	C203070	CHERRY CREEK LAKE	84	84.00
CO	8510	M108510	JOHN MARTIN DAM	346	346.00
CO	18480	M118480	TRINIDAD LAKE	36	36.00
CO	72285	C272285	BEAR CREEK LAKE	3	3.00
Total O&M expenditures from projects in adjacent states					0.00
CO Total					579.00
CT	3650	D003650	COLEBROOK RIVER LAKE	26	26.00
CT	7280	D007280	HANCOCK BROOK LAKE	14	14.00
CT	7680	D007680	HOP BROOK LAKE	225	225.00
CT	10560	D010560	MANSFIELD HOLLOW LAKE	13	13.00
CT	12900	D012900	NORTHFIELD BROOK LAKE	190	190.00
CT	19760	D019760	WEST THOMPSON LAKE	110	110.00
CT	39017	D000282	BLACK ROCK LAKE	31	31.00
CT	81860	D018160	THOMASTON DAM	77	77.00
Total O&M expenditures from projects in adjacent states					0.00
CT Total					686.00

¹ 1994 Recreation related Operation and Maintenance Costs consists of the FY94 budget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29".

² Where more than one project is associated with a CWIS number, the total O&M budget is reported with the first project listed.

1994 Recreation Operation and Maintenance (O&M) Costs¹

State	CWIS	NRMS KeyProj	Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
FL	8450	K508450	LAKE SEMINOLE	1,351	564.83
FL	13240	K313240	LAKE OKEECHOBEE & WATERWAY	466	466.00
FL		K374434	FERNANDINA HARBOR	-----	-----
FL		K306090	FOUR RIVER BASINS	-----	-----
FL		K374503	MIAMI HARBOR	-----	-----
Total O&M expenditures from projects in adjacent states					0.00
FL Total					1,030.83
GA	220	K500220	ALLATOONA LAKE	2,458	2,458.00
GA	2190	K502200	LAKE SIDNEY LANIER	3,731	3,731.00
GA	2730	K502730	CARTERS LAKE	1,017	1,017.00
GA	7380	K607380	HARTWELL LAKE	3,597	1,394.21
GA	18530	K618530	RICHARD B RUSSELL DAM & LAKE	268	99.04
GA	19190	K551270	GEORGE W. ANDREWS LAKE	1,739	41.61
GA	19190	K519190	WALTER F. GEORGE LAKE	-----	617.32
GA	19710	K519710	WEST POINT LAKE	1,950	1,616.34
GA		K674343	NEW SAVANNAH BLUFF LOCK & DAM	-----	-----
Total O&M expenditures from projects in adjacent states					2,571.76
GA Total					13,546.28
IA	3910	F403910	CORALVILLE LAKE	816	816.00
IA	14880	C114880	RATHBUN LAKE	1,508	1,508.00
IA	15070	F415070	LAKE RED ROCK	1,064	1,064.00
IA	16510	F416510	SAYLORVILLE LAKE	1,070	1,070.00
IA	74295	F511520	MISSISSIPPI RIVER POOL NO 10	785	62.08
IA		C201068	SNYDER-WINNEBAGO	-----	-----
Total O&M expenditures from projects in adjacent states					1,431.09
IA Total					5,951.17
ID	200	G300200	ALBENI FALLS DAM & LAKE PEND OREILLE	945	945.00
ID	5090	G405090	DWORSHAK DAM & RESERVOIR	787	787.00
ID	10260	G410260	LUCKY PEAK LAKE	288	288.00
Total O&M expenditures from projects in adjacent states					181.65
ID Total					2,201.65
IL	2700	B302700	CARLYLE LAKE	2,162	2,162.00
IL	8010	F452690	FARMDALE DAM	226	15.63
IL	8010	F408010	ILLINOIS WATERWAY	-----	210.37
IL	8040	B308040	RIVERLANDS - ILLINOIS	10	10.00
IL	11550	F411550	MISSISSIPPI RIVER POOLS 11-22	2,861	1,317.68
IL	13200	H276114	LOCK & DAM 52 + OHIO RIVER	1,896	18.80
IL	13200	H276115	LOCK & DAM 53 + OHIO RIVER	-----	10.97
IL	13200	H216950	SMITHL & LOCK & DAM + OHIO RIVER	-----	66.67
IL	15190	B315190	REND LAKE	1,486	1,486.00
IL	16691	B316691	LAKE SHELBYVILLE	2,150	2,150.00
Total O&M expenditures from projects in adjacent states					35.73
IL Total					7,483.85

¹ 1994 Recreation related Operation and Maintenance Costs consists of the FY94 budget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29".

² Where more than one project is associated with a CWIS number, the total O&M budget is reported with the first project listed.

1994 Recreation Operation and Maintenance (O&M) Costs¹

State	CWIS	NRMS KeyProj	Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
IN	2060	H202060	BROOKVILLE LAKE	33	33.00
IN	7910	H207910	HUNTINGTON LAKE	65	65.00
IN	10570	H210570	CECIL M. HARDEN LAKE	4	4.00
IN	11570	H211570	MISSISSINAWA LAKE	62	62.00
IN	11770	H211770	MONROE LAKE	10	10.00
IN	13200	H202550	CANNELTON LOCK & DAM +OHIO RIVER	1,896	89.32
IN	13200	H212560	NEWBURGH LOCK & DAM +OHIO RIVER	—	789.17
IN	13200	H218840	UNIONTOWN LOCK & DAM +OHIO RIVER	—	216.81
IN	13730	H213730	PATOKA LAKE	6	6.00
IN	15930	H215930	SALAMONIE LAKE	60	60.00
IN		H202360	CAGLES MILL LAKE	—	—
Total O&M expenditures from projects in adjacent states					25.79
IN Total					1,361.09
KS	1450	M501450	PEARSON-SKUBITZ BIG HILL LAKE	406	406.00
KS	3480	C103480	CLINTON LAKE	406	406.00
KS	4100	M504100	COUNCIL GROVE	419	419.00
KS	5350	M505350	EL DORADO LAKE	23	23.00
KS	5360	M505360	ELK CITY LAKE	226	226.00
KS	5790	M505790	FALL RIVER LAKE	183	183.00
KS	7540	C107540	HILLSDALE LAKE	35	35.00
KS	8530	M508530	JOHN REDMOND RESERVOIR	277	277.00
KS	8730	C108730	KANOPOLIS LAKE	333	333.00
KS	10650	M510650	MARION RESERVOIR	334	334.00
KS	10950	C110950	MELVERN LAKE	652	652.00
KS	11140	C111140	MILFORD LAKE	635	635.00
KS	13920	C113920	PERRY LAKE	708	708.00
KS	14280	C114280	POMONA LAKE	517	517.00
KS	18660	C118660	TUTTLE CREEK LAKE	344	344.00
KS	20060	C120060	WILSON LAKE	983	983.00
KS		M518350	TORONTO LAKE	—	—
Total O&M expenditures from projects in adjacent states					0.00
KS Total					6,481.00
KY	940	H300940	BARKLEY LOCK & DAM LAKE BARKLEY	1,243	830.41
KY	970	H200970	BARREN RIVER LAKE	715	715.00
KY	2130	H202130	BUCKHORN LAKE	149	149.00
KY	2720	H202720	CARR FORK LAKE	382	382.00
KY	2780	H202780	CAVE RUN LAKE	58	58.00
KY	4740	H104740	DEWEY LAKE	476	476.00
KY	5900	H105900	FISHTRAP LAKE	370	370.00
KY	6790	H106790	GRAYSON LAKE	287	287.00
KY	6960	H206960	GREEN RIVER LAKE	537	537.00
KY	9550	H309550	LAUREL RIVER LAKE	57	57.00
KY	12760	H212760	NOLIN RIVER LAKE	735	735.00
KY	13140	H107020	GREENUP LOCKS & DAM <OHIO R>	112	3.58

¹ 1994 Recreation related Operation and Maintenance Costs consists of the FY94 budget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29".

² Where more than one project is associated with a CWIS number, the total O&M budget is reported with the first project listed.

1994 Recreation Operation and Maintenance (O&M) Costs¹

State	NRMS		Project Name	Total O&M ²	State
	CWIS	KeyProj		Expenditure	Allocation
					(\$000's)
KY	13200	H210690	MARKLAND LOCK & DAM +OHIO RIVER	1,896	300.11
KY	13200	H210880	MCALPINE LOCK & DAM +OHIO RIVER	—	329.49
KY	13570	H113570	PAINTSVILLE LAKE	108	108.00
KY	15610	H215610	ROUGH RIVER LAKE	463	463.00
KY	18010	H218010	TAYLORSVILLE LAKE	51	51.00
KY	20140	H320140	WOLF CREEK DAM LAKE CUMBERLAND	250	250.00
KY	20310	H120310	YATESVILLE LAKE	135	135.00
KY		H253400	GREENRIVER +2 LOCKS	—	—
KY		H208920	KENTUCKY RIVER +4 LOCKS	—	—
KY		H310740	MARTINS FORK LAKE	—	—
			Total O&M expenditures from projects in adjacent states		199.73
KY Total					6,436.32
LA	65	B401052	RED RIVER WATERWAY (5 LOCKS & DAMS, POOL 1)	176	125.10
LA	65	B400065	RED RIVER WATERWAY (5 LOCKS & DAMS, POOL 2)	—	26.77
LA	65	B400066	RED RIVER WATERWAY (5 LOCKS & DAMS, POOL 3)	—	24.14
LA	105	B400105	BAYOU BODCAU RESERVOIR	175	175.00
LA	2330	B402330	CADDO LAKE	45	45.00
LA	13460	B400214	OUACHITA-BLACK RIVERS (4 L&D, COLUMBIA POOL)	899	357.68
LA	13460	B400225	OUACHITA-BLACK RIVERS (4 L&D JONESVILLE POOL)	—	298.86
LA	13780	B413780	PEARL RIVER (3 LOCKS & DAMS)	2	2.00
LA	19370	B419370	WALLACE LAKE	40	40.00
			Total O&M expenditures from projects in adjacent states		0.00
LA Total					1,094.54
MA	960	D000960	BARRE FALLS DAM	49	49.00
MA	1560	D001560	BIRCH HILL DAM	47	47.00
MA	2180	D002180	BUFFUMVILLE LAKE	111	111.00
MA	2620	D000406	CAPE COD CANAL	569	569.00
MA	3730	D003730	CONANT BROOK DAM	4	4.00
MA	5120	D005120	EAST BRIMFIELD LAKE	25	25.00
MA	7580	D007580	HODGES VILLAGE DAM	35	35.00
MA	9080	D009080	KNIGHTVILLE DAM	71	71.00
MA	10000	D010000	LITTLEVILLE LAKE	41	41.00
MA	18610	D018610	TULLY LAKE	66	66.00
MA	19690	D019690	WEST HILL DAM	161	161.00
MA	19780	D019780	WESTVILLE LAKE	238	238.00
MA	75257	D075257	CHARLES RIVER NATURAL VALLEY STORAGE PROJECT	9	9.00
			Total O&M expenditures from projects in adjacent states		0.00
MA Total					1,426.00
MD	8160	E508200	IWW DELAWARE TO CHESAPEAKE BAY C + D CANAL	4	4.00
			Total O&M expenditures from projects in adjacent states		63.01
MD Total					67.01
MI	8960	F308960	KEWEENAW WATERWAY	0	0.00
MI	17380	F374224	ST MARYS RIVER	116	116.00

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1994 Recreation Operation and Maintenance (O&M) Costs¹

State	CWIS	NRMS KeyProj	Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
Total O&M expenditures from projects in adjacent states					0.00
MI Total					116.00
MN	5050	F305040	DULUTH-SUPERIOR HARBOR	402	402.00
MN	9220	F509220	LAC QUI PARLE LAKE	80	80.00
MN	9390	F509390	LAKE TRAVERSE	26	13.76
MN	13410	F513410	ORWELL LAKE	19	19.00
MN	15200	F514080	MISSISSIPPI RIVER HEADWATERS LAKES PROJECT	1,530	1,530.00
MN	74295	F574280	MISSISSIPPI RIVER POOL U+L ST ANTHONY FALLS	785	6.81
MN	74295	F573914	MISSISSIPPI RIVER POOL NO 1	—	15.75
MN	74295	F573915	MISSISSIPPI RIVER POOL NO 2	—	63.13
MN	74295	F511450	MISSISSIPPI RIVER POOL NO 3	—	122.47
MN	74295	F511470	MISSISSIPPI RIVER POOL NO 5	—	7.39
MN	74295	F511530	MISSISSIPPI RIVER POOL NO 5A	—	41.80
MN	74295	F573916	MISSISSIPPI RIVER POOL NO 7	—	22.18
Total O&M expenditures from projects in adjacent states					30.01
MN Total					2,354.30
MO	2560	B302560	CLARENCE CANNON DAM & MARK TWAIN LAKE	1,928	1,928.00
MO	3420	M403420	CLEARWATER LAKE	947	947.00
MO	8840	C108840	HARRY S TRUMAN DAM & RESERVOIR	1,586	1,586.00
MO	10030	C110030	LONG BRANCH LAKE	62	62.00
MO	11370	B311370	RIVERLANDS - UPPER	379	343.27
MO	11380	B311380	RIVERLANDS - LOWER	109	109.00
MO	14270	C114270	POMME DE TERRE LAKE	609	609.00
MO	16980	C116980	SMITHVILLE LAKE	121	121.00
MO	17560	C117560	STOCKTON LAKE	1,564	1,564.00
MO	18030	M418030	TABLE ROCK LAKE	2,382	2,321.18
MO	19420	B319420	WAPPAPELLO LAKE	1,465	1,465.00
MO	72276	C172277	BLUE SPRINGS LAKE	3	2.39
MO	72276	C172276	LONGVIEW LAKE	—	0.61
Total O&M expenditures from projects in adjacent states					563.28
MO Total					11,621.72
MS	600	B400600	ARKABUTLA LAKE	1,007	1,007.00
MS	5590	B405590	ENID LAKE	1,022	1,022.00
MS	7090	B407090	GRENADA LAKE	1,289	1,289.00
MS	13230	K513220	OKATIBBEE LAKE	822	822.00
MS	16370	B416370	SARDIS LAKE	1,844	1,844.00
MS	18070	K501041	TENNESSEE-TOMBIGBEE ABERDEEN	4,303	881.92
MS	18070	K501039	TENNESSEE-TOMBIGBEE ALICEVILLE	—	112.09
MS	18070	K501091	TENNESSEE-TOMBIGBEE BAY SPRINGS	—	762.50
MS	18070	K501042	TENNESSEE-TOMBIGBEE CANAL SECTION	—	428.11
MS	18070	K501040	TENNESSEE-TOMBIGBEE COLUMBUS	—	1,298.68
Total O&M expenditures from projects in adjacent states					0.00
MS Total					9,467.30

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1994 Recreation Operation and Maintenance (O&M) Costs¹

State	NRMS		Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
	CWIS	KeyProj			
MT	6230	C206230	FORT PECK PROJECT	809	809.00
MT	67352	G309750	LIBBY DAM & LAKE KOOCANUSA	513	513.00
			Total O&M expenditures from projects in adjacent states		0.00
MT Total					1,322.00
NC	2640	K774346	CAPE FEAR RIVER <3 LOCKS & DAMS>	170	170.00
NC	5800	K705800	FALLS LAKE	59	59.00
NC	12410	K712410	B EVERETT JORDAN DAM & LAKE	133	133.00
NC	19220	K719220	W KERR SCOTT DAM & RESERVOIR	761	761.00
			Total O&M expenditures from projects in adjacent states		535.20
NC Total					1,658.20
ND	830	F509300	BALDHILL DAM LAKE ASHTABULA	288	288.00
ND	1970	C201970	BOWMAN HALEY LAKE	11	11.00
ND	6400	C206400	GARRISON DAM LAKE SAKAKAWEA	563	563.00
ND	7640	F507640	HOMME LAKE	3	3.00
ND	14120	C214120	PIPESTEM LAKE	31	31.00
			Total O&M expenditures from projects in adjacent states		290.03
ND Total					1,186.03
NE	7330	C107330	HARLAN COUNTY LAKE	436	436.00
NE	16010	C260011	BLUESTEM LAKE	2	0.03
NE	16010	C260019	BRANCHED OAK LAKE	—	0.53
NE	16010	C260015	CONESTOGA LAKE	—	0.07
NE	16010	C260018	HOLMES LAKE	—	0.97
NE	16010	C260010	OLIVE CREEK LAKE	—	0.01
NE	16010	C260017	PAWNEE LAKE	—	0.31
NE	16010	C260014	SITE 10 YANKEE HILL LAKE SALT CREEK TRIBUTARY	—	0.03
NE	16010	C260013	STAGECOACH LAKE	—	0.01
NE	16010	C260016	TWIN LAKES	—	0.02
NE	16010	C260012	WAGONTRAIN LAKE	—	0.02
NE	72296	C260020	GLENN CUNNINGHAM LAKE	4	0.73
NE	72296	C256330	STANDING BEAR LAKE	—	0.64
NE	72296	C201066	WEHRSPANN LAKE	—	1.29
NE	72296	C272296	ZORINSKY LAKE	—	1.33
			Total O&M expenditures from projects in adjacent states		226.70
NE Total					668.70
NH	1720	D001720	BLACKWATER DAM	15	15.00
NH	5310	D005310	EDWARD MACDOWELL LAKE	63	63.00
NH	6150	D006150	FRANKLIN FALLS DAM	40	40.00
NH	7700	D007700	HOPKINTON-EVERETT LAKE	136	136.00
NH	13450	D013450	OTTER BROOK LAKE	135	135.00
NH	17780	D017780	SURRY MOUNTAIN LAKE	148	148.00
			Total O&M expenditures from projects in adjacent states		0.00
NH Total					537.00
NM	70	M100070	ABIQUIU DAM	355	355.00

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1994 Recreation Operation and Maintenance (O&M) Costs¹

State	NRMS		Project Name	Total O&M ²	State
	CWIS	KeyProj		Expenditure	Allocation (\$000's)
NM	3520	M103520	COCHITI LAKE	464	464.00
NM	3740	M103740	CONCHAS LAKE	195	195.00
NM	6290	M106290	GALISTEO DAM	13	13.00
NM	8440	M108440	JEMEZ CANYON DAM	17	17.00
NM	10080	M110080	SANTA ROSA DAM & LAKE	107	107.00
NM	18720	M118720	TWO RIVERS DAM	9	9.00
			Total O&M expenditures from projects in adjacent states		0.00
NM Total					1,160.00
NY		E100240	ALMOND LAKE	---	---
NY		E105230	EAST SIDNEY LAKE	---	---
NY		E119900	WHITNEY POINT	---	---
			Total O&M expenditures from projects in adjacent states		32.63
NY Total					32.63
OH	280	H100280	ALUM CREEK LAKE	143	143.00
OH	1400	H401400	BERLIN LAKE	636	636.00
OH	2350	H202350	CAESAR CREEK LAKE	200	200.00
OH	3310	H203310	CLARENCE J BROWN DAM & RESERVOIR	51	51.00
OH	4520	H104520	DEER CREEK LAKE	118	118.00
OH	4580	H104580	DELAWARE LAKE	62	62.00
OH	4810	H104810	DILLON LAKE	46	46.00
OH	5180	H205180	WILLIAM H HARSHA LAKE	64	64.00
OH	11870	H411870	MOSQUITO CREEK LAKE	499	499.00
OH	12070	H171138	ATWOOD LAKE	320	8.74
OH	12070	H175046	BEACH CITY LAKE	---	12.07
OH	12070	H171140	BOLIVAR DAM	---	12.11
OH	12070	H171141	CHARLES MILL LAKE	---	41.57
OH	12070	H171142	CLENDENING LAKE	---	13.24
OH	12070	H171143	DOVER DAM	---	14.39
OH	12070	H175047	LEESVILLE LAKE	---	7.39
OH	12070	H122190	MOHAWK DAM	---	18.02
OH	12070	H171146	MOHICANVILLE DAM	---	0.76
OH	12070	H171147	PIEDMONT LAKE	---	13.54
OH	12070	H171148	PLEASANT HILL LAKE	---	46.46
OH	12070	H171149	SENECAVILLE LAKE	---	77.91
OH	12070	H171150	TAPPAN LAKE	---	51.64
OH	12070	H120010	WILLS CREEK LAKE	---	2.18
OH	12690	H112690	NORTH BRANCH KOKOSING RIVER LAKE	110	110.00
OH	13140	H101300	BELLEVILLE LOCKS & DAM <OHIO R>	112	4.39
OH	13140	H102680	CAPT ANTHONY MELDAHL LOCKS & DAM <OHIO R>	---	11.16
OH	13140	H120000	WILLOW ISL& LOCKS & DAM <OHIO R>	---	2.06
OH	13550	H113550	PAINT CREEK LAKE	81	81.00
OH	18300	H118300	TOM JENKINS DAM & BURR OAK LAKE	33	33.00
OH	19200	H219200	WEST FORK OF MILL CREEK LAKE	3	3.00
OH	19660	H419660	MICHAEL J KIRWAN DAM & RESERVOIR	79	79.00

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1994 Recreation Operation and Maintenance (O&M) Costs¹

State	CWIS	NRMS KeyProj	Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
Total O&M expenditures from projects in adjacent states					93.48
OH Total					2,556.09
OK	510	M500787	CHOUTEAU LOCK & DAM 17	356	117.02
OK	510	M500788	NEWT GRAHAM LOCK & DAM 18	---	179.37
OK	510	M574773	WD MAYO LOCK & DAM 14	---	59.61
OK	1540	M501540	BIRCH LAKE	176	176.00
OK	2040	M502040	BROKEN BOW LAKE	103	103.00
OK	2570	M502570	CANTON LAKE	702	702.00
OK	3890	M503890	COPAN LAKE	209	209.00
OK	5650	M505650	EUFAULA LAKE	1,280	1,280.00
OK	6000	M506000	FORT GIBSON LAKE	1,187	1,187.00
OK	6040	M506040	FORT SUPPLY LAKE	227	227.00
OK	6850	M506850	GREAT SALT PLAINS	11	11.00
OK	7500	M507500	HEYBURN LAKE	178	178.00
OK	7830	M507830	HUGO LAKE	634	634.00
OK	7850	M507850	HULAH LAKE	10	10.00
OK	8790	M508790	KAW LAKE	714	714.00
OK	8990	M508990	KEYSTONE LAKE	818	818.00
OK	13340	M513340	OLOGAH LAKE	418	418.00
OK	13370	M513370	OPTIMA LAKE	67	67.00
OK	14030	M514030	PINE CREEK LAKE	464	464.00
OK	15370	M515370	ROBERT S. KERR, LOCK & DAM 15	222	222.00
OK	18050	M518050	TENKILLER FERRY LAKE	1,020	1,020.00
OK	19570	M519570	WAURIKA LAKE	605	605.00
OK	19590	M519590	WEBBERS FALLS LOCK & DAM 16	494	494.00
OK	20120	M520120	WISTER LAKE	62	62.00
OK	74925	M574925	SARDIS LAKE	318	318.00
OK	75378	M575378	SKIATOOK LAKE	529	529.00
OK		M575012	ARCADIA LAKE	---	---
Total O&M expenditures from projects in adjacent states					1,229.18
OK Total					12,033.18
OR	4020	G204020	COTTAGE GROVE LAKE	145	145.00
OR	4910	G204910	DORENA LAKE	69	69.00
OR	5830	G205830	FERN RIDGE LAKE	99	99.00
OR	6940	G268002	FOSTER LAKE	66	42.99
OR	6940	G206940	GREEN PETER LAKE	---	23.01
OR	7530	G207530	HILLS CREEK	4	4.00
OR	7770	G207770	FALL CREEK LAKE	80	80.00
OR	8480	G208480	JOHN DAY LOCK & DAM, LAKE UMATILLA	561	364.39
OR	10050	G279008	DEXTER LAKE	20	15.66
OR	10050	G273101	LOOKOUT POINT LAKE	---	4.34
OR	10090	G210090	LOST CREEK LAKE	165	165.00
OR	19960	G219960	WILLAMETTE FALLS LOCKS	27	27.00
OR	72731	G272731	WILLOW CREEK	0	0.00

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State	CWIS	NRMS KeyProj	Project Name	Total O&M ²	State
				Expenditure	Allocation (\$000's)
OR	80546	G273459	BONNEVILLE LOCK & DAM	1,043	778.25
OR		G201810	BLUE RIVER LAKE	—	—
OR		G204080	COUGAR LAKE	—	—
OR		G204690	DETROIT LAKE	—	—
			Total O&M expenditures from projects in adjacent states		249.13
OR Total					2,066.76
PA	230	H471474	LOCK & DAM 2 <ALLEGHENY RIVER>	25	9.71
PA	230	H471477	LOCK & DAM 3 <ALLEGHENY RIVER>	—	5.69
PA	230	H471478	LOCK & DAM 4 <ALLEGHENY RIVER>	—	3.01
PA	230	H471479	LOCK & DAM 5 <ALLEGHENY RIVER>	—	2.07
PA	230	H471480	LOCK & DAM 6 <ALLEGHENY RIVER>	—	1.20
PA	230	H471481	LOCK & DAM 7 <ALLEGHENY RIVER>	—	0.94
PA	230	H471482	LOCK & DAM 8 <ALLEGHENY RIVER>	—	1.10
PA	230	H471483	LOCK & DAM 9 <ALLEGHENY RIVER>	—	1.27
PA	1780	E501780	BLUE MARSH LAKE	1,018	1,018.00
PA	3750	H403750	CONEMAUGH RIVER LAKE	87	87.00
PA	4150	E104150	COWANESQUE LAKE	392	392.00
PA	4280	H404280	CROOKED CREEK LAKE	307	307.00
PA	4370	E104370	CURWENSVILLE LAKE	7	7.00
PA	5150	H405150	EAST BRANCH CLARION RIVER LAKE	180	180.00
PA	6120	E573825	FRANCIS E WALTER DAM	1	1.00
PA	9050	H409050	KINZUA DAM & ALLEGHENY RESERVOIR	228	195.37
PA	10250	H410250	LOYALHANNA LAKE	160	160.00
PA	10400	H410400	MAHONING CREEK LAKE	52	52.00
PA	11740	H471497	LOCK & DAM 7 <MONONGAHELA RIVER>	15	0.11
PA	11740	H471489	LOCKS & DAM 2 <MONONGAHELA RIVER>	—	1.18
PA	11740	H471491	LOCKS & DAM 3 <MONONGAHELA RIVER>	—	0.71
PA	11740	H471492	LOCKS & DAM 4 <MONONGAHELA RIVER>	—	0.57
PA	11740	H410840	MAXWELL LOCKS & DAM <MONONGAHELA RIVER>	—	0.77
PA	11740	H471499	POINT MARION LOCK & DAM <MONONGAHELA RIVER>	—	0.07
PA	13180	H471457	DASHIELDS LOCKS & DAM <OHIO RIVER>	27	2.91
PA	13180	H471458	EMSWORTH LOCKS & DAMS <OHIO RIVER>	—	7.37
PA	13180	H471456	MONTGOMERY LOCKS & DAM <OHIO RIVER>	—	2.28
PA	14900	E114900	RAYSTOWN LAKE	1,345	1,345.00
PA	16700	H416700	SHENANGO RIVER LAKE	856	834.62
PA	18250	E140102	TIOGA-HAMMOND LAKES	476	476.00
PA	18260	H418260	TIONESTA LAKE	594	594.00
PA	18790	H418790	UNION CITY DAM	26	26.00
PA	20190	H420190	WOODCOCK CREEK LAKE	127	127.00
PA	20380	H420380	YOUGHIOGHENY RIVER LAKE	896	851.21
PA		E127023	ALVIN R BUSH - KETTLE CREEK	—	—
PA		E100800	AYLESWORTH CREEK LAKE	—	—
PA		E501340	BELTZVILLE LAKE	—	—
PA		E117050	FOSTER JOSEPH SAYERS DAM	—	—

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		KeyProj				
PA		E573502		PROMPTON LAKE		
				Total O&M expenditures from projects in adjacent states		0.00
PA Total						6,694.18
SC	3350	K603350		J. STROM THURMOND LAKE	2,687	901.41
				Total O&M expenditures from projects in adjacent states		2,371.75
SC Total						3,273.16
SD	1420	C201420		BIG BEND DAM LAKE SHARPE	773	773.00
SD	4060	C204060		COTTONWOOD SPRINGS LAKE	40	40.00
SD	5780	C205780		COLD BROOK LAKE	40	40.00
SD	6270	C206270		FORT RANDALL DAM LAKE FRANCIS CASE	943	943.00
SD	6440	C206440		GAVINS POINT PROJECT	476	249.30
SD	12960	C212960		OAHE DAM LAKE OAHE	1,475	1,184.97
				Total O&M expenditures from projects in adjacent states		12.24
SD Total						3,242.51
TN	2840	H302840		CENTER HILL LAKE	1,022	1,022.00
TN	3040	H303040		CHEATHAM LOCK & DAM	468	468.00
TN	3940	H303940		CORDELL HULL DAM & RESERVOIR	1,092	1,092.00
TN	4390	H304390		DALE HOLLOW LAKE	857	662.91
TN	8370	H308370		J PERCY PRIEST DAM & RESERVOIR	1,166	1,166.00
TN	13280	H313280		OLD HICKORY LOCK & DAM	786	786.00
				Total O&M expenditures from projects in adjacent states		412.59
TN Total						5,609.49
TX	930	M200930		BARDWELL LAKE	566	566.00
TX	1330	M201330		BELTON LAKE	1,401	1,401.00
TX	1350	M201350		BENBROOK LAKE	1,527	1,527.00
TX	2160	M302160		ADDICKS DAM	0	0.00
TX	2160	M375376		BARKER DAM		0.00
TX	2590	M202590		CANYON LAKE	821	821.00
TX	3820	M203820		COOPER LAKE	63	63.00
TX	5850	M205850		FERRELLS BRIDGE DAM LAKE O' THE PINES	1,157	1,157.00
TX	6760	M206760		GRAPEVINE LAKE	1,123	1,123.00
TX	7710	M207710		HORDS CREEK LAKE	433	433.00
TX	9420	M209420		JOE POOL LAKE	4	4.00
TX	9580	M209580		LAVON LAKE	1,473	1,473.00
TX	9740	M209740		LEWISVILLE LAKE	876	876.00
TX	12260	M212260		NAVARRO MILLS LAKE	712	712.00
TX	13700	M513700		PAT MAYSE LAKE	442	442.00
TX	14580	M214580		PROCTOR LAKE	707	707.00
TX	16040	M216040		SAM RAYBURN RESERVOIR	2,913	2,913.00
TX	16090	M216090		O.C. FISHER LAKE	616	616.00
TX	17110	M217110		SOMERVILLE LAKE	1,218	1,218.00
TX	17530	M217530		STILLHOUSE HOLLOW RESERVOIR	1,066	1,066.00
TX	18110	M218110		WRIGHT PATMAN DAM & LAKE	1,892	1,892.00

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1994 Recreation Operation and Maintenance (O&M) Costs¹

State	NRMS		Project Name	Total O&M ²	State
	CWIS	KeyProj		Expenditure	Allocation (\$000's)
TX	19250	M219250	WACO LAKE	1,508	1,508.00
TX	19920	M219920	WHITNEY LAKE	1,641	1,641.00
TX	74786	M274786	AQUILLA DAM & LAKE	165	165.00
TX	74787	M274787	RAY ROBERTS LAKE	71	71.00
TX	74945	M574945	TEXOMA LAKE	2,044	814.82
TX	75261	M575261	TRUSCOTT BRINE LAKE, AREA VIII	0	0.00
TX	75357	M275357	GRANGER LAKE	792	792.00
TX	75358	M275358	LAKE GEORGETOWN	817	817.00
TX	79053	M274871	TOWN BLUFF DAM B.A. STEINHAGEN LAKE	626	626.00
Total O&M expenditures from projects in adjacent states					0.00
TX Total					25,444.82
VA	6430	E406430	GATHRIGHT DAM-LAKE MOOMAW	10	10.00
VA	8350	K708350	JOHN H KERR DAM & RESERVOIR	1,564	1,028.80
VA	8550	H108550	JOHN W FLANNAGAN DAM & RESERVOIR	381	381.00
VA	12710	H112710	NORTH FORK OF POUND RIVER LAKE	20	20.00
VA	13990	K713990	PHILPOTT LAKE	841	841.00
VA		E480301	AIW ALBEMARLE & CHES & DISMAL SWAMP CANAL		7.15
Total O&M expenditures from projects in adjacent states					0.00
VA Total					2,287.95
VT	850	D000850	BALL MOUNTAIN LAKE	86	86.00
VT	12850	D012850	NORTH HARTLAND LAKE	64	64.00
VT	12870	D012870	NORTH SPRINGFIELD LAKE	104	104.00
VT	18410	D018400	TOWNSHEND LAKE	92	92.00
VT	18830	D018830	UNION VILLAGE DAM	48	48.00
Total O&M expenditures from projects in adjacent states					0.00
VT Total					394.00
WA	608	G400608	ICE HARBOR LOCK & DAM, LAKE SACAJAWEA	796	796.00
WA	3200	G373462	CHIEF JOSEPH DAM & RUFUS WOODS LAKE	330	330.00
WA	4400	G204400	THE DALLES LOCK & DAM, LAKE CELILO	238	124.41
WA	9400	G309400	LAKE WASHINGTON SHIP CANAL	479	479.00
WA	9880	G409880	LITTLE GOOSE LOCK & DAM, LAKE BRYAN	149	149.00
WA	10180	G410180	LOWER GRANITE LOCK & DAM	449	267.35
WA	10210	G410210	LOWER MONUMENTAL LOCK & DAM, LAKE WEST	124	124.00
WA	10920	G410920	MENARY LOCK & DAM, LAKE WALLULA	1,001	865.47
WA	11210	G455120	MILL CREEK LAKE	178	178.00
WA	11990	G311990	MUD MOUNTAIN DAM PROJECT WHITE RIVER	239	239.00
WA		G372920	LAKE CROCKETT/KEYSTONE HARBOR/FT CASEY		
Total O&M expenditures from projects in adjacent states					461.37
WA Total					4,013.58
WI	48001	F505270	EAU GALLE FLOOD CONTROL PROJECT	212	212.00
WI	74295	F511460	MISSISSIPPI RIVER POOL NO 4	785	98.50
WI	74295	F511480	MISSISSIPPI RIVER POOL NO 6		73.11
WI	74295	F511500	MISSISSIPPI RIVER POOL NO 8		92.81

¹ 1994 Recreation related Operation and Maintenance Costs consists of the FY94 budget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29".

² Where more than one project is associated with a CWIS number, the total O&M budget is reported with the first project listed.

1994 Recreation Operation and Maintenance (O&M) Costs¹

State	CWIS	NRMS KeyProj	Project Name	Total O&M ² Expenditure	State Allocation (\$000's)
WI	74295	F511510	MISSISSIPPI RIVER POOL NO 9	---	68.15
WI		F317660	STURGEON BAY & LAKE MICHIGAN SHIP CANAL	---	---
			Total O&M expenditures from projects in adjacent states		140.28
WI Total					684.85
WV	1280	H101280	BEECH FORK LAKE	306	306.00
WV	1770	E101770	JENNINGS RANDOLPH LAKE	234	215.78
WV	1830	H101830	BLUESTONE LAKE	97	89.85
WV	2270	H102270	BURNSVILLE LAKE	593	593.00
WV	5190	H105190	EAST LYNN LAKE	724	724.00
WV	8720	H100786	LONDON LOCKS & DAM <KANAWHA RIVER>	10	0.07
WV	8720	H100785	MARMET LOCKS & DAM <KANAWHA RIVER>	---	2.14
WV	8720	H100784	WINFIELD LOCK & DAM <KANAWHA RIVER>	---	7.78
WV	11740	H471504	HILDEBR& LOCK & DAM <MONONGAHELA RIVER>	15	0.06
WV	11740	H471502	MORGANTOWN LOCK & DAM <MONONGAHELA RIVER>	---	0.14
WV	11740	H413360	OPEKISKA LOCK & DAM <MONONGAHELA RIVER>	---	11.39
WV	13140	H114810	RACINE LOCKS & DAM <OHIO R>	112	4.69
WV	13140	H106310	ROBERT C. BYRD LOCKS & DAM <OHIO R>	---	3.08
WV	13180	H407290	HANNIBAL LOCKS & DAM <OHIO RIVER>	27	0.46
WV	13180	H413150	NEW CUMBERL& LOCKS & DAM <OHIO RIVER>	---	2.74
WV	13180	H414010	PIKE ISL& LOCKS & DAM <OHIO RIVER>	---	1.42
WV	14780	H114780	R D BAILEY LAKE	416	416.00
WV	17580	H417580	STONEWALL JACKSON LAKE	104	104.00
WV	17740	H117740	SUMMERSVILLE LAKE	421	421.00
WV	17840	H117840	SUTTON LAKE	758	758.00
WV	18730	H418730	TYGART LAKE	80	80.00
			Total O&M expenditures from projects in adjacent states		64.00
WV Total					3,805.62
TOTAL STATE ALLOCATIONS					187,951.00

CWIS	PROJECT	EXPENDITURE
30	AIWW - WILMINGTON DISTRICT NC	5.00
410	APALACHICOLA CHATTAHOOCHEE & FLINT RIVERS	228.00
440	APPEGATE LAKE OR	4.00
621	MISSOURI RIVER SIOUX CITY IA TO RULO NE	13.00
910	BARBERS PT HBR, HI	82.00
1920	BONNET CARRE	192.00
2860	CENTRAL & SOUTHERN FLORIDA	268.00
4300	CROSS FLORIDA BARGE CANAL	-10.00
8238	Los Angeles River(Sepulveda to Arroyo Seco)	119.00
8250	AUTO USER FEE PROGRAM(AUPS) CB155	37.00
8770	KASKASKIA RIVER NAVIGATION IL	3.00
10307	CHARLESTON RIVERFRONT PARK	1,026.00

¹ 1994 Recreation related Operation and Maintenance Costs consists of the FY94 buget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29".

² Where more than one project is associated with a CWIS number, the total O&M budget is reported with the first project listed.

1994 Recreation Operation and Maintenance (O&M) Costs¹

State	NRMS		Project Name	Total O&M ² Expenditure	State
	CWIS	KeyProj			Allocation (\$000's)
	11940		MT MORRIS LAKE		18.00
	12350		NEW BEDFORD FAIRHAVEN ACUSHNET HURRICANE BARRIER		7.00
	13190		OHIO RIVER OPEN CHANNEL WORK		110.00
	14090		PINE-MATHEWS CANYONS DAMS NV		0.00
	17440		STAMFORD HURRICANE BARRIER		1.00
	23240		ALABAMA - COOSA RIVERS		464.00
	74716		Tucson Diversion Channel, AZ		139.00
UNALLOCATED O&M COSTS					2,706.00
TOTAL RECREATION O&M COST (State Allocations + Unallocated)					190,657.00

¹ 1994 Recreation related Operation and Maintenance Costs consists of the FY94 budget under Corps of Engineer Management Information System (COEMIS) feature accounts "6" and "29".

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13. ABSTRACT (Maximum 200 words) This report documents the regional economic effects of recreational use of Corps of Engineers (CE) water resource development projects. In 1994, over \$12 billion was spent by visitors to engage in recreation at CE projects, resulting in \$5 billion in income and over 186,000 jobs in industries directly supplying goods and services to CE visitors. Secondary effects of CE visitor spending accounted for an additional \$15 billion in income and 410,000 jobs. The total effects of CE visitor spending in 1994 accounted for 0.4 percent of income and 1 in 200 jobs in the United States. Over 50 percent of CE visitor spending and associated economic effects occur in the following eight states: Arkansas, Missouri, Texas, Georgia, Tennessee, Kentucky, Oklahoma, and Indiana.				
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